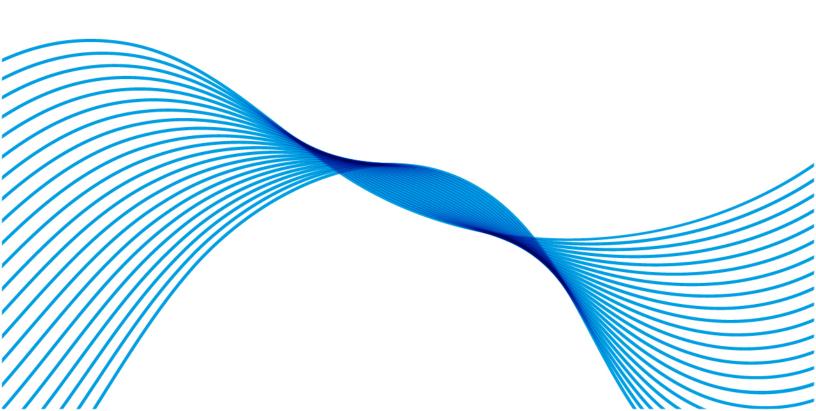
# **PRI** Principles for Responsible Investment

# PUBLIC TRANSPARENCY REPORT

2023

# **Manulife Investment Management**

Generated 15-12-2023



# About this report

PRI reporting is the largest global reporting project on responsible investment. It was developed with investors, for investors.

PRI signatories are required to report publicly on their responsible investment activities each year. In turn, they receive a number of outputs, including a public and private Transparency Report.

The public Transparency Reports, which are produced using signatories' reported information, provide accountability and support signatories to have internal discussions about their practices and to discuss these with their clients, beneficiaries, and other stakeholders.

This public Transparency Report is an export of the signatory's responses to the PRI Reporting Framework during the 2023 reporting period. It includes the signatory's responses to core indicators, as well as responses to plus indicators that the signatory has agreed to make public.

In response to signatory feedback, the PRI has not summarised signatories' responses – the information in this document is presented exactly as it was reported.

For each of the indicators in this document, all options selected by the signatory are presented, including links and qualitative responses. In some indicators, all applicable options are included for additional context.

# Disclaimers

# **Responsible investment definitions**

Within the PRI Reporting Framework Glossary, we provide definitions for key terms to guide reporting on responsible investment practices in the Reporting Framework. These definitions may differ from those used or proposed by other authorities and regulatory bodies due to evolving industry perspectives and changing legislative landscapes. Users of this report should be aware of these variations, as they may impact interpretations of the information provided.

# Data accuracy

This document presents information reported directly by signatories in the 2023 reporting cycle. This information has not been audited by the PRI or any other party acting on its behalf. While this information is believed to be reliable, no representations or warranties are made as to the accuracy of the information presented.

The PRI has taken reasonable action to ensure that data submitted by signatories in the reporting tool is reflected in their official PRI reports accurately. However, it is possible that small data inaccuracies and/or gaps remain, and the PRI shall not be responsible or liable for such inaccuracies and gaps.

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# **SENIOR LEADERSHIP STATEMENT (SLS)**

# SENIOR LEADERSHIP STATEMENT

## SENIOR LEADERSHIP STATEMENT

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SLS 1	CORE	N/A	N/A	PUBLIC	Senior Leadership Statement	GENERAL

#### Section 1. Our commitment

Why does your organisation engage in responsible investment?

What is your organisation's overall approach to responsible investment, and what major responsible investment commitment(s) have you made?

We believe that a commitment to sustainable investment provides an important lens for identifying and managing material investment risks and opportunities, enables better informed capital allocation decisions, and optimizes opportunity for improving risk adjusted returns over the long term – ultimately leading to better investment results and outcomes for our clients. We support the robust integration of ESG factors into our active ownership strategies and our investment approaches, across asset classes, geographies, and our business identities. The specific modes in which we act as stewards vary, either as owners, debt holders, or operators of the assets in question or by having ownership rights conferred to us through investment. We adapt our approach to these formal differences while remaining focused on preserving and enhancing asset value and resiliency through our activities.

As a global investment manager, in-depth research and analysis drive our investment activities and decisions. With a culture steeped in careful and objective analysis, knowledge sharing, and global collaboration, we understand how sustainability principles should inform our investment practices from the bottom up. In our view, sustainability is an important driver of financial value, while strong stewardship practices help us build strong relationships with all our stakeholders, from clients and employees to tenants, borrowers, and investment partners.

We recognize the critical connection between deciding to invest and maintaining a strong program of stewardship to enhance the value and resilience of each of our investments. The central objective of our approach is to strengthen the potential risk/reward profile of our clients' portfolios. Across our investment complex, we seek to incorporate material ESG considerations throughout the stages of our investment and lending lifecycles, considering the characteristics of the asset class and investment process in question as well as industry and geography, among other factors. In our capacity as stewards of capital, our investment teams that have integrated ESG analysis in their strategies—which extends to the vast majority of our approaches—monitor an issuer's strategy, capital structure, and management of ESG risks and opportunities on an ongoing basis. In our operating activities we hold ourselves to a high standard of sustainability. We do this to both protect and grow the long-term value of these assets.



We recently deepened our engagement efforts around the themes of nature and biodiversity. In the spring of 2022, we published our nature statement, in which we articulate our commitment to assess and manage nature-related risks and opportunities across our institutional investments. According to the World Economic Forum's Naure Risk Rising Report, over half the world's total GDP is moderately or highly dependent on nature. In appreciation of the depth of this dependency, we continued our work with the Finance for Biodiversity Pledge and the Taskforce on Nature-related Financial Disclosures (TNFD). Through the former, we've committed to collaborating and engaging with companies on biodiversity and assessing our own biodiversity impact. And through the latter, we participate in the TNFD Forum, a multidisciplinary pool of technical experts available to help develop what will be a globally influential, nature-focused disclosure framework.

#### Section 2. Annual overview

Discuss your organisation's progress during the reporting year on the responsible investment issue you consider most relevant or material to your organisation or its assets.

Reflect on your performance with respect to your organisation's responsible investment objectives and targets during the reporting year. Details might include, for example, outlining your single most important achievement or describing your general progress on topics such as the following (where applicable):

- · refinement of ESG analysis and incorporation
- stewardship activities with investees and/or with policymakers
- collaborative engagements
- · attainment of responsible investment certifications and/or awards

As we mentioned, in 2022, we broadened our efforts around nature and biodiversity. We were also busy across regions responding to developments in standards setting and regulation. We provided feedback to the Canada Securities Association (CSA) on amended standards of disclosure concerning activities by mining issuers. As part of this effort, we collaborated with other investors through the Portfolio Management Association of Canada (PMAC), highlighting the need for miners to disclose information regarding their relationships with indigenous peoples. In June, we responded to the SEC's proposed rule on The Enhancement and Standardization of Climate-Related Disclosures by public companies.

Further, in ongoing collaboration with the Emerging Markets Investor Alliance (EMIA), we have the opportunity to articulate to governments the need for budget transparency, which may help promote better pricing in sovereign debt markets. We continued to strive to meet our clients' and beneficiaries' needs through an expansion of our sustainable product offering. Highlights include the launch of our climate bond strategy, a sustainable Asia equity strategy, and the forest climate strategy.

#### ESG integration

Our sustainability professionals identify and develop tools that help our investment teams assess ESG risks and opportunities. In 2022, we developed a tool to more effectively review climate risk at a portfolio and issuer level in public equity and debt portfolios. In our real estate investment team, we onboarded a tool that provides a portfolio view of our sustainability data for real estate, updated to our sustainable building standards, which defines requirements and best practices for our third-party property managers and encourages improvement while addressing the need for advancement, guidance, tools, and consistency. We've also added a new physical climate risk tool within our infrastructure, timberland, and agriculture businesses.

#### Stewardship activities

As we navigate new regulatory developments, we work to influence policymakers and advocate for an operating environment that encourages sustainable business operations, protects and enhances investor rights, and encourages better disclosure of material nonfinancial data and information. To that end, we've found significant benefits in partnering with different investment manager associations.



#### Collaboration

We continued to participate in collaborative initiatives where we can have a substantial impact. As members of World Business Council for Sustainable Development (WBCSD), we co-led development of a Forest Sector Nature-Positive Roadmap that provided a shared definition of nature positive for companies to use. We also joined the Ecosystem Services Market Consortium (ESMC) and partnered with the U.S. Cotton Trust Protocol and Forum for the Future to launch the Eco-Harvest pilot project. We also increased our commitment to the PRI Infrastructure Advisory Committee by taking on the committee chair role.

We also began dialogue with companies as part of the Climate Engagement Canada (CEC) initiative and 30% Club Canada.

#### Section 3. Next steps

What specific steps has your organisation outlined to advance your commitment to responsible investment in the next two years?

#### ESG integration

Since adopting our inaugural ESG policy in November 2015, we've embedded sustainability factors into our investment processes in almost all investment teams and demonstrated innovation and commitment. Precisely because this is a continually evolving field we are on a permanent journey as we seek to strengthen our understanding and improve our processes. In particular, we will organize thematic training work to focus more specifically on various emerging areas of sustainability, and we anticipate publishing further statements to assist clients in understanding our approach to a number of sustainability issues.

#### Engagement

We'll continue to focus on outcome-based engagements and set goals for investment teams that will help ensure ongoing engagement progress. We're also planning to review our tracking and recordkeeping tools and processes associated with engagements with a view to enhancing our data analytics and reporting.

#### Collaboration

We'll continue to participate in collaborative initiatives that we believe will achieve a lasting impact consistent with our fiduciary duty to our clients. We'll continue to focus on nature and biodiversity, climate-related issues, and board diversity through several initiatives as we lead and participate in engagements with peers across related initiatives. We'll also continue to engage with standards setters and regulators, embark on a thematic engagement process with issuers across multiple industries, and explore new tools, practices, and technologies for assessing, managing, and mitigating nature and biodiversity impacts across our global business.

#### Section 4. Endorsement

'The Senior Leadership Statement has been prepared and/or reviewed by the undersigned and reflects our organisation-wide commitment and approach to responsible investment'.

Name

Paul Lorentz

Position

President & CEO, Global Wealth and Asset Management

Organisation's Name

Manulife Investment Management



#### **A** (

'This endorsement applies only to the Senior Leadership Statement and should not be considered an endorsement of the information reported by the above-mentioned organisation in the various modules of the Reporting Framework. The Senior Leadership Statement serves as a general overview of the above-mentioned organisation's responsible investment approach. The Senior Leadership Statement does not constitute advice and should not be relied upon as such. Further, it is not a substitute for the skill, judgement and experience of any third parties, their management, employees, advisors and/or clients when making investment and other business decisions'.
 B

**ORGANISATIONAL OVERVIEW (OO)** 

# **ORGANISATIONAL INFORMATION**

## **REPORTING YEAR**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
00 1	CORE	N/A	N/A	PUBLIC	Reporting year	GENERAL

What is the year-end date of the 12-month period you have chosen to report for PRI reporting purposes?

	Date	Month	Year
Year-end date of the 12-month period for PRI reporting purposes:	31	12	2022

### SUBSIDIARY INFORMATION

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
00 2	CORE	N/A	00 2.1	PUBLIC	Subsidiary information	GENERAL

#### Does your organisation have subsidiaries?

○ (A) Yes○ (B) No



# **ASSETS UNDER MANAGEMENT**

# ALL ASSET CLASSES

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 4	CORE	00 3	N/A	PUBLIC	All asset classes	GENERAL
What are your t	otal assets under man	agement (AUM) at	the end of the r	eporting year, a	as indicated in [OO 1	.]?
		USD				
including subs excluding the	AUM subject to visory, custody, or	US\$ 548,800,000,	,000.00			
PRI signatorie and excluded	ubsidiaries that are es in their own right from this as indicated in [OO	US\$ 0.00				
	ect to execution, ody, or research	US\$ 51,500,000,0	00.00			

## **ASSET BREAKDOWN**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 5	CORE	OO 3	Multiple indicators	PUBLIC	Asset breakdown	GENERAL

Provide a percentage breakdown of your total AUM at the end of the reporting year as indicated in [OO 1].



(1) Percentage of Internally managed AUM

(2) Percentage of Externally managed AUM

(A) Listed equity	>10-50%	>10-50%
(B) Fixed income	>10-50%	>0-10%
(C) Private equity	>0-10%	>0-10%
(D) Real estate	>0-10%	0%
(E) Infrastructure	>0-10%	0%
(F) Hedge funds	0%	0%
(G) Forestry	>0-10%	0%
(H) Farmland	>0-10%	0%
(I) Other	0%	>0-10%
(J) Off-balance sheet	>0-10%	0%

### (I) Other - (2) Percentage of Externally managed AUM - Specify:

Asset allocation and balanced funds

### (J) Off-balance sheet - (1) Percentage of Internally managed AUM - Specify:

Money market

## ASSET BREAKDOWN: EXTERNALLY MANAGED ASSETS

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 5.1	CORE	OO 5	Multiple	PUBLIC	Asset breakdown: Externally managed assets	GENERAL

Provide a further breakdown of your organisation's externally managed listed equity and/or fixed income AUM.

	(1) Listed equity	(2) Fixed income - SSA	(3) Fixed income - corporate	(4) Fixed income - securitised	(5) Fixed income - private debt
(A) Active	>75%	>10-50%	>10-50%	>10-50%	0%
(B) Passive	>0-10%	>0-10%	>0-10%		

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 5.2	CORE	00 5, 00 5.1	SAM 3, SAM 8	PUBLIC	Asset breakdown: Externally managed assets	GENERAL

Provide a breakdown of your organisation's externally managed AUM between segregated mandates and pooled funds or investments.

