Manulife Investment Management

Investment Policy Statement

Manulife PensionBuilder Fund (prior to October 25, 2013)

Investment Objective

The investment objective of this fund is to provide stable growth by investing primarily in a bundle of underlying fixed income funds.

Investment Strategy

This fund will invest in a basket of funds which includes, but is not limited to, mutual funds. The underlying funds hold primarily government and corporate debt securities.

The fund employs a strategic asset allocation process to achieve the fundamental investment objective. The portfolio advisor and/or portfolio sub-advisor:

- · Allocate assets among the underlying funds to meet the investment objective
- Rebalance the fund's assets among the underlying funds as required
- . Ensure that each portfolio advisor or portfolio sub-advisor of each underlying fund is following the investment objective

The fund primarily invests its assets in various underlying funds. These underlying funds may or may not be managed by us. The underlying funds may be changed without advanced notice from time to time as well as the percentage holding in each underlying fund at the discretion of the portfolio advisor and/or portfolio sub-advisor.

We reserve the right to change the target allocation and to remove, replace or add internal/external funds, as applicable, to help maintain the investment objectives of the fund.

Risks

The underlying investments of the segregated funds may be units of mutual funds, pooled funds or other selected investments. The risk factors of the underlying investments directly affect those investments and will also affect the segregated funds. Where a segregated fund invests in more than one underlying investment, the segregated fund is exposed to the risks of each underlying investment. For a comprehensive disclosure of the risks of investing in the segregated fund, refer to the simplified prospectus or other disclosure documents of the underlying funds, copies of which are available upon request.

Where can I get more information or help?

For more information, please read the Information Folder and Contract, or you may contact us at:

Manulife 500 King St. N Waterloo, ON N2J 4C6

www.manulifeim.ca

Canada, Outside of Quebec **1-888-790-4387**

Quebec & French Business **1-800-355-6776**

For information about handling issues you are unable to resolve with us, contact the OmbudService for Life and Health Insurance at 1-800-268-8099 or on the web at **www.olhi.ca**.

For information about additional protection that is available for all life insurance contractholders, contact Assuris, a company established by the Canadian life insurance industry. See **www.assuris.ca** for details.

For information regarding how to contact the insurance regulator in your province, visit the Canadian Council of Insurance Regulators website at **www.ccir-ccrra.org**.

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Manulife Investment Management is a trade name of The Manufacturers Life Insurance Company. The Manufacturers Life Insurance Company (Manulife) is the issuer of insurance contracts containing Manulife segregated funds and the guaranter of any guarantee provisions therein.

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