Manulife Investment Management

Manulife Investment Management Series-T Mutual funds. Generating tax efficient income.

For investors seeking a steady and tax efficient monthly income, options can be limited.

With GIC's and other fixed income options facing persistently low interest rates coupled with the eroding effects of inflation, some investors are barely breaking even.

Investors looking for tax efficient monthly income without adding to their tax burden may want to consider Series-T Mutual funds from Manulife Investment Management.

Series-T funds are designed to offer a steady and tax efficient monthly income for the investor. Most of the monthly distributions are paid via the return of capital. Classed as part of the investor's principal, they are paid out tax free.

As mutual funds, Series-T funds offer diversification and exposure to market growth. They are fully liquid, allowing access to capital when needed.

The funds available in Series-T have been carefully selected with a strong track record of providing a stable income stream. This means that investors may be able to draw income for a significant period of time.

When the full amount of the initial investment has been paid out tax free, the remainder is taxed as capital gains. This is still a tax efficient form of income, with only 50% of capital gains taxed, whereas interest income is taxed at a 100% inclusion rate.

Talk to your advisor about Series-T funds if you have assets in non-registered accounts, are approaching retirement, or you are interested in reducing the clawback of income tested government benefits such as OAS.

As we'll see in the next video, there are some different ways of handling the taxable portion of Series-T funds that can lower the overall tax bill for investors.

To learn more about how Series-T funds work, or to learn about different ways that investors can lower their overall tax bill, watch the other two videos in this series. (insert the video titles on screen)

Speak to your advisor to learn more.

The information and/or analysis contained in this material have been compiled or arrived at from sources believed to be reliable but Manulife Investment Management does not make any representation as to their accuracy, correctness, usefulness or completeness and does not accept liability for any loss arising from the use hereof or the information and/or analysis contained herein. Manulife Investment Management disclaims any responsibility to update such information. Neither Manulife Investment Management or its affiliates, nor any of their directors, officers

or employees shall assume any liability or responsibility for any direct or indirect loss or damage or any other consequence of any person acting or not acting in reliance on the information contained herein.

Copyright Manulife. The opinions expressed are those of Manulife Investment Management as of the date of this publication, and are subject to change based on market and other conditions.

All overviews and commentary are intended to be general in nature and for current interest; the information provided reflects the views of the author and are not to be construed as

investment advice. While helpful, these overviews are no substitute for professional tax, investment or legal advice. Clients should seek professional advice for their particular situation. Neither Manulife, Manulife Investment Management Limited, Manulife Investment Management, nor any of their

affiliates or representatives is providing tax, investment or legal advice. Past performance does not guarantee future results. It is not possible to invest directly into an index. This material

was prepared solely for informational purposes, does not constitute an offer or an invitation by or on behalf of Manulife Investment Management to any person to buy or sell any security and is no indication of trading intent in any fund or account managed by Manulife Investment Management. No investment strategy or risk management technique can guarantee returns or eliminate risk in any market environment. Unless otherwise specified, all

data is sourced from Manulife Investment Management.

Commissions, trailing commissions, management fees and expenses all may be associated with mutual fund investments. Please read the fund facts as well as the prospectus before investing. Mutual funds are not guaranteed, their values change frequently and past performance may not be repeated.

The payment of distributions is not guaranteed and may fluctuate. If distributions paid by the fund are greater than the performance of the fund, then your original investment will shrink. Distributions should not be confused with a fund's performance, rate of return, or yield. You may also receive return of

capital distributions from a fund. Please consult with your tax advisor

regarding the tax implications of receiving distributions. See the fund facts as well as the prospectus for more information on a fund's distributions policy. Monthly distributions are based on a

target distribution rate of the net asset value per security of the fund determined as at December 31 of the prior year.

This information does not replace or supersede KYC (know your client) suitability, needs analysis or any other regulatory requirements in any jurisdiction.

Manulife, Manulife Investment Management, the Stylized M Design, and Manulife Investment Management & Stylized M Design are trademarks of The Manufacturers Life Insurance Company and are used by it. and by its affiliates under license.