	(1) Segregated mandate(s)	(2) Pooled fund(s) or pooled investment(s)
(A) Listed equity - active	>75%	>10-50%
(B) Listed equity - passive	0%	>75%
(C) Fixed income - active	>75%	>10-50%
(D) Fixed income - passive	0%	>75%
(E) Private equity	0%	>75%



## ASSET BREAKDOWN: INTERNALLY MANAGED LISTED EQUITY

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle	
OO 5.3 LE	CORE	OO 5	Multiple	PUBLIC	Asset breakdown: Internally managed listed equity	GENERAL	
Provide a furthe	Provide a further breakdown of your internally managed listed equity AUM.						
(A) Passive equity		-50%					
(B) Active – quantitative							
(C) Active – fundamental		%					
(D) Other strat	tegies 0%						

### ASSET BREAKDOWN: INTERNALLY MANAGED FIXED INCOME

Indicator	Type of in	dicator Depende	nt on Gateway to	Disclosure	Subsection	PRI Principle	
OO 5.3 FI	CORE	00 5	Multiple	PUBLIC	Asset breakdown: Internally managed fixed income	GENERAL	
Provide a f	Provide a further breakdown of your internally managed fixed income AUM.						
(A) Passi	ive – SSA	>0-10%					
(B) Passi	ive – corporate	>0-10%					
(C) Active – SSA		>10-50%					
(D) Active	e – corporate	>10-50%					
(E) Secu	ritised	>10-50%					



### ASSET BREAKDOWN: INTERNALLY MANAGED PRIVATE EQUITY

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 5.3 PE	CORE	OO 5	N/A	PUBLIC	Asset breakdown: Internally managed private equity	GENERAL
Provide a further breakdown of your internally managed private equity AUM.						
(A) Venture c	apital	0%				
(B) Growth ca	(B) Growth capital					
(C) (Leverage	(C) (Leveraged) buy-out					
(D) Distresse special situati	d, turnaround or ons	0%				
(E) Secondar	ies	>10-50%				
(F) Other		0%				

# ASSET BREAKDOWN: INTERNALLY MANAGED REAL ESTATE

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle		
OO 5.3 RE	CORE	00 5	N/A	PUBLIC	Asset breakdown: Internally managed real estate	GENERAL		
Provide a further breakdown of your internally managed real estate AUM.								
(A) Retail		>0-10%						
(B) Office		>50-75%						
(C) Industrial		>10-50%						



(D) Residential	>10-50%
(E) Hotel	0%
(F) Lodging, leisure and recreation	0%
(G) Education	0%
(H) Technology or science	0%
(I) Healthcare	0%
(J) Mixed use	>0-10%
(K) Other	0%

# ASSET BREAKDOWN: INTERNALLY MANAGED INFRASTRUCTURE

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
00 5.3 INF	CORE	00 5	N/A	PUBLIC	Asset breakdown: Internally managed infrastructure	GENERAL
Provide a furthe	er breakdown of your i	internally manage	d infrastructure	e AUM.		
(A) Data infrastructure		>10-50%				
(B) Diversified	(B) Diversified					
(C) Energy an	(C) Energy and water resources					
(D) Environme	ental services	>0-10%				
(E) Network u	tilities	0%				
(F) Power gen renewables)	neration (excl.	>10-50%				



(G) Renewable power	>10-50%
(H) Social infrastructure	0%
(I) Transport	>10-50%
(J) Other	0%

### MANAGEMENT BY PRI SIGNATORIES

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 6	CORE	OO 5	N/A	PUBLIC	Management by PRI signatories	GENERAL

What percentage of your organisation's externally managed assets are managed by PRI signatories?

>75%

# **GEOGRAPHICAL BREAKDOWN**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
00 7	CORE	Multiple, see guidance	N/A	PUBLIC	Geographical breakdown	GENERAL

How much of your AUM in each asset class is invested in emerging markets and developing economies?

### AUM in Emerging Markets and Developing Economies

(A) Listed equity	(3) >10 to 20%
(B) Fixed income – SSA	(3) >10 to 20%
(C) Fixed income – corporate	(2) >0 to 10%
(D) Fixed income – securitised	(2) >0 to 10%



(E) Fixed income – private debt	(1) 0%
(F) Private equity	(2) >0 to 10%
(G) Real estate	(2) >0 to 10%
(H) Infrastructure	(2) >0 to 10%

# STEWARDSHIP

### **STEWARDSHIP**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 8	CORE	Multiple, see guidance	Multiple indicators	PUBLIC	Stewardship	GENERAL

Does your organisation conduct stewardship activities, excluding (proxy) voting, for any of your assets?

	(1) Listed equity - active	(2) Listed equity - passive	(3) Fixed income - active	(4) Fixed income - passive	(5) Private equity
(A) Yes, through internal staff					
(B) Yes, through service providers					
(C) Yes, through external managers					
(D) We do not conduct stewardship	0	0	0	0	0



	(6) Real estate	(7) Infrastructure	(9) Forestry	(10) Farmland	(11) Other
(A) Yes, through internal staff					
(B) Yes, through service providers					
(C) Yes, through external managers					
(D) We do not conduct stewardship	0	o	o	0	0

# **STEWARDSHIP: (PROXY) VOTING**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 9	CORE	Multiple, see guidance	Multiple indicators	PUBLIC	Stewardship: (Proxy) voting	GENERAL

### Does your organisation conduct (proxy) voting activities for any of your listed equity holdings?

	(1) Listed equity - active	(2) Listed equity - passive
(A) Yes, through internal staff		
(B) Yes, through service providers		
(C) Yes, through external managers		



Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 9.1	CORE	00 9	PGS 10.1, PGS 31	PUBLIC	Stewardship: (Proxy) voting	GENERAL

0

For each asset class, on what percentage of your listed equity holdings do you have the discretion to vote?

Percentage of your listed equity holdings over which you have the discretion to vote

0

(A) Listed equity – active	(7) >50 to 60%
(B) Listed equity - passive	(11) >90 to <100%

# **ESG INCORPORATION**

### INTERNALLY MANAGED ASSETS

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
00 11	CORE	Multiple, see guidance	Multiple indicators	PUBLIC	Internally managed assets	1
For each internally managed asset class, does your organisation incorporate ESG factors into your investment decisions?						
			rporate ESG fact stment decisions		No, we do not incorp rs into our investme	
(A) Listed equi	ty - passive		0		۲	
(C) Listed equi fundamental	ty - active -		۲		Ο	
(E) Fixed incor	ne - SSA		۲		0	



(F) Fixed income - corporate	۲	0
(G) Fixed income - securitised	۲	0
(H) Fixed income - private debt	۲	0
(I) Private equity	۲	0
(J) Real estate	۲	0
(K) Infrastructure	۲	0
(T) Forestry	۲	0
(U) Farmland	۲	0

# **EXTERNAL MANAGER SELECTION**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
00 12	CORE	00 5, 00 5.1	Multiple indicators	PUBLIC	External manager selection	1

For each externally managed asset class, does your organisation incorporate ESG factors when selecting external investment managers?

	(1) Yes, we incorporate ESG factors when selecting external investment managers	(2) No, we do not incorporate ESG factors when selecting external investment managers
(A) Listed equity - active	۲	0
(B) Listed equity - passive	۲	0
(C) Fixed income - active	۲	0
(D) Fixed income - passive	۲	o
(E) Private equity	۲	0



### **EXTERNAL MANAGER APPOINTMENT**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 13	CORE	00 5, 00 5.1	Multiple indicators	PUBLIC	External manager appointment	1

For each externally managed asset class, does your organisation incorporate ESG factors when appointing external investment managers?

۲

	(1) Yes, we incorporate ESG factors when appointing external investment managers	(2) No, we do not incorporate ESG factors when appointing external investment managers
(A) Listed equity - active	۲	0
(B) Listed equity - passive	۲	0
(C) Fixed income - active	۲	0
(D) Fixed income - passive	۲	0
(E) Private equity	۲	0
(K) Other: Asset allocation and balanced funds	۲	0



### **EXTERNAL MANAGER MONITORING**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 14	CORE	00 5, 00 5.1	Multiple indicators	PUBLIC	External manager monitoring	1

For each externally managed asset class, does your organisation incorporate ESG factors when monitoring external investment managers?

	(1) Yes, we incorporate ESG factors when monitoring external investment managers	(2) No, we do not incorporate ESG factors when monitoring external investment managers
(A) Listed equity - active	۲	o
(B) Listed equity - passive	۲	o
(C) Fixed income - active	۲	o
(D) Fixed income - passive	۲	0
(E) Private equity	۲	0
(K) Other: Asset allocation and balanced funds	۲	0

# **ESG IN OTHER ASSET CLASSES**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 15	CORE	00 11, 00 12– 14	N/A	PUBLIC	ESG in other asset classes	1

Describe how your organisation incorporates ESG factors into the following asset classes.

Internally managed (A) Forestry



To ensure that all relevant ESG risks and opportunities are considered in a standardized way across every possible deal, our timberland and agriculture acquisition teams use our sustainability and responsible investment (SRI) tool kit, which has been developed to enable a consistent and structured approach to assessing the characteristics of an investment opportunity.

For further information refer to: Timber and agriculture sustainability report (manulifeim.com)

(B) Farmland

Refer to description above.

Externally managed (F) Other

Our public markets Global Manager Research (GMR) team is responsible for investment evaluation, decision-making, and oversight of assets where Manulife Investment Management has delegated some, or most, investment management functions to a third-party manager. This team applies a combination of quantitative and qualitative processes to monitor and assess our delegated management of client assets.

### **ESG NOT INCORPORATED**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 16	CORE	00 11, 00 12– 14	N/A	PUBLIC	ESG not incorporated	1

Describe why your organisation does not currently incorporate ESG factors into your investment decisions.

Internally managed

(A) Listed equity - passive

Manulife Investment Management currently does not manage any passive equity strategies where the investment mandates or policies permit us to incorporate ESG considerations into investment decisions. For assets managed by our passive listed equities strategies, we are an active steward where we review and vote proxies and engage investee companies.

# **ESG STRATEGIES**

## LISTED EQUITY

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
00 17 LE	CORE	00 11	00 17.1 LE, LE 12	PUBLIC	Listed equity	1

Which ESG incorporation approach and/or combination of approaches does your organisation apply to your internally managed active listed equity?



#### Percentage out of total internally managed active listed equity

(A) Screening alone	>10-50%
(B) Thematic alone	0%
(C) Integration alone	0%
(D) Screening and integration	>75%
(E) Thematic and integration	0%
(F) Screening and thematic	0%
(G) All three approaches combined	>0-10%
(H) None	0%

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
00 17.1 LE	CORE	00 17 LE	LE 9	PUBLIC	Listed equity	1

What type of screening does your organisation use for your internally managed active listed equity assets where a screening approach is applied?

Percentage coverage out of your total listed equity assets where a screening approach is applied

(A) Positive/best-in-class screening only	0%
(B) Negative screening only	>75%
(C) A combination of screening approaches	>0-10%



### **FIXED INCOME**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
00 17 FI	CORE	OO 5.3 FI, OO 11	Multiple, see guidance	PUBLIC	Fixed income	1

Which ESG incorporation approach and/or combination of approaches does your organisation apply to your internally managed active fixed income?

	(1) Fixed income - SSA	(2) Fixed income - corporate	(3) Fixed income - securitised
(A) Screening alone	0%	>0-10%	0%
(B) Thematic alone	0%	0%	0%
(C) Integration alone	>75%	0%	>0-10%
(D) Screening and integration	0%	>75%	0%
(E) Thematic and integration	0%	0%	0%
(F) Screening and thematic	0%	0%	0%
(G) All three approaches combined	>0-10%	>0-10%	0%
(H) None	>0-10%	0%	>75%

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
00 17.1 FI	CORE	00 17 FI	N/A	PUBLIC	Fixed income	1

What type of screening does your organisation use for your internally managed active fixed income where a screening approach is applied?



	(1) Fixed income - SSA	(2) Fixed income - corporate
(A) Positive/best-in-class screening only	0%	0%
(B) Negative screening only	>75%	>75%
(C) A combination of screening approaches	0%	>0-10%

# ESG/SUSTAINABILITY FUNDS AND PRODUCTS

# LABELLING AND MARKETING

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 18	CORE	00 11–14	OO 18.1	PUBLIC	Labelling and marketing	1

#### Do you explicitly market any of your products and/or funds as ESG and/or sustainable?

#### (A) Yes, we market products and/or funds as ESG and/or sustainable

Provide the percentage of AUM that your ESG and/or sustainability-marketed products or funds represent:

>0-10%

 $\circ$  (B) No, we do not offer products or funds explicitly marketed as ESG and/or sustainable

• (C) Not applicable; we do not offer products or funds

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 18.1	CORE	OO 18	00 18.2	PUBLIC	Labelling and marketing	1

Do any of your ESG and/or sustainability-marketed products and/or funds hold formal ESG and/or RI certification(s) or label(s) awarded by a third party?

