Manulife Investment Management

Investment Policy Statement

Ideal Fundamental Monthly Income Fund

Investment Objective

The investment objective of the Ideal Fundamental Monthly Income Fund is to provide capital appreciation while accommodating the needs of investors who are drawing upon their assets for income purposes. To achieve its objective, the Fund invests primarily in a diversified portfolio of Canadian and foreign equities and/or equity-type securities and fixed income securities either directly or through one or more underlying funds.

Investment Strategy

The Fund invests in a diversified portfolio composed primarily of equities and fixed income securities denominated in Canadian or foreign currency. These securities can come from Canadian or foreign issuers.

The fixed income portion of the Fund comprises a diversified selection of bonds, which may include asset-backed securities, mortgage-backed securities or other fixed income instruments. The equity portion of the Fund is composed of a diversified selection of equities, which may include, but is not limited to, common shares, preferred shares, trust units (for example, royalty trust units, income trusts and real estate investment trusts (REITs)), convertible securities, ADRs, IPUs and ETFs.

The Fund's asset mix will be based on a 12 to 18-month outlook for capital markets, and will emphasize quality and liquidity in its holdings. The Fund manages the impact of market volatility by diversifying its asset mix.

The Fund may also enter into securities lending, repurchase and reverse repurchase transactions to generate additional income and/or as a shortterm cash management tool.

Risks

The risks of investing in the Fund can include but are not limited to the following:

- Asset-Backed and Mortgage-Backed Securities Risk
- · Bail-In Debt Risk
- Capital Depletion Risk
- Counterparty Risk
- Credit Risk
- Currency Risk
- Default Risk
- · Derivative Risk
- Equity Risk
- · Foreign Investment Risk

- · Income Trust Risk
- Interest Rate Risk
- Multiple Series Risk
- Prepayment Risk
- Real Estate Risk
- Securities Lending, Repurchase and Reverse Repurchase Transaction Risk
- Substantial Securityholder Risk
- Tax Risk
- Underlying Fund Risk

Descriptions of these risks can either be found in the Information Folder or can be provided upon request.

Where can I get more information or help?

For more information, please read the Information Folder and Contract, or you may contact us at:

Manulife 500 King St. N Waterloo, ON N2J 4C6

www.manulifeim.ca

Canada, Outside of Quebec **1-888-790-4387**

Quebec & French Business **1-800-355-6776**

For information about handling issues you are unable to resolve with us, contact the OmbudService for Life and Health Insurance at 1-800-268-8099 or on the web at **www.olhi.ca**.

For information about additional protection that is available for all life insurance contractholders, contact Assuris, a company established by the Canadian life insurance industry. See **www.assuris.ca** for details.

For information regarding how to contact the insurance regulator in your province, visit the Canadian Council of Insurance Regulators website at **www.ccir-ccrra.org**.

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Manulife Investment Management is a trade name of The Manufacturers Life Insurance Company. The Manufacturers Life Insurance Company (Manulife) is the issuer of insurance contracts containing Manulife segregated funds and the guaranter of any guarantee provisions therein.

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