Factsheet

Canadian Core Equity Strategy

Key facts¹

Style	Core
Strategy inception	January 2012
Benchmark	S&P/TSX Composite Total
	Return Index

Investment philosophy²

The team believes that long-term stock returns are linked to attractive capital efficiency ratios and free cash flow yields. The process includes a proprietary method of calculating economic earnings and cash-based return on capital. The strategy is best characterized as style-neutral, bottom-up, and fundamental in nature.

Managed by



Patrick Blais, CFA, FSA Began Career 1998



Brian Chan, CFA Began Career 2009



Cavan Yie, CFA Began Career 2008



Célia Coulibaly, B.A., M.Sc Began Career 2003

6

Derek Chan, CFA, CPA, CGA Began Career 2008

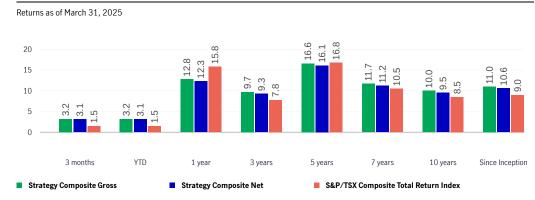
Jakub Sulimierski, CFA Began Career 2011



Steve Bélisle, CFA Began Career 2003

Yasmin Ismail Began Career 2023

Average annual total returns (%)



Calendar year returns (%)

	2024	2023	2022	2021	2020	2019	2018	2017	2016	2015
Strategy Composite Gross	18.50	12.35	-0.48	27.30	3.16	25.57	-6.77	10.88	17.59	-0.31
Strategy Composite Net	18.03	11.90	-0.88	26.79	2.75	25.07	-7.15	10.44	17.12	-0.70
S&P/TSX Composite Total Return	21.65	11.75	-5.84	25.09	5.60	22.88	-8.89	9.10	21.08	-8.32

Index

Gross performance results do not reflect the deduction of investment management fees and are net of commissions and foreign withholding tax. Changes in exchange rates may have adverse effects. Net performance results reflect the application of the highest incremental rate of the standard investment advisory fee schedule to gross performance results. Actual fees may vary depending on, among other things, the applicable fee schedule and portfolio size. Investment management fees are available upon request.

Past performance is not indicative of future results. Performance shown is the composite as of the date shown in CAD. Returns greater than one year are annualized. Inception Date: January 1, 2012

Top ten holdings (% wt.)³

	Canadian Core Equity Strategy
Royal Bank of Canada	5.35
Sun Life Financial Inc.	5.34
Toronto-Dominion Bank	5.32
Canadian Natural Resources Limited	5.12
Suncor Energy Inc.	4.50
Constellation Software Inc.	4.45
Bank of Montreal	4.34
TMX Group Limited	3.96
Intact Financial Corporation	3.87
Franco-Nevada Corporation	3.42
Total	45.67

1 The S&P/TSX Composite Index is the headline index for the Canadian equity market, representing roughly 70% of the total market capitalization on the Toronto Stock Exchange with about 250 companies included in it. The Toronto Stock Exchange is made up of over 1,500 companies. **2** This material contains information regarding the investment approach described and is not a complete description of the investment objectives, risks, policies, guidelines or portfolio management and research that supports this investment approach. There is no guarantee that investment objectives will be met. The investment process may change over time. **3** Representative portfolio characteristics — Holdings, sector weightings, market capitalization and portfolio characteristics are subject to change at any time and are based on a representative portfolio, and may differ, sometimes significantly, from individual client portfolios. Top ten holdings information shown combines share listings from the same issuer, and related depositary receipts, into a singular holding to accurately present aggregate economic interest in the referenced company.

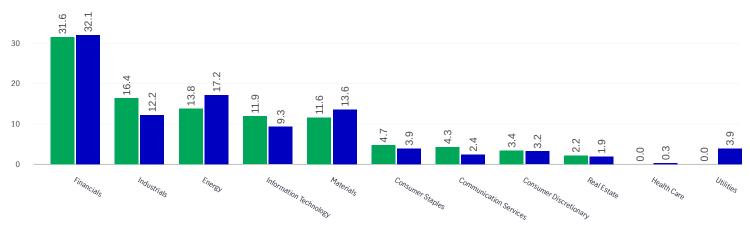
FOR INSTITUTIONAL/INVESTMENT PROFESSIONAL USE ONLY. NOT FOR DISTRIBUTION TO THE PUBLIC

Portfolio characteristics³

	Canadian Core Equity Strategy	S&P/TSX Composite Total Return Index
WTD avg. market cap (\$M)	67,463	75,878
Median market cap (\$M)	29,274	4,887
Number of holdings	45	218
P/E ratio (1 yr forward) (x)	15.07	14.70
Dividend yield (%)	2.51	2.82
Debt/capital (%)	40.33	47.63
Price/book ratio (x)	2.46	2.05
ROE (%)	12.48	10.25

3 Representative portfolio characteristics — Holdings, sector weightings, market capitalization and portfolio characteristics are subject to change at any time and are based on a representative portfolio, and may differ, sometimes significantly, from individual client portfolios. Top ten holdings information shown combines share listings from the same issuer, and related depositary receipts, into a singular holding to accurately present aggregate economic interest in the referenced company.