• (A) Yes, our ESG and/or sustainability-marketed products and/or funds hold formal labels or certifications Provide the percentage of AUM that your labelled and/or certified products and/or funds represent:

>0-10%

• (B) No, our ESG and/or sustainability-marketed products and/or funds do not hold formal labels or certifications



Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle				
OO 18.2	CORE	OO 18.1	N/A	PUBLIC	Labelling and marketing	1				
Which ESG/RI certifications or labels do you hold?										
<ul> <li>(B) GRESB</li> <li>(C) Austrian E</li> <li>(D) B Corporat</li> <li>(E) BREEAM</li> <li>(F) CBI Climat</li> <li>(G) DDV-Nach</li> <li>(H) DDV-Nach</li> <li>(I) EU Ecolabe</li> <li>(J) EU Green I</li> <li>(K) Febelfin IaI</li> <li>(L) Finansol</li> <li>(M) FNG-Siegg</li> <li>(N) Greenfin Ia</li> <li>(O) Grüner Pfa</li> <li>(P) ICMA Gree</li> <li>(Q) ICMA Soci</li> <li>(R) ICMA Sust</li> <li>(S) ICMA Sust</li> <li>(T) Kein Versto</li> <li>(U) Le label IS</li> <li>(V) Luxflag Cli</li> <li>(Y) Luxflag Gri</li> <li>(Z) Luxflag Mid</li> <li>(AA) Luxflag S</li> <li>(AB) National Specify:</li> </ul>	tion e Bonds Standard haltigkeitskodex-ESG- haltigkeitskodex-ESG- el Bond Standard bel (Belgium) el Ecolabel (Germany, abel (France) andbrief en Bond Principles tainability Bonds Princi cainability-linked Bonds oß gegen Atomwaffens is (French governmen mate Finance nvironment is G een Bond	-Impact Austria and Switze iples s Principles sperrvertrag t SRI label) Products								
United	Kinguoin, Canaua, Hong	i kong, Japan, Talwal	1							

- $\Box$  (AC) Nordic Swan Ecolabel
- □ (AD) Other SRI label based on EUROSIF SRI Transparency Code (e.g. Novethic)
- □ (AE) People's Bank of China green bond guidelines
- □ (AF) RIAA (Australia)
- □ (AG) Towards Sustainability label (Belgium)
- □ (AH) Other



### **PASSIVE INVESTMENTS**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 19	CORE	OO 5.3 FI, OO 11	LE 8, FI 10	PUBLIC	Passive investments	1

What percentage of your total internally managed passive listed equity and/or fixed income passive AUM utilise an ESG index or benchmark?

#### Percentage of AUM that utilise an ESG index or benchmark

(B) Fixed income - passive

0%

### **THEMATIC BONDS**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 20	CORE	00 17 FI	FI 15, FI 17	PUBLIC	Thematic bonds	1

What percentage of your total environmental and/or social thematic bonds are labelled by the issuers in accordance with industry-recognised standards?

	Percentage of your total environmental and/or social thematic bonds labelled by the issuers
(A) Green or climate bonds	0%
(B) Social bonds	0%
(C) Sustainability bonds	0%
(D) Sustainability-linked bonds	0%
(E) SDG or SDG-linked bonds	0%
(F) Other	0%



# SUMMARY OF REPORTING REQUIREMENTS

# SUMMARY OF REPORTING REQUIREMENTS

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
00 21	CORE	Multiple indicators	Multiple indicators	PUBLIC	Summary of reporting requirements	GENERAL

The following table shows which modules are mandatory or voluntary to report on in the separate PRI asset class modules. Where a module is voluntary, indicate if you wish to report on it.

Applicable modules	(1) Mandatory to report (pre-filled based on previous responses)	(2.1) Voluntary to report. Yes, I want to opt-in to reporting on the module	(2.2) Voluntary to report. No, I want to opt-out of reporting on the module
Policy, Governance and Strategy	۲	0	0
Confidence Building Measures	۲	0	0
(C) Listed equity – active – fundamental	۲	0	o
(E) Fixed income – SSA	۲	0	0
(F) Fixed income – corporate	۲	0	0
(G) Fixed income – securitised	۲	0	0
(H) Fixed income – private debt	۲	0	0
(I) Private equity	o	۲	0
(J) Real estate	۲	0	0



(K) Infrastructure	۲	0	0
(T) External manager selection, appointment and monitoring (SAM) – listed equity - active	۲	0	0
(U) External manager selection, appointment and monitoring (SAM) – listed equity - passive	۲	0	0
(V) External manager selection, appointment and monitoring (SAM) – fixed income - active	0	۲	0
(W) External manager selection, appointment and monitoring (SAM) – fixed income - passive	0	۲	0
(X) External manager selection, appointment and monitoring (SAM) – private equity	۲	0	0

# **OTHER ASSET BREAKDOWNS**

# **PRIVATE EQUITY: SECTORS**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
00 22	CORE	00 21	N/A	PUBLIC	Private equity: Sectors	GENERAL

#### In which sector(s) are your internally managed private equity assets invested?

□ (A) Energy

(B) Materials

☑ (C) Industrials

☑ (D) Consumer discretionary

☑ (E) Consumer staples

☑ (F) Healthcare

☑ (G) Financials

☑ (H) Information technology

 $\Box$  (I) Communication services

 $\Box$  (J) Utilities

 $\Box$  (K) Real estate



### **PRIVATE EQUITY: OWNERSHIP LEVEL**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 23	CORE	00 21	N/A	PUBLIC	Private equity: Ownership level	GENERAL

What is the percentage breakdown of your internally managed private equity investments by the level of ownership?

 ☑ (A) A majority stake (more than 50%) Select from the list:

 ● (1) >0 to 10%
 ○ (2) >10 to 50%

 ☑ (B) A significant minority stake (between 10–50%) Select from the list:

 ● (1) >0 to 10%
 ○ (2) >10 to 50%

 ☑ (C) A limited minority stake (less than 10%) Select from the list:

 ○ (1) >0 to 10%
 ○ (2) >10 to 50%
 ○ (1) >0 to 10%
 ○ (2) >10 to 50%
 ○ (3) >50 to 75%

● (4) >75%

### **REAL ESTATE: BUILDING TYPE**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 24	CORE	00 21	RE 1, RE 9 - 10	PUBLIC	Real estate: Building type	GENERAL

What is the building type of your physical real estate assets?

☑ (A) Standing investments

(B) New construction

(C) Major renovation



### **REAL ESTATE: OWNERSHIP LEVEL**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 25	CORE	00 21	N/A	PUBLIC	Real estate: Ownership level	GENERAL

What is the percentage breakdown of your physical real estate assets by the level of ownership?

 ☑ (A) A majority stake (more than 50%) Select from the list:

 (1) >0 to 10%
 (2) >10 to 50%
 (3) >50 to 75%
 ⓐ (4) >75%

 ☑ (B) A significant minority stake (between 10–50%) Select from the list:

 ⓐ (1) >0 to 10%
 ☑ (1) >0 to 10%

○ (2) >10 to 50%

 $\Box$  (C) A limited minority stake (less than 10%)

### **REAL ESTATE: MANAGEMENT TYPE**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 26	CORE	00 21	RE 1, RE 6–8, RE 13	PUBLIC	Real estate: Management type	GENERAL

Who manages your physical real estate assets?

☑ (A) Direct management by our organisation

**(B)** Third-party property managers that our organisation appoints

 $\Box$  (C) Other investors or their third-party property managers

 $\Box$  (D) Tenant(s) with operational control



### **INFRASTRUCTURE: OWNERSHIP LEVEL**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
00 27	CORE	00 21	N/A	PUBLIC	Infrastructure: Ownership level	GENERAL

What is the percentage breakdown of your organisation's infrastructure assets by the level of ownership?

☑ (A) A majority stake (more than 50%) Select from the list: • (1) >0 to 10% (2) >10 to 50% • (3) >50 to 75% • (4) >75% ☑ (B) A significant minority stake (between 10–50%) Select from the list: • (1) >0 to 10% (2) >10 to 50% • (3) >50 to 75% • (4) >75% ☑ (C) A limited minority stake (less than 10%) Select from the list: • (1) >0 to 10% (2) >10 to 50% • (3) >50 to 75%

o (4) >75%

### **INFRASTRUCTURE: STRATEGY**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 28	CORE	00 21	N/A	PUBLIC	Infrastructure: Strategy	GENERAL

What is the investment strategy for your infrastructure assets?

(A) Core

 $\Box$  (B) Value added

□ (C) Opportunistic

□ (D) Other



### **INFRASTRUCTURE: TYPE OF ASSET**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 29	CORE	00 21	INF 1	PUBLIC	Infrastructure: Type of asset	GENERAL

What is the asset type of your infrastructure?

- ☑ (A) Greenfield
- ☑ (B) Brownfield

### **INFRASTRUCTURE: MANAGEMENT TYPE**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 30	CORE	00 21	Multiple, see guidance	PUBLIC	Infrastructure: Management type	GENERAL

#### Who manages your infrastructure assets?

 $\Box$  (A) Direct management by our organisation

**(B)** Third-party infrastructure operators that our organisation appoints

☑ (C) Other investors, infrastructure companies or their third-party operators

 $\Box$  (D) Public or government entities or their third-party operators

## **SUBMISSION INFORMATION**

### **REPORT DISCLOSURE**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 32	CORE	00 3, 00 31	N/A	PUBLIC	Report disclosure	GENERAL

How would you like to disclose the detailed percentage figures you reported throughout the Reporting Framework?

• (A) Publish as absolute numbers

• (B) Publish as ranges



# POLICY, GOVERNANCE AND STRATEGY (PGS)

# POLICY

# **RESPONSIBLE INVESTMENT POLICY ELEMENTS**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 1	CORE	OO 8, OO 9	Multiple indicators	PUBLIC	Responsible investment policy elements	1, 2

Which elements are covered in your formal responsible investment policy(ies)?

☑ (A) Overall approach to responsible investment

- (B) Guidelines on environmental factors
- ☑ (C) Guidelines on social factors
- ☑ (D) Guidelines on governance factors

(E) Guidelines on sustainability outcomes

☑ (F) Guidelines tailored to the specific asset class(es) we hold

☑ (G) Guidelines on exclusions

☑ (H) Guidelines on managing conflicts of interest related to responsible investment

☑ (I) Stewardship: Guidelines on engagement with investees

 $\hfill\square$  (J) Stewardship: Guidelines on overall political engagement

 $\hfill\square$  (K) Stewardship: Guidelines on engagement with other key stakeholders

☑ (L) Stewardship: Guidelines on (proxy) voting

 $\Box$  (M) Other responsible investment elements not listed here

• (N) Our organisation does not have a formal responsible investment policy and/or our policy(ies) do not cover any responsible investment elements

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 2	CORE	PGS 1	Multiple, see guidance	PUBLIC	Responsible investment policy elements	1

Does your formal responsible investment policy(ies) include specific guidelines on systematic sustainability issues?

(A) Specific guidelines on climate change (may be part of guidelines on environmental factors)

 $\Box$  (B) Specific guidelines on human rights (may be part of guidelines on social factors)

(C) Specific guidelines on other systematic sustainability issues

Specify:

Nature

• (D) Our formal responsible investment policy(ies) does not include guidelines on systematic sustainability issues



Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle		
PGS 3	CORE	PGS 1, PGS 2	N/A	PUBLIC	Responsible investment policy elements	6		
Which elements of your formal responsible investment policy(ies) are publicly available?								
(A) Overall approach to responsible investment Add link:								
1	//www.manulifeim.com/com nent.pdf	ntent/dam/mim-institu	ıtional/global/docu	ments/policies/su	stainable-investing-and-sus	tainable-risk-		
☑ (B) Guidelin Add link:	es on environmental f	actors						
https:	//www.manulifeim.com/ins	titutional/us/en/susta	inability#policies-a	and-disclosures				
. ,	es on social factors <mark>es on governance fac</mark>	tors						

https://www.manulifeim.com/institutional/us/en/sustainability#policies-and-disclosures

### (E) Guidelines on sustainability outcomes

Add link:

https://www.manulifeim.com/institutional/us/en/sustainability#policies-and-disclosures

(F) Specific guidelines on climate change (may be part of guidelines on environmental factors) Add link:

https://www.manulifeim.com/content/dam/mim-institutional/global/documents/resources/climate-change-statement.pdf

(H) Specific guidelines on other systematic sustainability issues Add link:

https://www.manulifeim.com/content/dam/mim-institutional/global/documents/resources/nature-statement-mim.pdf

☑ (I) Guidelines tailored to the specific asset class(es) we hold Add link:

https://www.manulifeim.com/institutional/us/en/sustainability#transparency

#### ☑ (J) Guidelines on exclusions

Add link:

https://www.manulifeim.com/content/dam/mim-institutional/global/documents/policies/sustainable-investing-and-sustainable-riskstatement.pdf

(K) Guidelines on managing conflicts of interest related to responsible investment Add link:



https://www.manulifeim.com/institutional/global/en/stewardship-report

(L) Stewardship: Guidelines on engagement with investees Add link:

https://www.manulifeim.com/content/dam/mim-institutional/global/documents/policies/Manulife-IM-ESG-Engagement-Policy.pdf

☑ (O) Stewardship: Guidelines on (proxy) voting Add link:

https://www.manulifeim.com/content/dam/mim-institutional/global/documents/policies/Manulife-IM-Global-Proxy-Voting-Policy-and-Procedures.pdf

#### • (Q) No elements of our formal responsible investment policy(ies) are publicly available

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 4	PLUS	PGS 1	N/A	PUBLIC	Responsible investment policy elements	1-6

# Does your formal responsible investment policy(ies) identify a link between your responsible investment activities and your fiduciary duties or equivalent obligations?

#### (A) Yes

Elaborate:

Please refer to our Sustainable Investing and Sustainability Risk Statement: https://www.manulifeim.com/content/dam/miminstitutional/global/documents/policies/sustainable-investing-and-sustainable-risk-statement.pdf

This Statement aligns with our fiduciary responsibilities as a manager of client capital and is aligned with Manulife Investment Management's overall approach to sustainability.

