Manulife Investment Management

Investment Policy Statement

Manulife Smart U.S. Dividend ETF Segregated Fund

Investment Objective

Unless otherwise noted, the investment objective of the Underlying Fund is the same or substantially similar as the segregated fund objective.

This Fund (unhedged for currency) seeks to provide a steady flow of income and long-term capital appreciation by investing primarily in a diversified portfolio of U.S. dividend paying securities.

Investment Strategy

This Fund will invest in units of the Manulife Smart U.S. Dividend ETF - Unhedged Units, an exchange-traded fund, or a substantially similar fund (the "Underlying Fund").

The investment strategy of the Underlying Fund is to invest primarily in U.S. dividend-paying securities.

The portfolio advisor employs a proprietary quality dividend screen to select securities that have high and sustainable dividends or dividends that are expected to grow over time and optimizes the Underlying Fund by allocating proportionally more assets to securities that have higher potential risk-adjusted returns.

Risks

Where a segregated fund invests in units of an underlying fund, the segregated fund may be exposed to the risks associated with the Underlying Fund. Below is a list of principal risks for the underlying mutual fund(s) in which the Segregated Fund invests. For complete definitions of each principal risk, as well as risks common to all underlying mutual funds, refer to the general section of the mutual fund Prospectus.

- Counterparty Risk
- · Country Risk
- · Currency Risk
- · Equity Risk
- Hedging Risk
- Large-Capitalization Issuer Risk

- Mid-Capitalization Issuer Risk
- · Quantitative Model Risk
- · Regulatory Risk
- · Securities Lending Risk
- USD Units Risk
- · Value-Investing Risk

For more information on the strategies, as well as objectives and risks of the Underlying fund(s) in which the Segregated Fund invests, please refer to the Prospectus of the Underlying Fund(s) or contact us for a printed copy.

Where can I get more information or help?

For more information, please read the Information Folder and Contract, or you may contact us at:

Manulife 500 King St. N Waterloo, ON N2J 4C6

www.manulifeim.ca

Canada, Outside of Quebec 1-888-790-4387

Quebec & French Business 1-800-355-6776

For information about handling issues you are unable to resolve with us, contact the OmbudService for Life and Health Insurance at 1-800-268-8099 or on the web at www.olhi.ca.

For information about additional protection that is available for all life insurance contractholders, contact Assuris, a company established by the Canadian life insurance industry. See www.assuris.ca for details.

For information regarding how to contact the insurance regulator in your province, visit the Canadian Council of Insurance Regulators website at www.ccir-ccrra.org.



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