

Our *Private* *Markets* Strategies

We offer investment solutions across private equity and credit, infrastructure equity, real estate equity and debt, timber and agriculture.



Investing in private markets.

Investments in private assets may increase returns and reduce risk when included in a well-diversified portfolio.

Capitalize on inefficient markets.

Private assets may provide differentiated returns through illiquidity premiums and access to intellectual capital.

Attractive risk/return characteristics.

Private market assets are less correlated to public market assets, which may provide lower volatility in periods of higher public market volatility.

Can provide diversification.

A substantial portion of the investible universe is only available through investment in private markets.

We seek to help clients meet their investment goals by leveraging our disciplined, risk management and outcome oriented investment processes.



Partner with us.

Our success in private assets is driven by a long-term focus, a risk-conscious investment philosophy and in-house sector expertise. We look to innovate and be a leader in private asset investments.

We do the right thing.

We are committed to our clients' success and have a long history of being responsible stewards of their capital across a diverse range of private assets, often investing in our private markets products alongside our clients.

We manage risk and deliver performance.

We bring proprietary capabilities to drive consistent performance through focused, disciplined and return-oriented investment processes.

We make private markets accessible.

We develop specialized investment products that are driven by the needs of our clients. We offer qualified clients access to our investment knowledge, deep-seated industry experience and global commercial networks.



Private Equity and Credit

We offer senior and junior private credit with a focus on the North American and Asian middle markets where we have built a competitive advantage in deal sourcing and underwriting.

We help our partners build value in their businesses through a deep understanding of their industries and business cycles and a creative approach to financing solutions.

Real Estate Equity

We focus on core, core-plus, and value add office, industrial, multi-residential and retail assets in the U.S., Canada and Asia displaying strong growth characteristics and attractive demographics with potential upside to long term valuations.

We seek to maximize returns by delivering consistent income and long-term capital appreciation through market cycles.

Real Estate Debt

We seek to invest in commercial mortgage loans across office, retail, industrial, multi-residential and specialty property types in the U.S. and Canada with the goal of providing long-term, sustainable distributions.

We aim to leverage local market presence through direct relationships with borrowers and focus on density, supply constraints and a diverse economic base.



Infrastructure Equity

We seek to invest in core and core-plus infrastructure assets in the U.S., Canada and Europe that provide long-term, predictable cash flows.

We aim to invest opportunistically in value-add assets alongside experienced managers and operators in transactions that offer downside protection through contract characteristics or structuring.



Timber

We offer fully integrated, global, sustainable timber investment solutions that capitalize on our size and strong regional relationships to build a risk-efficient portfolio across tree species, age classes and end products.

We aim to apply our extensive experience managing investments to drive complex acquisitions and optimize land use.



Agriculture

We offer vertically integrated, sustainable agricultural investment solutions leveraging our strong regional relationships to gain access to a variety of crop types, commodity types, geographies and operating structures.

We believe our global acquisition pipeline provides mature and development opportunities used to construct customized agricultural investment solutions.

Speak with your advisor to learn more.

Investing involves risks, including the potential loss of principal. Financial markets are volatile and can fluctuate significantly in response to company, industry, political, regulatory, market, or economic developments. These risks are magnified for investments made in emerging markets. Currency risk is the risk that fluctuations in exchange rates may adversely affect the value of a portfolio's investments.

The information provided does not take into account the suitability, investment objectives, financial situation, or particular needs of any specific person. You should consider the suitability of any type of investment for your circumstances and, if necessary, seek professional advice.

This material, intended for the exclusive use by the recipients who are allowable to receive this document under the applicable laws and regulations of the relevant jurisdictions, was produced by, and the opinions expressed are those of, Manulife Investment Management as of the date of this publication, and are subject to change based on market and other conditions. The information and/or analysis contained in this material have been compiled or arrived at from sources believed to be reliable, but Manulife Investment Management does not make any representation as to their accuracy, correctness, usefulness, or completeness and does not accept liability for any loss arising from the use of the information and/or analysis contained. The information in this material may contain projections or other forward-looking statements regarding future events, targets, management discipline, or other expectations, and is only as current as of the date indicated. The information in this document, including statements concerning financial market trends, are based on current market conditions, which will fluctuate and may be superseded by subsequent market events or for other reasons. Manulife Investment Management disclaims any responsibility to update such information.

Neither Manulife Investment Management or its affiliates, nor any of their directors, officers or employees shall assume any liability or responsibility for any direct or indirect loss or damage or any other consequence of any person acting or not acting in reliance on the information contained herein. All overviews and commentary are intended to be general in nature and for current interest. While helpful, these overviews are no substitute for professional tax, investment or legal advice. Clients should seek professional advice for their particular situation. Neither Manulife, Manulife Investment Management, nor any of their affiliates or representatives is providing tax, investment or legal advice. Past performance does not guarantee future results. This material was prepared solely for informational purposes, does not constitute a recommendation, professional advice, an offer or an invitation by or on behalf of Manulife Investment Management to any person to buy or sell any security or adopt any investment strategy, and is no indication of trading intent in any fund or account managed by Manulife Investment Management. No investment strategy or risk management technique can guarantee returns or eliminate risk in any market environment. Diversification or asset allocation does not guarantee a profit nor protect against loss in any market. Unless otherwise specified, all data is sourced from Manulife Investment Management.

Manulife Investment Management is the global wealth and asset management segment of Manulife Financial Corporation. We draw on more than a century of financial stewardship to partner with clients across our institutional, retail, and retirement businesses globally. Our specialist approach to money management includes the highly differentiated strategies of our fixed-income, specialized equity, multi asset solutions, and private markets teams --along with access to specialized, unaffiliated asset managers from around the world through our multimanager model.

Manulife, Manulife Investment Management, the Stylized M Design, and Manulife Investment Management & Stylized M Design are trademarks of The Manufacturers Life Insurance Company and are used by it, and by its affiliates under license.