

**Philip Petursson**  
**Chief Investment Strategist**

PHILIP: The real focus of our job is to work with advisors, help them make sense of the world and put their clients in a better position to profit from. I think we work in the best industry out there. When our clients come to us and if we do our job properly, they get more out of it, but we always focus on the advisor and the fact that that advisor is representing the end client and it's all because this is a people business. This is a business about trust and it's a business about getting to understand the person behind the process.

SUPER: Manulife Investment Management

© 2020 Manulife. This media is for information purposes only and is not intended to provide specific advice and should not be relied on in that regard. Individuals should seek the advice of professionals for their specific situation. Manulife, Manulife Investment Management, the Stylized M Design, and Manulife Investment Management & Stylized M Design are trademarks of The Manufacturers Life Insurance Company and are used by it, and by its affiliates under license.

03/20 AODA