Sector allocation (%)³



Canadian Core Equity Strategy

S&P/TSX Composite Total Return Index

This material has not been reviewed by, is not registered with any securities or other regulatory authority, and may, where appropriate, be distributed by Manulife Investment Management and its subsidiaries and affiliates.

Manulife Investment Management is the brand for the global wealth and asset management segment of Manulife Financial Corporation. As part of Manulife Financial Corporation, Manulife Wealth & Asset Management provides global investment, financial advice, and retirement plan services to 19 million individuals, institutions, and retirement plan members worldwide. Our mission is to make decisions easier and lives better by empowering people today to invest for a better tomorrow. As a committed partner to our clients and as a responsible steward of investor capital, we offer a heritage of risk management, deep expertise across public and private markets, and comprehensive retirement plan services. We seek to provide better investment and impact outcomes and to help people confidently save and invest for a more secure financial future. Not all offerings are available in all jurisdictions. For additional information, please visit manulifeim.com.

The indices referenced are broad-based securities market indices and used for illustrative purposes only. The indices cited are widely accepted benchmarks for investment performance within their relevant regions, sectors or asset classes, and represent non-managed investment portfolios.

This information has been provided by Manulife Investment Management. All material is compiled from sources believed to be reliable and correct, but accuracy cannot be guaranteed. This is not to be construed as an offer to buy or sell any financial instrument nor does it constitute an offer or invitation to invest in any fund managed by Manulife Investment Management and has not been prepared in connection with any such offer. This information does not constitute, and should not be construed as, investment advice or recommendations with respect to the securities and sectors listed.

References to securities, transactions or holdings should not be considered a recommendation to purchase or sell a particular security. The securities referenced do not represent all of the securities purchased, sold or recommended during the period and there is no assurance that the securities will remain in the portfolio. There is no guarantee as to the future profitability of such securities.

Manulife Investment Management claims compliance with the Global Investment Performance Standards (GIPS®). For purposes of compliance with the Global Investment

FOR INSTITUTIONAL/INVESTMENT PROFESSIONAL USE ONLY. NOT FOR DISTRIBUTION TO THE PUBLIC

Performance Standards (GIPS®), our firm Manulife Investment Management "Manulife IM" was created on January 1, 2018, as a result of a consolidation of six regional firms that claimed compliance with GIPS®. Effective January 1, 2021, the firm includes assets managed under contract by Manulife Investment Management Private Markets (US) LLC ("Manulife IM PM US") and the unaffiliated managers SMA/Wrap business from John Hancock Investment Management LLC, a Manulife IM company. Effective January 1, 2023, the firm includes assets managed by Manulife Investment Management Timberland and Agriculture Inc ("MIMTA"). Effective June 30, 2024, the firm includes CQS, wholly owned by Manulife Investment Management (Europe) Limited acquired April 2, 2024. Investors interested in these strategies can access this information through their local Manulife IM affiliate. To receive a complete list and description of Manulife Investment Management's composites and/or a presentation that adheres to the GIPS standards, contact your local Institutional Sales representative on the Contact Us page. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

Manulife, Manulife Investment Management, Stylized M Design, and Manulife Investment Management & Stylized M Design are trademarks of The Manufacturers Life Insurance Company and are used by it, and by its affiliates under license. John Hancock Investment Management LLC and Manulife Investment Management (US) LLC are affiliated SECregistered investment advisors using the brand name John Hancock Investment Management.

The strategy uses a bottom-up, style-agnostic approach to portfolio construction focused exclusively on Canadian equities. The team's portfolio construction process is grounded in rigorous company-specific fundamental research, focusing on companies with sustainable business models that generate attractive and predictable free cash flows.

3 Representative portfolio characteristics — Holdings, sector weightings, market capitalization and portfolio characteristics are subject to change at any time and are based on a representative portfolio, and may differ, sometimes significantly, from individual client portfolios. Top ten holdings information shown combines share listings from the same issuer, and related depositary receipts, into a singular holding to accurately present aggregate economic interest in the referenced company.