#### • (B) No

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 5	CORE	PGS 1	N/A	PUBLIC	Responsible investment policy elements	2

#### Which elements are covered in your organisation's policy(ies) or guidelines on stewardship?

(A) Overall stewardship objectives

☑ (B) Prioritisation of specific ESG factors to be advanced via stewardship activities

☑ (C) Criteria used by our organisation to prioritise the investees, policy makers, key stakeholders, or other entities on which to focus our stewardship efforts

(D) How different stewardship tools and activities are used across the organisation

(E) Approach to escalation in stewardship

**(F)** Approach to collaboration in stewardship

G) Conflicts of interest related to stewardship



### ☑ (H) How stewardship efforts and results are communicated across the organisation to feed into investment decisionmaking and vice versa

□ (I) Other

 $\circ~$  (J) None of the above elements is captured in our policy(ies) or guidelines on stewardship

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 6	CORE	PGS 1	N/A	PUBLIC	Responsible investment policy elements	2

#### Does your policy on (proxy) voting include voting principles and/or guidelines on specific ESG factors?

(A) Yes, it includes voting principles and/or guidelines on specific environmental factors

(B) Yes, it includes voting principles and/or guidelines on specific social factors

☑ (C) Yes, it includes voting principles and/or guidelines on specific governance factors

• (D) Our policy on (proxy) voting does not include voting principles or guidelines on specific ESG factors

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 7	CORE	OO 9	N/A	PUBLIC	Responsible investment policy elements	2

Does your organisation have a policy that states how (proxy) voting is addressed in your securities lending programme?

 (A) We have a publicly available policy to address (proxy) voting in our securities lending programme Add link(s):

https://www.manulifeim.com/content/dam/mim-institutional/global/documents/policies/Manulife-IM-Global-Proxy-Voting-Policy-and-Procedures.pdf

- (B) We have a policy to address (proxy) voting in our securities lending programme, but it is not publicly available
- (C) We rely on the policy of our external service provider(s)
- (D) We do not have a policy to address (proxy) voting in our securities lending programme
- $\circ~$  (E) Not applicable; we do not have a securities lending programme



## **RESPONSIBLE INVESTMENT POLICY COVERAGE**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle		
PGS 8	CORE	PGS 1	N/A	PUBLIC	Responsible investment policy coverage	1		
What percenta	age of your total AUM is	covered by the b	elow elements	of your respon	sible investment policy	y(ies)?		
			Combined AU	M coverage of	all policy elements			
factors (C) Guideline	••			(6) >90% to <1	00%			
Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle		
PGS 9	CORE	PGS 2	N/A	PUBLIC	Responsible investment policy coverage	1		
What proportion of your AUM is covered by your formal policies or guidelines on climate change, human rights, or other systematic sustainability issues?								
		area by your forme	u policies or gu	idelines on cli	nate change, human ri	gnis, or other		
		ied by your forme	a policies or gu	idelines on clii AUM covera	-	gnis, or other		
systematic su					ge	gnts, or other		



Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 10	CORE	OO 8, OO 9, PGS 1	N/A	PUBLIC	Responsible investment policy coverage	2

Per asset class, what percentage of your AUM is covered by your policy(ies) or guidelines on stewardship with investees?

### (A) Listed equity

- (1) Percentage of AUM covered
  - (1) >0% to 10%
  - (2) >10% to 20%
  - (3) >20% to 30%
  - (4) >30% to 40%
  - (5) >40% to 50%
  - (6) >50% to 60%
  - (7) >60% to 70%
  - (8) >70% to 80%
  - (9) >80% to 90%

#### (10) >90% to <100%

- (11) 100%
- (2) If your AUM coverage is below 100%, explain why: (Voluntary)
- (B) Fixed income
  - (1) Percentage of AUM covered
    - (1) >0% to 10%
    - (2) >10% to 20%
    - (3) >20% to 30%
    - (4) >30% to 40%
    - (5) >40% to 50%
    - (6) >50% to 60%
    - (7) >60% to 70%
    - (8) >70% to 80%
    - (9) >80% to 90%
    - (10) >90% to <100%
    - **(11) 100%**
  - (2) If your AUM coverage is below 100%, explain why: (Voluntary)

#### ☑ (C) Private equity

- (1) Percentage of AUM covered
  - (1) >0% to 10%
  - (2) >10% to 20%
  - (3) >20% to 30%
  - (4) >30% to 40%
  - (5) >40% to 50%
  - (6) >50% to 60%
  - (7) >60% to 70%
  - (8) >70% to 80%
  - (9) >80% to 90%
  - (10) >90% to <100%</li>
  - (11) 100%
- ☑ (D) Real estate



- (1) Percentage of AUM covered
  - (1) >0% to 10%
  - (2) >10% to 20%
  - (3) >20% to 30%
  - (4) >30% to 40%
  - (5) >40% to 50%
  - (6) >50% to 60%
  - (7) >60% to 70%
  - (8) >70% to 80%
  - (9) >80% to 90%
  - (10) >90% to <100%
  - **(11)** 100%

## ☑ (E) Infrastructure

(1) Percentage of AUM covered

- (1) >0% to 10%
- (2) >10% to 20%
- (3) >20% to 30%
- (4) >30% to 40%
- (5) >40% to 50%
- (6) >50% to 60%
- (7) >60% to 70%
- (8) >70% to 80%
- (9) >80% to 90%
- (10) >90% to <100%

### (11) 100%

## G (G) Forestry

- (1) Percentage of AUM covered
  - (1) >0% to 10%
  - (2) >10% to 20%
  - (3) >20% to 30%
  - (4) >30% to 40%
  - (5) >40% to 50%
  - (6) >50% to 60%
  - (7) >60% to 70%
  - (8) >70% to 80%
  - (9) >80% to 90%
  - (10) >90% to <100%
  - (11) 100%

## (H) Farmland

- (1) Percentage of AUM covered
  - (1) >0% to 10%
  - (2) >10% to 20%
  - (3) >20% to 30%
  - (4) >30% to 40%
  - (5) >40% to 50%
  - (6) >50% to 60%
  - (7) >60% to 70%
  - (1) >00 % to 70%
    (8) >70% to 80%
  - (9) >80% to 90%
  - (10) >90% to <100%</li>
  - (11) 100%

☑ (I) Other



### (1) Percentage of AUM covered

- (1) >0% to 10%
- (2) >10% to 20%
- (3) >20% to 30%
- (4) >30% to 40%
- (5) >40% to 50%
- (6) >50% to 60%
- (7) >60% to 70%
- (8) >70% to 80%
- (9) >80% to 90%
- (10) >90% to <100%
- (11) 100%

(2) If your AUM coverage is below 100%, explain why: (Voluntary)

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 10.1	CORE	OO 9.1, PGS 1	N/A	PUBLIC	Responsible investment policy coverage	2

## What percentage of your listed equity holdings is covered by your guidelines on (proxy) voting?

## ☑ (A) Actively managed listed equity

(1) Percentage of your listed equity holdings over which you have the discretion to vote

- (1) >0% to 10%
- (2) >10% to 20%
- (3) >20% to 30%
- (4) >30% to 40%
- (5) >40% to 50%
- (6) >50% to 60%
- (7) >60% to 70%
- (1) > 00 % to 10 %
  (8) >70% to 80%
- (9) >80% to 90%
- (9) >80% to 90%
  (10) >90% to <100%</li>
- (10) > 30%(11) 100%

## (B) Passively managed listed equity

(1) Percentage of your listed equity holdings over which you have the discretion to vote

- (1) >0% to 10%
- (2) >10% to 20%
- (3) >20% to 30%
- (4) >30% to 40%
- (5) >40% to 50%
- (6) >50% to 60%
- (7) >60% to 70%
- (8) >70% to 80%
- (9) >80% to 90%
- (10) >90% to <100%
- **(11)** 100%



## GOVERNANCE

## **ROLES AND RESPONSIBILITIES**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 11	CORE	N/A	Multiple indicators	PUBLIC	Roles and responsibilities	1

Which senior level body(ies) or role(s) in your organisation have formal oversight over and accountability for responsible investment?

- ☑ (A) Board members, trustees, or equivalent
- ☑ (B) Senior executive-level staff, or equivalent

Specify:

Chief Executive Officer (CEO), Chief Investment Officer (CIO), Chief Operating Officer (COO)

C) Investment committee, or equivalent Specify:

Sustainable investing committees and ESG regulatory committee

 $\square$  (D) Head of department, or equivalent

Specify department:

Heads of asset classes, Heads of sustainable investing

• (E) None of the above bodies and roles have oversight over and accountability for responsible investment

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 11.1	CORE	PGS 1, PGS 2, PGS 11	N/A	PUBLIC	Roles and responsibilities	1, 2

Does your organisation's senior level body(ies) or role(s) have formal oversight over and accountability for the elements covered in your responsible investment policy(ies)?



	(1) Board members, trustees, or equivalent	(2) Senior executive-level staff, investment committee, head of department, or equivalent
(A) Overall approach to responsible investment		
(B) Guidelines on environmental, social and/or governance factors		
(C) Guidelines on sustainability outcomes		
(D) Specific guidelines on climate change (may be part of guidelines on environmental factors)		
(F) Specific guidelines on other systematic sustainability issues		
(G) Guidelines tailored to the specific asset class(es) we hold		
(H) Guidelines on exclusions		
(I) Guidelines on managing conflicts of interest related to responsible investment		
(J) Stewardship: Guidelines on engagement with investees		
(M) Stewardship: Guidelines on (proxy) voting		V
(N) This role has no formal oversight over and accountability for any of the above elements covered in our responsible investment policy(ies)	o	O



Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 11.2	CORE	N/A	N/A	PUBLIC	Roles and responsibilities	1-6

Does your organisation have governance processes or structures to ensure that your overall political engagement is aligned with your commitment to the principles of PRI, including any political engagement conducted by third parties on your behalf?

## (A) Yes

Describe how you do this:

Manulife Investment Management has established a governance structure to oversee our investment teams' sustainable investing activities and our ongoing stewardship activities.

We view the involvement of leaders in all asset classes, as well as representatives from functional areas such as operations, legal, compliance, risk, and technology, to be crucial to supporting our sustainable investing activities across the organization and ensuring the buy-in and commitment required for success.

In addition, the sustainability governance structure of Manulife Investment Management is connected to larger sustainability governance at Manulife. The president and CEO of Manulife Investment Management is joined by other senior Manulife leaders on the Manulife executive sustainability council, and the leaders of our sustainable investing teams in Manulife Investment Management work closely with Manulife's chief sustainability officer. In this way, Manulife Investment Management's governance structure is well connected to the broader sustainability community and leadership across Manulife.

Please refer to our external sustainability reporting for further detail on our governance structure and approach to political engagement:

https://www.manulifeim.com/institutional/global/en/stewardship-report

https://www.manulife.com/content/dam/corporate/global/en/documents/pas/2022/MFC\_ESGR\_2022\_EN.pdf

• (B) No

• (C) Not applicable, our organisation does not conduct any form of political engagement directly or through any third parties

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 12	CORE	N/A	N/A	PUBLIC	Roles and responsibilities	1



## In your organisation, which internal or external roles are responsible for implementing your approach to responsible investment?

#### ☑ (A) Internal role(s)

Specify:

Chief-level staff (e.g. Chief Executive Officer (CEO), Chief Investment Officer (CIO) or Chief Operating Officer (COO))
Investment committee equivalent
Other chief-level staff, please specify: Chief Marketing Officer
Head of department, please specify department: Heads of asset classes, Heads of sustainable investing
Portfolio managers
Investment analysts
Dedicated responsible investment staff

### ☑ (B) External investment managers, service providers, or other external partners or suppliers Specify:

External managers, consultants, service provider for proxy voting

• (C) We do not have any internal or external roles with responsibility for implementing responsible investment

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 13	CORE	PGS 11	N/A	PUBLIC	Roles and responsibilities	1

Does your organisation use responsible investment KPIs to evaluate the performance of your board members, trustees, or equivalent?

## (A) Yes, we use responsible investment KPIs to evaluate the performance of our board members, trustees, or equivalent

Describe: (Voluntary)

• (B) No, we do not use responsible investment KPIs to evaluate the performance of our board members, trustees, or equivalent

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 14	CORE	PGS 11	N/A	PUBLIC	Roles and responsibilities	1

Does your organisation use responsible investment KPIs to evaluate the performance of your senior executive-level staff (or equivalent), and are these KPIs linked to compensation?

## (A) Yes, we use responsible investment KPIs to evaluate the performance of our senior executive-level staff (or equivalent)

Indicate whether these responsible investment KPIs are linked to compensation

- (1) KPIs are linked to compensation
- (2) KPIs are not linked to compensation as these roles do not have variable compensation
- (3) KPIs are not linked to compensation even though these roles have variable compensation



Describe: (Voluntary)

• (B) No, we do not use responsible investment KPIs to evaluate the performance of our senior executive-level staff (or equivalent)

## EXTERNAL REPORTING AND DISCLOSURES

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 16	CORE	N/A	N/A	PUBLIC	External reporting and disclosures	6

What elements are included in your regular reporting to clients and/or beneficiaries for the majority of your AUM?

☑ (A) Any changes in policies related to responsible investment

(B) Any changes in governance or oversight related to responsible investment

(C) Stewardship-related commitments

☑ (D) Progress towards stewardship-related commitments

(E) Climate-related commitments

☑ (F) Progress towards climate-related commitments

 $\Box$  (G) Human rights–related commitments

 $\Box$  (H) Progress towards human rights–related commitments

☑ (I) Commitments to other systematic sustainability issues

 $\Box$  (J) Progress towards commitments on other systematic sustainability issues

• (K) We do not include any of these elements in our regular reporting to clients and/or beneficiaries for the majority of our AUM

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 17	CORE	N/A	N/A	PUBLIC	External reporting and disclosures	6

## During the reporting year, did your organisation publicly disclose climate-related information in line with the Task Force on Climate-Related Financial Disclosures' (TCFD) recommendations?

(A) Yes, including all governance-related recommended disclosures

(B) Yes, including all strategy-related recommended disclosures

(C) Yes, including all risk management-related recommended disclosures

(D) Yes, including all applicable metrics and targets-related recommended disclosures

 $\circ$  (E) None of the above

Add link(s):

https://www.manulifeim.com/content/dam/mim-institutional/global/documents/resources/Climate-related-financial-disclosures-2021-EN.pdf



Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 18	PLUS	N/A	N/A	PUBLIC	External reporting and disclosures	6

During the reporting year, to which international responsible investment standards, frameworks, or regulations did your organisation report?

