Manulife Investment Management

Investment Policy Statement Manulife CIBC Monthly Income Segregated Fund

Investment Objective

Unless otherwise noted, the investment objective of the Underlying Fund is the same or substantially similar as the segregated fund objective.

The fundamental investment objective is to provide a reasonably consistent level of monthly income while attempting to preserve capital by investing primarily in a diversified portfolio of debt and equity instruments.

Investment Strategy

This Fund will invest in units of the CIBC Monthly Income Fund, a mutual fund trust, or a substantially similar fund (the "Underlying Fund").

To achieve its investment objectives, the Underlying Fund:

- aims to add value through prudent security selection based on fundamental, bottom-up analysis and through the allocation of assets between cash and fixed income instruments, equities such as common and preferred shares, income trusts, and other equity securities. Asset allocation can vary over time depending on the Portfolio Advisor's outlook for the economy and capital markets;
- may use derivatives such as options, futures, forward contracts, swaps, and other similar instruments, in a manner considered appropriate to
 achieving the Underlying Fund's investment objectives. Derivatives may be used for hedging and non-hedging purposes. Derivatives may be used to,
 among other things, provide exposure to securities, indices, or currencies without investing in them directly, or to manage risk. Refer to "Use of
 Derivatives" under "Investment strategies" in the "Specific Information About Each of the Mutual Funds Described in this Document" section of the
 Prospectus of the Underlying Fund;
- may also invest in index participation units or units of exchange-traded funds;
- may invest in units of other mutual funds, which may be managed by us or our affiliates, to an extent that will vary from time to time but is not generally expected to exceed 20% of the NAV of the Underlying Fund;
- may invest in securities of foreign issuers to an extent that will vary from time to time but is not generally expected to exceed 30% of the NAV of the Underlying Fund; and
- may also enter into securities lending, repurchase, and reverse repurchase transactions to earn additional income. These transactions will be used in
 conjunction with the other investment strategies in a manner considered appropriate to achieving the Underlying Fund's investment objectives. Refer
 to "Securities Lending, Repurchase, and Reverse Repurchase Transactions" under "Investment strategies" in the "Specific Information About Each of
 the Mutual Funds Described in this Document" section of the Prospectus of the Underlying Fund

Risks

Where a segregated fund invests in units of an underlying fund, the segregated fund may be exposed to the risks associated with the Underlying Fund. Unless otherwise noted, the risks associated with investing in units of the underlying fund is the same or substantially similar as the risks of investing in the segregated fund. For a comprehensive disclosure of the risks of investing in the segregated fund, refer to the simplified prospectus or other disclosure documents of the underlying fund.

Where can I get more information or help?

For more information, please read the Information Folder and Contract, or you may contact us at:

Manulife 500 King St. N Waterloo, ON N2J 4C6

www.manulifeim.ca

Canada, Outside of Quebec 1-888-790-4387

Quebec & French Business 1-800-355-6776

For information about handling issues you are unable to resolve with us, contact the OmbudService for Life and Health Insurance at 1-800-268-8099 or on the web at **www.olhi.ca**.

For information about additional protection that is available for all life insurance contractholders, contact Assuris, a company established by the Canadian life insurance industry. See **www.assuris.ca** for details.

For information regarding how to contact the insurance regulator in your province, visit the Canadian Council of Insurance Regulators website at **www.ccir-ccrra.org.**

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Manulife Investment Management is a trade name of The Manufacturers Life Insurance Company. The Manufacturers Life Insurance Company (Manulife) is the issuer of insurance contracts containing Manulife segregated funds and the guarantor of any guarantee provisions therein.

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