☑ (A) Disclosures against the European Union's Sustainable Finance Disclosure Regulation (SFDR) Link to example of public disclosures

https://www.manulifeglobalfund.com/global-climate-action-SFDR.html

- □ (B) Disclosures against the European Union's Taxonomy
- □ (C) Disclosures against the CFA's ESG Disclosures Standard
- (D) Disclosures against other international standards, frameworks or regulations Specify:

UK Stewardship Code

Link to example of public disclosures

https://www.manulifeim.com/institutional/global/en/stewardship-report

- $\Box$  (E) Disclosures against other international standards, frameworks or regulations
- ☑ (F) Disclosures against other international standards, frameworks or regulations Specify:

TCFD

Link to example of public disclosures

https://www.manulifeim.com/content/dam/mim-institutional/global/documents/resources/Climate-related-financial-disclosures-2021-EN.pdf

□ (G) Disclosures against other international standards, frameworks or regulations

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 19	CORE	N/A	N/A	PUBLIC	External reporting and disclosures	6

During the reporting year, did your organisation publicly disclose its membership in and support for trade associations, think tanks or similar bodies that conduct any form of political engagement?

• (A) Yes, we publicly disclosed our membership in and support for trade associations, think tanks, or similar bodies that conduct any form of political engagement



## Add link(s):

https://www.manulifeim.com/institutional/global/en/stewardship-report https://www.manulife.com/content/dam/corporate/global/en/documents/pas/2022/MFC\_ESGR\_2022\_EN.pdf

• (B) No, we did not publicly disclose our membership in and support for trade associations, think tanks, or similar bodies that conduct any form of political engagement

• (C) Not applicable, we were not members in or supporters of any trade associations, think tanks, or similar bodies that conduct any form of political engagement during the reporting year

## **STRATEGY**

## **CAPITAL ALLOCATION**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 20	CORE	N/A	N/A	PUBLIC	Capital allocation	1

## Which elements do your organisation-level exclusions cover?

☑ (A) Exclusions based on our organisation's values or beliefs regarding particular sectors, products or services

□ (B) Exclusions based on our organisation's values or beliefs regarding particular regions or countries

□ (C) Exclusions based on minimum standards of business practice aligned with international norms such as the OECD

Guidelines for Multinational Enterprises, the International Bill of Human Rights, UN Security Council sanctions or the UN Global Compact

 $\Box$  (D) Exclusions based on our organisation's climate change commitments

 $\Box$  (E) Other elements

• (F) Not applicable; our organisation does not have any organisation-level exclusions

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 21	CORE	N/A	N/A	PUBLIC	Capital allocation	1

## How does your responsible investment approach influence your strategic asset allocation process?

(A) We incorporate ESG factors into our assessment of expected asset class risks and returns

Select from dropdown list:

- (1) for all of our AUM subject to strategic asset allocation
- (2) for a majority of our AUM subject to strategic asset allocation
- (3) for a minority of our AUM subject to strategic asset allocation

(B) We incorporate climate change-related risks and opportunities into our assessment of expected asset class risks and returns

Select from dropdown list:

- $\circ$  (1) for all of our AUM subject to strategic asset allocation
- (2) for a majority of our AUM subject to strategic asset allocation

 $\circ$  (3) for a minority of our AUM subject to strategic asset allocation



□ (C) We incorporate human rights–related risks and opportunities into our assessment of expected asset class risks and returns

□ (D) We incorporate risks and opportunities related to other systematic sustainability issues into our assessment of expected asset class risks and returns

• (E) We do not incorporate ESG factors, climate change, human rights or other systematic sustainability issues into our assessment of expected asset class risks and returns

• (F) Not applicable; we do not have a strategic asset allocation process

## STEWARDSHIP: OVERALL STEWARDSHIP STRATEGY

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 22	CORE	OO 8, OO 9	N/A	PUBLIC	Stewardship: Overall stewardship strategy	2

For the majority of AUM within each asset class, which of the following best describes your primary stewardship objective?

	(1) Listed equity	(2) Fixed income	(3) Private equity	(4) Real estate
(A) Maximise our portfolio-level risk-adjusted returns. In doing so, we seek to address any risks to overall portfolio performance caused by individual investees' contribution to systematic sustainability issues.	۲	۲	۲	۲
(B) Maximise our individual investments' risk-adjusted returns. In doing so, we do not seek to address any risks to overall portfolio performance caused by individual investees' contribution to systematic sustainability issues.	o	O	O	O



		(5) Infrastru	cture	(7) Forestr	y (8) Fa	rmland
risk-adjuste we seek to overall port caused by i	se our portfolio-level d returns. In doing so, address any risks to folio performance ndividual investees' to systematic ty issues.	۲		۲	(	٥
investments In doing so, address any portfolio per individual in	se our individual s' risk-adjusted returns. , we do not seek to y risks to overall rformance caused by nvestees' contribution to sustainability issues.	O		0		0
Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 23	PLUS	00 5, 00 8,	N/A	PUBLIC	Stewardship: Overall	2

How does your organisation, or the external service providers or external managers acting on your behalf, prioritise the investees or other entities on which to focus its stewardship efforts?

stewardship strategy

Please refer to our Stewardship report: https://www.manulifeim.com/institutional/global/en/stewardship-report

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Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 24	CORE	OO 8, OO 9	N/A	PUBLIC	Stewardship: Overall stewardship strategy	2

## Which of the following best describes your organisation's default position, or the position of the external service providers or external managers acting on your behalf, concerning collaborative stewardship efforts?

• (A) We recognise the value of collective action, and as a result, we prioritise collaborative stewardship efforts wherever possible

• (B) We collaborate on a case-by-case basis

• (C) Other

• (D) We do not join collaborative stewardship efforts

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 24.1	PLUS	OO 8, OO 9	N/A	PUBLIC	Stewardship: Overall stewardship strategy	2

# Elaborate on your organisation's default position on collaborative stewardship, or the position of the external service providers or external investment managers acting on your behalf, including any other details on your overall approach to collaboration.

We participate in a wide variety of collaborative engagements with industry peers, non-profits, NGOs, and supranational entities. This work allows us to expand the scope of our sustainability-focused activity while helping us build more resilient portfolios. Our collaborative engagements may focus on individual investments or systemic risks—and sometimes both.

Collaborative initiatives allow us to share perspectives with, and to learn from, peers and third parties as we encourage improvements across issuers, markets, and policymakers to build investment resiliency. These collaborative engagements have proven to be a valuable aspect of our stewardship activities.

Our collaborative efforts take various forms but typically focus on the identification and mitigation of systemic risks that may have an impact on performance across our portfolios over a longer timeframe. Common topics for collective engagement include climate change, governance, risk management, human rights, diversity, and appropriate sustainability disclosures. The collaborative action we may take to address these risks can be an effective pathway to leverage influence and enact change with the goal of reducing risk and capturing opportunities. Our activities may target change at a systemic level through our influence with standards setters as they create and update frameworks, or we may engage with issuers to encourage best practices in management of sustainability issues. Through either avenue, we're working to build iterative resiliency across our portfolios.

For additional information, please refer to our stewardship report: https://www.manulifeim.com/institutional/global/en/stewardship-report



Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 26	PLUS	OO 8, OO 9, PGS 1	N/A	PUBLIC	Stewardship: Overall stewardship strategy	2

## How does your organisation ensure that its policy on stewardship is implemented by the external service providers to which you have delegated stewardship activities?

 $\Box$  (A) Example(s) of measures taken when selecting external service providers:

 $\Box$  (B) Example(s) of measures taken when designing engagement mandates and/or consultancy agreements for external service providers:

(C) Example(s) of measures taken when monitoring the stewardship activities of external service providers:

Manulife Investment Management utilizes a proxy voting vendor to provide research and recommendations related to proxy voting. Manulife Investment Management holds a due diligence review of our proxy vendor on an annual basis. Functional specialists from across the firm attend this meeting, including leaders from procurement, compliance, legal, operations, information security, and investments, to ensure that various aspects of the proxy vendor's operations and business are closely scrutinized. We review ethics and conflicts of interest policies, regulatory updates, holdings management, vote execution, research, policy development, information security, service updates, and material changes to the vendor business over the past year. Items from this meeting can drive dialogue between Manulife Investment Management and the proxy vendor over the following months as we gather relevant information and work toward service enhancements.

We also request that the proxy voting research service provider deliver updates regarding any business changes that alter that firm's ability to provide independent proxy voting advice and services aligned with our policies. Where we use a third-party research provider for either voting recommendations or voting execution (or both), we may assess prepopulated votes shown on the vendor's electronic voting platform before such votes are cast to ensure alignment with the voting principles.

In addition to our annual due diligence, in 2022, our equity and sustainable investment teams met with our proxy vendor to discuss gaps we found in their issuer research at specific company annual meetings. The vendor subsequently updated its processes for reviewing research to ensure consistency across its work through a new approval process.

More information is available in our stewardship report: https://www.manulifeim.com/institutional/global/en/stewardship-report and our proxy voting policy: https://www.manulifeim.com/content/dam/mim-institutional/global/documents/policies/Manulife-IM-Global-Proxy-Voting-Policy-and-Procedures.pdf

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 27	PLUS	OO 8, OO 9	N/A	PUBLIC	Stewardship: Overall stewardship strategy	2

## How are your organisation's stewardship activities linked to your investment decision making, and vice versa?



## **STEWARDSHIP: (PROXY) VOTING**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 29	CORE	OO 9, PGS 1	N/A	PUBLIC	Stewardship: (Proxy) voting	2

When you use external service providers to give recommendations, how do you ensure those recommendations are consistent with your organisation's (proxy) voting policy?

☑ (A) Before voting is executed, we review external service providers' voting recommendations for controversial and high-profile votes

Select from the below list:

- $\circ~$  (1) in all cases
- (2) in a majority of cases
- (3) in a minority of cases

(B) Before voting is executed, we review external service providers' voting recommendations where the application of our voting policy is unclear

Select from the below list:

- (1) in all cases
- $\circ~$  (2) in a majority of cases
- $\circ$  (3) in a minority of cases

 $\circ$  (D) We do not review external service providers' voting recommendations

• (E) Not applicable; we do not use external service providers to give voting recommendations

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 30	CORE	00 9	N/A	PUBLIC	Stewardship: (Proxy) voting	2

## How is voting addressed in your securities lending programme?

• (A) We recall all securities for voting on all ballot items

(B) When a vote is deemed important according to pre-established criteria (e.g. high stake in the company), we recall

#### all our securities for voting

Provide details on these criteria:

To preserve our influence through voting rights, we follow a process that, on a best-efforts basis, restricts and recalls shares from loans during that time for issuers where we own 2% of shares outstanding or more. We believe this is in clients' best interests as it strikes a balance between generating additional revenue from lending for our client funds and ensuring we hold our rights where we have significant influence.

- (C) Other
- (D) We do not recall our securities for voting purposes
- (E) Not applicable; we do not have a securities lending programme



Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 31	CORE	00 9.1	N/A	PUBLIC	Stewardship: (Proxy) voting	2

For the majority of votes cast over which you have discretion to vote, which of the following best describes your decision making approach regarding shareholder resolutions (or that of your external service provider(s) if decision making is delegated to them)?

## (A) We vote in favour of resolutions expected to advance progress on our stewardship priorities, including affirming a company's good practice or prior commitment

• (B) We vote in favour of resolutions expected to advance progress on our stewardship priorities, but only if the investee company has not already publicly committed to the action(s) requested in the proposal

- $\circ$  (C) We vote in favour of shareholder resolutions only as an escalation measure
- (D) We vote in favour of the investee company management's recommendations by default
- (E) Not applicable; we do not vote on shareholder resolutions

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 32	CORE	00 9	N/A	PUBLIC	Stewardship: (Proxy) voting	2

## During the reporting year, how did your organisation, or your external service provider(s), pre-declare voting intentions prior to voting in annual general meetings (AGMs) or extraordinary general meetings (EGMs)?

(A) We pre-declared our voting intentions publicly through the PRI's vote declaration system on the Resolution Database

□ (B) We pre-declared our voting intentions publicly by other means, e.g. through our website

□ (C) We privately communicated our voting decision to investee companies prior to the AGM/EGM

(D) We did not privately or publicly communicate our voting intentions prior to the AGM/EGM

• (E) Not applicable; we did not cast any (proxy) votes during the reporting year

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 33	CORE	00 9	PGS 33.1	PUBLIC	Stewardship: (Proxy) voting	2

After voting has taken place, do you publicly disclose your (proxy) voting decisions or those made on your behalf by your external service provider(s), company by company and in a central source?

• (A) Yes, for all (proxy) votes

(B) Yes, for the majority of (proxy) votes



Add link(s):

#### https://vds.issgovernance.com/vds/#/MTAzNDA3/

• (C) Yes, for a minority of (proxy) votes

 $\circ$  (D) No, we do not publicly report our (proxy) voting decisions company-by-company and in a central source

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 33.1	CORE	PGS 33	N/A	PUBLIC	Stewardship: (Proxy) voting	2

In the majority of cases, how soon after an investee's annual general meeting (AGM) or extraordinary general meeting (EGM) do you publish your voting decisions?

• (A) Within one month of the AGM/EGM

(B) Within three months of the AGM/EGM

• (C) Within six months of the AGM/EGM

 $\circ~$  (D) Within one year of the AGM/EGM

• (E) More than one year after the AGM/EGM

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 34	CORE	00 9	N/A	PUBLIC	Stewardship: (Proxy) voting	2

After voting has taken place, did your organisation, and/or the external service provider(s) acting on your behalf, communicate the rationale for your voting decisions during the reporting year?

	(1) In cases where we abstained or voted against management recommendations	(2) In cases where we voted against an ESG-related shareholder resolution		
(A) Yes, we publicly disclosed the rationale				
(B) Yes, we privately communicated the rationale to the company	(3) for a minority of votes	(3) for a minority of votes		
(C) We did not publicly or privately communicate the rationale, or we did not track this information	o	ο		



## **STEWARDSHIP: ESCALATION**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 36	CORE	OO 8, OO 9	N/A	PUBLIC	Stewardship: Escalation	2

For your listed equity holdings, what escalation measures did your organisation, or the external investment managers or service providers acting on your behalf, use in the past three years?

	(1) Listed equity
(A) Joining or broadening an existing collaborative engagement or creating a new one	
(B) Filing, co-filing, and/or submitting a shareholder resolution or proposal	
(C) Publicly engaging the entity, e.g. signing an open letter	
(D) Voting against the re-election of one or more board directors	
(E) Voting against the chair of the board of directors, or equivalent, e.g. lead independent director	$\checkmark$
(F) Divesting	
(G) Litigation	



(H) Other		
(I) In the past three years, we did not use any of the above escalation measures for our listed equity holdings	O	

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 37	CORE	Multiple, see guidance	N/A	PUBLIC	Stewardship: Escalation	2

For your corporate fixed income assets, what escalation measures did your organisation, or the external investment managers or service providers acting on your behalf, use in the past three years?

(A) Joining or broadening an existing collaborative engagement or creating a new one

- $\Box$  (B) Publicly engaging the entity, e.g. signing an open letter
- ☑ (C) Not investing
- (D) Reducing exposure to the investee entity
- (E) Divesting
- $\Box$  (F) Litigation
- G) Other
  - Specify:

Voting against the re-election of one or more board directors

• (H) In the past three years, we did not use any of the above escalation measures for our corporate fixed income assets

## STEWARDSHIP: ENGAGEMENT WITH POLICY MAKERS

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 39	CORE	OO 8, OO 9	PGS 39.1, PGS 39.2	PUBLIC	Stewardship: Engagement with policy makers	2

Did your organisation, or the external investment managers or service providers acting on your behalf, engage with policy makers as part of your responsible investment approach during the reporting year?

☑ (A) Yes, we engaged with policy makers directly

(B) Yes, we engaged with policy makers through the leadership of or active participation in working groups or collaborative initiatives, including via the PRI

☑ (C) Yes, we were members of, supported, or were in another way affiliated with third party organisations, including trade associations and non-profit organisations, that engage with policy makers, excluding the PRI



• (D) We did not engage with policy makers directly or indirectly during the reporting year beyond our membership in the PRI

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 39.1	CORE	PGS 39	N/A	PUBLIC	Stewardship: Engagement with policy makers	2

During the reporting year, what methods did you, or the external investment managers or service providers acting on your behalf, use to engage with policy makers as part of your responsible investment approach?

- ☑ (A) We participated in 'sign-on' letters
- (B) We responded to policy consultations
- C) We provided technical input via government- or regulator-backed working groups Describe:

The regulatory environment and momentum around sustainable investing have shifted significantly over the last several years. As we navigate these regulatory developments, we work to influence policymakers and advocate for an operating environment that encourages sustainable business operations, protects and enhances investor rights, and encourages better disclosure of material nonfinancial data and information. we've found significant benefits in partnering through investment manager associations, including the Securities Industry and Financial Markets Association (SIFMA) and the Investment Company Institute (ICI Global). Our industry associations facilitate peer dialogue on developing regulations and disclosure frameworks that provide a forum to deliberate over the potential impact of certain proposed policies and ultimately provide constructive feedback to regulators and other standards-setting bodies through comment letters and related engagement.

In 2022, Manulife Investment Management demonstrated support for responsible investment activities as investors with other asset managers and asset owners; we signed, for example, the 2022 Global Investor Statement to Governments on the Climate Crisis. We also continued contributing to several working groups organized by various ministries of the Japanese government focused on building guidelines on climate transition in finance, green bond guidelines, and a code of conduct for ESG evaluation and data providers, among other focus areas.

 $\Box$  (D) We engaged policy makers on our own initiative

□ (E) Other methods

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 39.2	CORE	PGS 39	N/A	PUBLIC	Stewardship: Engagement with policy makers	2

During the reporting year, did your organisation publicly disclose details of your engagement with policy makers conducted as part of your responsible investment approach, including through external investment managers or service providers?

 $\Box$  (A) We publicly disclosed all our policy positions

☑ (B) We publicly disclosed details of our engagements with policy makers Add link(s):



#### https://www.manulifeim.com/institutional/global/en/stewardship-report

• (C) No, we did not publicly disclose details of our engagement with policy makers conducted as part of our responsible investment approach during the reporting year

## **STEWARDSHIP: EXAMPLES**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 40	PLUS	OO 8, OO 9	N/A	PUBLIC	Stewardship: Examples	2

Provide examples of stewardship activities that you conducted individually or collaboratively during the reporting year that contributed to desired changes in the investees, policy makers or other entities with which you interacted.

(A) Example 1:

Title of stewardship activity:

Worker safety in oil and gas company

- (1) Led by
  - (1) Internally led
  - (2) External service provider led
  - (3) Led by an external investment manager, real assets third-party operator and/or external property manager
- (2) Primary focus of stewardship activity
  - $\Box$  (1) Environmental factors
  - ☑ (2) Social factors
  - ☑ (3) Governance factors
- (3) Asset class(es)
  - ☑ (1) Listed equity
  - □ (2) Fixed income
  - $\Box$  (3) Private equity
  - $\Box$  (4) Real estate
  - $\Box$  (5) Infrastructure
  - □ (6) Hedge funds
  - (7) Forestry
  - (8) Farmland
  - (9) Other

(4) Description of the activity and what was achieved. For collaborative activities, provide detail on your individual contribution.



In a large North America oil and gas company, the investment team was concerned that this issuer had several worker accidents in its operations over the past years.

Action: Our team reviewed safety practices versus peers and consulted with our internal sustainable investment team to identify engagement points and suggestions with the company. We then engaged with the company to identify our concerns around safety culture and reporting as well as to encourage the company to review compensation incentives around employee safety throughout the organization.

Outcome: This remains an ongoing engagement and we are monitoring progress. At the end of 2022, however, the company announced that it was planning to reduce the number of contract employees and to bring more positions 'in-house' for increased control and oversight over employee safety. The company also announced compensation incentive reform to increase alignment with performance on worker safety.

(B) Example 2:

Title of stewardship activity:

Restoring the longleaf pine savanna in East Texas

(1) Led by

- (1) Internally led
- (2) External service provider led
- (3) Led by an external investment manager, real assets third-party operator and/or external property manager
- (2) Primary focus of stewardship activity
  - (1) Environmental factors
  - $\Box$  (2) Social factors
  - $\Box$  (3) Governance factors
- (3) Asset class(es)
  - $\Box$  (1) Listed equity
  - □ (2) Fixed income
  - □ (3) Private equity
  - $\Box$  (4) Real estate
  - □ (5) Infrastructure
  - □ (6) Hedge funds
  - ☑ (7) Forestry
  - (8) Farmland
  - (9) Other

(4) Description of the activity and what was achieved. For collaborative activities, provide detail on your individual contribution.

Action: Manulife Investment Management's Senior Forester Ragan Bounds, who's been working on the same half-million+ acre land base in East Texas for almost four decades, initiated a multi-year project to enhance and restore the original longleaf pine savanna on Manulife Investment Management properties. The project focused on replacing the dense understory with native grasses and gradually expanding the effort to cover approximately 200 acres of timberland in one of our working forests.

The first step to restoring the original longleaf pine savanna forest was to conduct a selective thinning that yielded a modest income and left a mostly pure longleaf pine overstory, which was completed by May 2019. The next phase involved applying a specially designed, onetime treatment to eliminate the dense hardwood and yaupon midstory component of the property. While this necessary step may sound destructive, in the long term, it has the potential to greatly enhance the forest's native biodiversity and resilience.



Working with the Texas Longleaf Team as a board member representing Manulife Investment Management, Ragan applied for a grant through the National Fish and Wildlife Foundation to partially pay for the understory spray and a follow-up controlled burn. A year later, Ragan and team cleaned up the dead understory and spread a formulated seed mixture for native grasses that had been shown to thrive in the East Texas Piney Woods, which is home to four national forests that stretch from the northeast corner of Texas to the Gulf Coast.

Outcome: This restoration project brings great ecological value to the property and the region, given the natural species richness of the diverse longleaf pine savanna. This forest type provides a habitat for a variety of species, including the eastern wild turkey, subspecies of the northern bobwhite, and red-cockaded woodpeckers, along with federally endangered plant species such as the Texas trailing phlox. While there's a limited amount of longleaf pine on the land base, the project—which was conducted at minimal cost—has the potential to fully restore old stands and establish new ones, accompanied by the native savanna that enhances the natural biodiversity of the region.

(C) Example 3:

Title of stewardship activity:

Executive Compensation warnings at a software company

### (1) Led by

## (1) Internally led

- (2) External service provider led
- (3) Led by an external investment manager, real assets third-party operator and/or external property manager
- (2) Primary focus of stewardship activity
  - □ (1) Environmental factors
  - □ (2) Social factors
  - ☑ (3) Governance factors

#### (3) Asset class(es)

- ☑ (1) Listed equity
- (2) Fixed income
- $\Box$  (3) Private equity
- $\Box$  (4) Real estate
- □ (5) Infrastructure
- $\Box$  (6) Hedge funds
- $\Box$  (7) Forestry
- □ (8) Farmland
- □ (9) Other
- (4) Description of the activity and what was achieved. For collaborative activities, provide detail on your individual contribution.

Action: Over several years, the team engaged with the management of a Canadian software firm to encourage the adoption of a return-on-invested capital (ROIC) metric in the executive compensation plan in order to incentivize management not to pursue value-neutral, or potentially value-destroying, acquisitions. The company acknowledged our concerns but did not make the requested change through these engagements. The team decided to exit their position in the firm due in part to lack of responsiveness on this issue, along with high leverage and slow organic growth.

Outcome: Shortly after the team divested, the firm made a large acquisition that caused share value to drop significantly. The company's "say-on-pay" vote also subsequently failed, potentially due to a 'pay-for-performance' disconnect.

(D) Example 4:

Title of stewardship activity:

Building a green bond framework with Canadian Peers



- (1) Led by
  - (1) Internally led
  - (2) External service provider led
  - (3) Led by an external investment manager, real assets third-party operator and/or external property manager
- (2) Primary focus of stewardship activity
  - ☑ (1) Environmental factors
  - $\Box$  (2) Social factors
  - ☑ (3) Governance factors
- (3) Asset class(es)
  - $\Box$  (1) Listed equity
  - ☑ (2) Fixed income
  - $\Box$  (3) Private equity
  - □ (4) Real estate
  - □ (5) Infrastructure
  - □ (6) Hedge funds
  - □ (7) Forestry
  - $\Box$  (8) Farmland
  - (9) Other

(4) Description of the activity and what was achieved. For collaborative activities, provide detail on your individual contribution.

Action: With other peers, our fixed-income and sustainable investment professionals provided feedback to the structuring advisor on multiple points, including on nature and biodiversity measures and projects eligible for expenditure from proceeds.

Outcome: The Government of Canada released its Green Bond Framework in March 2022 with several components focused on nature and biodiversity, including:

Use of proceeds may include:

- Reforestation/afforestation
- Restoration of wetlands, peatlands, grasslands, and marine ecosystems
- Protection of at-risk species

Potential reporting impact indicators include:

- Hectares of area improved or conserved
- Number of species at risk benefiting from conservation action
- Number of trees planted

(E) Example 5:

Title of stewardship activity:

Developing the Climate Change Resilience Sustainable Building Standard

(1) Led by

- (1) Internally led
- (2) External service provider led

• (3) Led by an external investment manager, real assets third-party operator and/or external property manager

(2) Primary focus of stewardship activity

(1) Environmental factors

□ (2) Social factors

 $\Box$  (3) Governance factors



- (3) Asset class(es)
  - $\Box$  (1) Listed equity
  - $\Box$  (2) Fixed income
  - □ (3) Private equity
  - (4) Real estate
  - □ (5) Infrastructure
  - $\Box$  (6) Hedge funds
  - □ (7) Forestry
  - $\Box$  (8) Farmland
  - (9) Other

(4) Description of the activity and what was achieved. For collaborative activities, provide detail on your individual contribution.

Action: Beginning in 2020, we began to assess our climate risk resilience. We used forward-looking, third-party climate risk data to evaluate our global portfolio's exposure to climate and extreme weather risks. These risks include floods, sea-level rise, extreme windstorms, wildfire, heat stress, water stress, and earthquakes. We also inventoried our entire portfolio for property resilience—the presence of features and practices such as risk awareness, resilience management, emergency management, business continuity, and building attributes that help mitigate climate risks.

Outcome: The results of this assessment led to the development of our Climate Change Resilience Sustainable Building Standard, which incorporates risk and resilience practices into property operations.

It enhances property resilience through a range of initiatives, including education, emergency planning, and resilience assessments and improvements.

- To support our property teams with education and implementation of this new standard, we provided training and a property resilience tool kit. The tool kit helps teams screen and prioritize resilience improvements based on their climate risk exposure and existing resilience measures and practices.

## **CLIMATE CHANGE**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 41	CORE	N/A	PGS 41.1	PUBLIC	Climate change	General

## Has your organisation identified climate-related risks and opportunities affecting your investments?

## ☑ (A) Yes, within our standard planning horizon

Specify the risks and opportunities identified and your relevant standard planning horizon:



Although there's no set rule for short-, medium-, and long-term time horizons for climate-related issues, short term usually refers to through 2024, medium term refers to 2025 to 2035, and long term refers to 2035 to 2050 or 2100.

Risks and opportunities can have financial impacts over short-, medium-, and long-term time horizons. Policy and legal risks can be short term, as they aim to help mitigate climate change before it happens; the promise of new technology can also sometimes be quickly recognized in the market. Reputational damage can have more lasting medium-term impacts, similar to the effects of changing customer behavior. The severity of physical risks tends to be more certain over the longer term, but acute weather events can be unpredictable and may happen in the near term. The prospect of stranded assets is also more predictable over the long term but is increasingly priced into financial markets today; examples of stranded assets could be due to GHG regulations, rapid technology switching, or physical risks (chronic and acute) leading to uneconomical operation of an asset.

We aim to identify these risks in our research, which is reflected in our investment selection, valuation, and portfolio construction; we also believe that scenario analysis is a meaningful tool to understand the impact of climate change. In those asset classes in which we've developed scenario analysis, most portfolios show that climate transition risk—or the general cost associated with moving from a current business-as-usual scenario in the direction of a more carbon-neutral future— represents a significant portfolio risk. Physical hazard risk, or the cost impact associated with extreme weather events, which we identified in our initial analysis as extreme heat, coastal flooding, and tropical cyclones, is also critical to assess at a portfolio level. Both types of risk can often be partially or fully offset by climate-related opportunities.

#### (B) Yes, beyond our standard planning horizon

Specify the risks and opportunities identified and your relevant standard planning horizon:

See response in A.

• (C) No, we have not identified climate-related risks and/or opportunities affecting our investments

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 41.1	CORE	PGS 41	N/A	PUBLIC	Climate change	General

## Does your organisation integrate climate-related risks and opportunities affecting your investments in its overall investment strategy, financial planning and (if relevant) products?

## (A) Yes, our overall investment strategy, financial planning and (if relevant) products integrate climate-related risks and opportunities

Describe how climate-related risks and opportunities have affected or are expected to affect your investment strategy, financial planning and (if relevant) products:

The climate-related risks and opportunities that we identify are integrated into our investment process and managed in our business strategy and planning. In our integration process, we focus on attractive risk-adjusted returns and portfolio resiliency over the long term. We factor in differences across asset classes, industries, geographies, and operating models, and as climate science evolves, so too does our approach.

There's no single dataset that perfectly captures the risks of climate change effects. For this reason, we apply an active approach to internal and third-party data and use tools that we complement with our own industry knowledge and firsthand experience. This expertise is built through engagement to understand companies' vulnerabilities and strengths and through our own stewardship efforts, in which we seek to understand the full spectrum of risks and opportunities related to our owned and operated assets.



We develop differentiated analytical techniques, including scenario analysis, to inform our security selection and valuation; scenario analysis can also inform portfolio positioning. Our investment teams that currently use scenario analysis are most often using 1.5°C, 2°C, 3°C, and 4°C scenarios, although these are complemented by many teams' inclusion of carbon pricing and assessment in their analysis. However, we also go beyond buy and sell decisions to include engagement focused on climate action and active stewardship in our investment process.

We share sustainability goals with our clients. We've been building our sustainable investing capabilities to help clients guard against climate risks, while seeking to invest in companies that we believe contribute to sustainable climate solutions. In addition, we continue to develop thematic products and investment strategies as potential options for our clients. Because we view climate-related risks as systemic, we also contribute to external initiatives and collaborative industry engagements as appropriate.

• (B) No, our organisation has not yet integrated climate-related risks and opportunities into its investment strategy, financial planning and (if relevant) products

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 43	CORE	N/A	N/A	PUBLIC	Climate change	General

Has your organisation assessed the resilience of its investment strategy in different climate scenarios, including one in which the average temperature rise is held to below 2 degrees Celsius (preferably to 1.5 degrees Celsius) above preindustrial levels?

□ (A) Yes, using the Inevitable Policy Response Forecast Policy Scenario (FPS) or Required Policy Scenario (RPS)

- $\Box$  (B) Yes, using the One Earth Climate Model scenario
- □ (C) Yes, using the International Energy Agency (IEA) Net Zero scenario
- Image: Operative content of the second se

Specify:

Our investment teams that currently use scenario analysis are most often using 1.5°C, 2°C, 3°C, and 4°C scenarios, although these are complemented by many teams' inclusion of carbon pricing and assessment in their analysis.

• (E) No, we have not assessed the resilience of our investment strategy in different climate scenarios, including one that holds temperature rise to below 2 degrees

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 44	CORE	N/A	N/A	PUBLIC	Climate change	General

## Does your organisation have a process to identify, assess, and manage the climate-related risks (potentially) affecting your investments?

(A) Yes, we have a process to identify and assess climate-related risks

(1) Describe your process



We identify and assess climate risks in our clients' investment portfolios through public disclosure and third-party sources, as well as through our own research, company engagement, and collaborative initiatives.

For our investee companies, as well as for assets we own and operate, we consider and incorporate external assessments and information from different sources. We apply tools designed to analyze carbon emissions, conduct scenario analysis, examine fossil fuel reserves, and formulate conclusions about physical and transition risks, along with other topics across the climate-related risk spectrum.

We also obtain climate risk data from companies' publicly disclosed documents. Meanwhile, we can engage with companies when they don't sufficiently disclose and in cases in which data providers have information gaps.

#### (2) Describe how this process is integrated into your overall risk management

At Manulife Investment Management, the climate-related risks and opportunities that we identify are integrated into our investment process and managed in our business strategy and planning. In our integration process, we focus on attractive risk-adjusted returns and portfolio resiliency over the long term. We factor in differences across asset classes, industries, geographies, and operating models, and as climate science evolves, so too does our approach.

In our infrastructure and private equity and credit businesses, we have integrated climate risk assessments into our due diligence and post-investment processes. During due diligence, we assess both physical and transition climate-related risks when material. Post-investment, we monitor climate-related metrics across our portfolio, measure emissions, and further assess climate risks or opportunities.

For our publicly listed asset classes, our fundamental investment process goes beyond financial statement analysis and involves ongoing monitoring of a company's (or other entity's) strategies, capital structure, and management of ESG risks and opportunities. Within the daily risk report encompassing each strategy, climate metrics are provided to describe those issuers with a higher climate exposure; additional specifics are found in climate tools that are available to our public markets investments teams.

#### (B) Yes, we have a process to manage climate-related risks

#### (1) Describe your process

As stated in our Climate Change Statement, we may take a variety of actions toward managing climate-related risks and opportunities across our investments. Broadly summarized, our available actions relate to asset allocation and selection, investment analysis and research, proxy voting, mitigating direct GHG emissions, deploying sustainability management best practices for operated assets, and participating in collaborative engagements focused on climate initiatives.

#### (2) Describe how this process is integrated into your overall risk management

The combination of our sustainability-focused activities in assets we own and operate, rigorous fundamental research, proprietary ESG assessments, third-party providers and direct collection of climate-related data enables us to manage climate-related risks within the parameters of a specific product or investment strategy.

• (C) No, we do not have any processes to identify, assess, or manage the climate-related risks affecting our investments

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 45	CORE	N/A	N/A	PUBLIC	Climate change	General

During the reporting year, which of the following climate risk metrics or variables affecting your investments did your organisation use and disclose?

(A) Exposure to physical risk



- (1) Indicate whether this metric or variable was used and disclosed, including the methodology
  - (1) Metric or variable used
  - (2) Metric or variable used and disclosed
  - $\circ$  (3) Metric or variable used and disclosed, including methodology
- (B) Exposure to transition risk
  - (1) Indicate whether this metric or variable was used and disclosed, including the methodology
    - (1) Metric or variable used
    - $\circ$  (2) Metric or variable used and disclosed
    - (3) Metric or variable used and disclosed, including methodology
- ☑ (C) Internal carbon price
  - (1) Indicate whether this metric or variable was used and disclosed, including the methodology
    - (1) Metric or variable used
    - $\circ$  (2) Metric or variable used and disclosed
  - (3) Metric or variable used and disclosed, including methodology
- (D) Total carbon emissions
  - (1) Indicate whether this metric or variable was used and disclosed, including the methodology
    - $\circ$  (1) Metric or variable used
    - (2) Metric or variable used and disclosed
    - (3) Metric or variable used and disclosed, including methodology
  - (2) Provide link to the disclosed metric or variable, including the methodology followed, as applicable

https://www.manulifeim.com/content/dam/mim-institutional/global/documents/resources/Climate-related-financial-disclosures-2021-EN.pdf

### (E) Weighted average carbon intensity

- (1) Indicate whether this metric or variable was used and disclosed, including the methodology
  - (1) Metric or variable used
  - (2) Metric or variable used and disclosed
  - (3) Metric or variable used and disclosed, including methodology
- (2) Provide link to the disclosed metric or variable, including the methodology followed, as applicable

https://www.manulifeim.com/content/dam/mim-institutional/global/documents/resources/Climate-related-financial-disclosures-2021-EN.pdf

#### ☑ (F) Avoided emissions

- (1) Indicate whether this metric or variable was used and disclosed, including the methodology
  - (1) Metric or variable used
  - (2) Metric or variable used and disclosed
  - (3) Metric or variable used and disclosed, including methodology
- (2) Provide link to the disclosed metric or variable, including the methodology followed, as applicable

https://www.manulifeim.com/content/dam/mim-institutional/global/documents/resources/Climate-related-financial-disclosures-2021-EN.pdf

## ☑ (G) Implied Temperature Rise (ITR)

- (1) Indicate whether this metric or variable was used and disclosed, including the methodology
  - (1) Metric or variable used
  - $\circ~$  (2) Metric or variable used and disclosed
  - $\circ$  (3) Metric or variable used and disclosed, including methodology
- □ (H) Non-ITR measure of portfolio alignment with UNFCCC Paris Agreement goals
- □ (I) Proportion of assets or other business activities aligned with climate-related opportunities
- $\Box$  (J) Other metrics or variables



• (K) Our organisation did not use or disclose any climate risk metrics or variables affecting our investments during the reporting year

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 46	CORE	N/A	N/A	PUBLIC	Climate change	General

## During the reporting year, did your organisation disclose its Scope 1, Scope 2, and/or Scope 3 greenhouse gas emissions?

### ☑ (A) Scope 1 emissions

- (1) Indicate whether this metric was disclosed, including the methodology
  - (1) Metric disclosed
  - (2) Metric and methodology disclosed
- (2) Provide links to the disclosed metric and methodology, as applicable

https://www.manulifeim.com/content/dam/mim-institutional/global/documents/resources/Climate-related-financial-disclosures-2021-EN.pdf

https://www.manulife.com/content/dam/corporate/global/en/documents/pas/2022/MFC\_ESGR\_2022\_EN.pdf

#### (B) Scope 2 emissions

- (1) Indicate whether this metric was disclosed, including the methodology
  - (1) Metric disclosed
  - (2) Metric and methodology disclosed
- (2) Provide links to the disclosed metric and methodology, as applicable

https://www.manulifeim.com/content/dam/mim-institutional/global/documents/resources/Climate-related-financial-disclosures-2021-EN.pdf

https://www.manulife.com/content/dam/corporate/global/en/documents/pas/2022/MFC\_ESGR\_2022\_EN.pdf

#### ☑ (C) Scope 3 emissions (including financed emissions)

- (1) Indicate whether this metric was disclosed, including the methodology
  - (1) Metric disclosed
  - (2) Metric and methodology disclosed
- (2) Provide links to the disclosed metric and methodology, as applicable

https://www.manulifeim.com/content/dam/mim-institutional/global/documents/resources/Climate-related-financial-disclosures-2021-EN.pdf

 $https://www.manulife.com/content/dam/corporate/global/en/documents/pas/2022/MFC\_ESGR\_2022\_EN.pdf$ 

• (D) Our organisation did not disclose its Scope 1, Scope 2, or Scope 3 greenhouse gas emissions during the reporting year



## SUSTAINABILITY OUTCOMES

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 47	CORE	N/A	Multiple indicators	PUBLIC	Sustainability outcomes	1, 2

Has your organisation identified the intended and unintended sustainability outcomes connected to its investment activities?

(A) Yes, we have identified one or more specific sustainability outcomes connected to our investment activities

• (B) No, we have not yet identified the sustainability outcomes connected to any of our investment activities

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 47.1	CORE	PGS 47	N/A	PUBLIC	Sustainability outcomes	1, 2

## Which widely recognised frameworks has your organisation used to identify the intended and unintended sustainability outcomes connected to its investment activities?

 $\Box$  (A) The UN Sustainable Development Goals (SDGs) and targets

(B) The UNFCCC Paris Agreement

 $\Box$  (C) The UN Guiding Principles on Business and Human Rights (UNGPs)

 $\Box$  (D) OECD frameworks: OECD Guidelines for Multinational Enterprises and Guidance on Responsible Business Conduct for Institutional Investors

□ (E) The EU Taxonomy

 $\Box$  (F) Other relevant taxonomies

 $\Box$  (G) The International Bill of Human Rights

 $\Box$  (H) The International Labour Organization's Declaration on Fundamental Principles and Rights at Work and the eight core conventions

 $\Box$  (I) The Convention on Biological Diversity

☑ (J) Other international framework(s)

Specify:

SASB standards through the ISSB and TCFD

 $\Box$  (K) Other regional framework(s)

(L) Other sectoral/issue-specific framework(s)

Specify:

**GRESB** Real Estate Assessment

 $\circ$  (M) Our organisation did not use any widely recognised frameworks to identify the intended and unintended sustainability outcomes connected to its investment activities



Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 47.2	CORE	PGS 47	PGS 48	PUBLIC	Sustainability outcomes	1, 2

## What are the primary methods that your organisation has used to determine the most important intended and unintended sustainability outcomes connected to its investment activities?

(A) Identify sustainability outcomes that are closely linked to our core investment activities

 $\Box$  (B) Consult with key clients and/or beneficiaries to align with their priorities

 $\Box$  (C) Assess which actual or potential negative outcomes for people are most severe based on their scale, scope, and irremediable character

(D) Identify sustainability outcomes that are closely linked to systematic sustainability issues

□ (E) Analyse the input from different stakeholders (e.g. affected communities, civil society, trade unions or similar)

(F) Understand the geographical relevance of specific sustainability outcome objectives

□ (G) Other method

• (H) We have not yet determined the most important sustainability outcomes connected to our investment activities

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PGS 48	CORE	PGS 47.2	PGS 48.1, SO 1	PUBLIC	Sustainability outcomes	1, 2

Has your organisation taken action on any specific sustainability outcomes connected to its investment activities, including to prevent and mitigate actual and potential negative outcomes?

(A) Yes, we have taken action on some of the specific sustainability outcomes connected to our investment activities

 $\circ~$  (B) No, we have not yet taken action on any specific sustainability outcomes connected to our investment activities



## MANAGER SELECTION, APPOINTMENT AND MONITORING (SAM)

## **OVERALL APPROACH**

## **EXTERNAL INVESTMENT MANAGERS**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SAM 1	CORE	00 21	N/A	PUBLIC	External investment managers	4

For the majority of your externally managed AUM in each asset class, which responsible investment aspects does your organisation consider important in the assessment of external investment managers?

	(1) Listed equity (active)	(2) Listed equity (passive)	(3) Fixed income (active)	(4) Fixed income (passive)	(5) Private equity
Organisation					
(A) Commitment to and experience in responsible investment					
(B) Responsible investment policy(ies)					
(C) Governance structure and senior-level oversight and accountability				V	
People and Culture					
(D) Adequate resourcing and incentives					
(E) Staff competencies and experience in responsible investment				V	



## **Investment Process**

(F) Incorporation of material ESG factors in the investment process			
(G) Incorporation of risks connected to systematic sustainability issues in the investment process		V	
(H) Incorporation of material ESG factors and ESG risks connected to systematic sustainability issues in portfolio risk assessment			
Stewardship			
(I) Policy(ies) or guidelines on stewardship		Ø	
(J) Policy(ies) or guidelines on (proxy) voting			
(K) Use of stewardship tools and activities			
(L) Incorporation of risks connected to systematic sustainability issues in stewardship practices			
(M) Involvement in collaborative engagement and stewardship initiatives			
(N) Engagement with policy makers and other non-investee stakeholders			
(O) Results of stewardship activities		V	
Performance and Reporting			

(P) ESG disclosure in regular client reporting				$\overline{\checkmark}$	
(Q) Inclusion of ESG factors in contractual agreements					
(R) We do not consider any of the above responsible investment aspects important in the assessment of external investment managers	o	o	o	O	o

## SERVICE PROVIDERS

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SAM 2	CORE	00 21	N/A	PUBLIC	Service providers	4

Which responsible investment aspects does your organisation consider important when assessing all service providers that advise you in the selection, appointment and/or monitoring of external investment managers?

 $\Box$  (A) Incorporation of their responsible investment policy into advisory services

□ (B) Ability to accommodate our responsible investment policy

 $\Box$  (C) Level of staff's responsible investment expertise

 $\Box$  (D) Use of data and analytical tools to assess the external investment manager's responsible investment performance  $\Box$  (E) Other

 $\circ$  (F) We do not consider any of the above responsible investment aspects important when assessing service providers that advise us in the selection, appointment and/or monitoring of external investment managers

(G) Not applicable; we do not engage service providers in the selection, appointment or monitoring of external investment managers

## POOLED FUNDS

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SAM 3	PLUS	00 5.2, 00 21	N/A	PUBLIC	Pooled funds	4

If you invest in pooled funds, describe how you incorporate responsible investment aspects into the selection, appointment and/or monitoring of external investment managers.



#### Provide example(s) below

(A) Selection	For our public listed equity and fixed income assets, the Manulife Global Manager Research ("GMR") team's due diligence of an investment strategy prior to selection of an investment manager includes the strategy's responsible investing procedures. The Global Manager Research team has access to proprietary ESG assessment tools leveraging various third-party providers to provide insight into security level and portfolio level statistics. The GMR due diligence questionnaire provided to all managers prior to selection includes questions on sustainability and stewardship.
(B) Appointment	Where sustainability is a requirement of the mandate, the sustainability outcomes are agreed to with the manager and appropriate monitoring is put in place. (example: Monitoring the Sustainability Indicators and PAIs on Article 8 or Article 9 SFDR funds).
(C) Monitoring	Each member of the Global Manager Research team is provided training on how to use our proprietary ESG assessment tools, leveraging various third-party providers to provide insight into security level and portfolio level statistics. Each manager is subjected to an on-site due diligence meeting no less than annually, and responsible investing is a mandatory topic at each of these meetings, requiring the attendance of the subject firm's Chief Sustainability Officer or lead ESG analyst. The due diligence questionnaire incorporating sustainability topics is updated by each manager on an annual basis.

## SELECTION

#### **RESPONSIBLE INVESTMENT PRACTICES**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SAM 4	CORE	00 12, 00 21	SAM 5, SAM 6, SAM 7	PUBLIC	Responsible investment practices	General

During the reporting year, did your organisation select new external investment managers or allocate new mandates to existing investment managers?

## • (A) Yes, we selected external investment managers or allocated new mandates to existing investment managers during the reporting year

• (B) No, we did not select new external investment managers or allocate new mandates to existing investment managers during the reporting year

 $\circ$  (C) Not applicable; our organisation is in a captive relationship with external investment managers, which applies to 90% or more of our AUM



Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SAM 5	CORE	SAM 4	N/A	PUBLIC	Responsible investment practices	4

During the reporting year, what responsible investment aspects did your organisation, or the service provider acting on your behalf, review and evaluate when selecting new external investment managers or allocating new mandates to existing investment managers?

#### Organisation

☑ (A) Commitment to and experience in responsible investment (e.g. commitment to responsible investment principles and standards)

#### Select from dropdown list

• (1) for all of our mandates

- (2) for a majority of our mandates
- (3) for a minority of our mandates

(B) Responsible investment policy(ies) (e.g. the alignment of their responsible investment policy with the investment mandate)

Select from dropdown list

- (1) for all of our mandates
- (2) for a majority of our mandates
- $\circ~$  (3) for a minority of our mandates

☑ (C) Governance structure and senior-level oversight and accountability (e.g. the adequacy of their governance structure and reported conflicts of interest)

- Select from dropdown list
  - (1) for all of our mandates
  - (2) for a majority of our mandates
  - $\circ~$  (3) for a minority of our mandates

#### People and Culture

☑ (D) Adequate resourcing and incentives (e.g. their team structures, operating model and remuneration structure, including alignment of interests)

Select from dropdown list

- (1) for all of our mandates
- (2) for a majority of our mandates
- (3) for a minority of our mandates

(E) Staff competencies and experience in responsible investment (e.g. level of responsible investment responsibilities in their investment team, their responsible investment training and capacity building)

- Select from dropdown list
  - $\circ$  (1) for all of our mandates
  - (2) for a majority of our mandates
  - $\circ$  (3) for a minority of our mandates

#### **Investment Process**

☑ (F) Incorporation of material ESG factors in the investment process (e.g. detail and evidence of how such factors are incorporated into the selection of individual assets and in portfolio construction)



- (1) for all of our mandates
- (2) for a majority of our mandates
- (3) for a minority of our mandates

☑ (G) Incorporation of risks connected to systematic sustainability issues in the investment process (e.g. detail and evidence of how such risks are incorporated into the selection of individual assets and in portfolio construction)

- Select from dropdown list
  - $\circ~$  (1) for all of our mandates
  - (2) for a majority of our mandates
  - $\circ~$  (3) for a minority of our mandates

(H) Incorporation of material ESG factors and ESG risks connected to systematic sustainability issues in portfolio risk assessment (e.g. their process to measure and report such risks)

Select from dropdown list

- $\circ~$  (1) for all of our mandates
- (2) for a majority of our mandates
- $\circ~$  (3) for a minority of our mandates

#### Performance and Reporting

#### ☑ (I) ESG disclosure in regular client reporting

Select from dropdown list

- $\circ$  (1) for all of our mandates
- (2) for a majority of our mandates
- (3) for a minority of our mandates

☑ (J) Inclusion of ESG factors in contractual agreements

Select from dropdown list

- $\circ$  (1) for all of our mandates
- (2) for a majority of our mandates
- (3) for a minority of our mandates

• (K) We did not review and evaluate any of the above responsible investment aspects when selecting new external investment managers or allocating new mandates to existing investment managers during the reporting year

#### **STEWARDSHIP**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SAM 6	CORE	OO 8, SAM 4	N/A	PUBLIC	Stewardship	4

During the reporting year, which aspects of the stewardship approach did your organisation, or the service provider acting on your behalf, review and evaluate when selecting new external investment managers or allocating new mandates to existing investment managers?

(A) The alignment of their policy(ies) or guidelines on stewardship with the investment mandate

- Select from dropdown list
  - (1) for all of our mandates
  - (2) for a majority of our mandates
  - $\circ$  (3) for a minority of our mandates
- Image: B Evidence of how they implemented their stewardship objectives, including the effectiveness of their activities Select from dropdown list
  - (1) for all of our mandates
  - (2) for a majority of our mandates
  - $\circ~$  (3) for a minority of our mandates

(C) Their participation in collaborative engagements and stewardship initiatives



- (1) for all of our mandates
- (2) for a majority of our mandates
- (3) for a minority of our mandates

#### Image: (D) Details of their engagements with companies or issuers on risks connected to systematic sustainability issues Select from dropdown list

- $\circ$  (1) for all of our mandates
- (2) for a majority of our mandates
- (3) for a minority of our mandates

#### (E) Details of their engagement activities with policy makers

- Select from dropdown list
  - (1) for all of our mandates
  - (2) for a majority of our mandates
  - (3) for a minority of our mandates
- (F) Their escalation process and the escalation tools included in their policy on stewardship
  - Select from dropdown list
    - (1) for all of our mandates
    - (2) for a majority of our mandates
    - (3) for a minority of our mandates

• (G) We did not review and evaluate any of the above aspects of the stewardship approach when selecting new external investment managers or allocating new mandates to existing investment managers during the reporting year

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SAM 7	CORE	OO 9, SAM 4	N/A	PUBLIC	Stewardship	4

During the reporting year, which aspects of (proxy) voting did your organisation, or the service provider acting on your behalf, review and evaluate when selecting new external investment managers or allocating new mandates to existing investment managers?

#### (A) The alignment of their policy(ies) or guidelines on (proxy) voting with the investment mandate

- Select from dropdown list
  - (1) for all of our mandates
  - (2) for a majority of our mandates
  - (3) for a minority of our mandates
- (B) Historical information on the number or percentage of general meetings at which they voted
  - Select from dropdown list
    - (1) for all of our mandates
    - (2) for a majority of our mandates
    - $\circ$  (3) for a minority of our mandates
- ☑ (C) Analysis of votes cast for and against
  - Select from dropdown list
    - (1) for all of our mandates
    - (2) for a majority of our mandates
    - $\circ$  (3) for a minority of our mandates

(D) Analysis of votes cast for and against resolutions related to risks connected to systematic sustainability issues



- (1) for all of our mandates
- (2) for a majority of our mandates
- $\circ$  (3) for a minority of our mandates

(E) Details of their position on any controversial and high-profile votes

- Select from dropdown list
  - $\circ$  (1) for all of our mandates
  - (2) for a majority of our mandates
  - (3) for a minority of our mandates

(F) Historical information of any resolutions on which they voted contrary to their own voting policy and the reasons why

Select from dropdown list

- (1) for all of our mandates
- (2) for a majority of our mandates
- (3) for a minority of our mandates

☑ (G) Details of all votes involving companies where the external investment manager or an affiliate has a contractual relationship or another potential conflict of interest

Select from dropdown list

- $\circ$  (1) for all of our mandates
- $\circ~$  (2) for a majority of our mandates
- (3) for a minority of our mandates

• (H) We did not review and evaluate any of the above aspects of (proxy) voting when selecting new external investment managers or allocating new mandates to existing investment managers during the reporting year

 $\circ$  (I) Not applicable; our organisation did not select new external investment managers or allocated new mandates to existing investment managers for listed equity and/or hedge funds that hold equity.

## **APPOINTMENT**

### SEGREGATED MANDATES

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SAM 8	CORE	OO 5.2, OO 13	N/A	PUBLIC	Segregated mandates	4

Which responsible investment aspects do your organisation, or the service provider acting on your behalf, explicitly include in clauses within your contractual agreements with your external investment managers for segregated mandates?

#### (A) Their commitment to following our responsible investment strategy in the management of our assets

Select from dropdown list

- $\circ~$  (1) for all of our segregated mandates
- $\circ$  (2) for a majority of our segregated mandates
- (3) for a minority of our segregated mandates

#### (B) Their commitment to incorporating material ESG factors into their investment activities

#### Select from dropdown list

- $\circ~$  (1) for all of our segregated mandates
- $\circ~$  (2) for a majority of our segregated mandates
- (3) for a minority of our segregated mandates

 $\blacksquare$  (C) Their commitment to incorporating material ESG factors into their stewardship activities



- (1) for all of our segregated mandates
- (2) for a majority of our segregated mandates
- (3) for a minority of our segregated mandates

(D) Their commitment to incorporating risks connected to systematic sustainability issues into their investment activities

#### Select from dropdown list

- (1) for all of our segregated mandates
- (2) for a majority of our segregated mandates
- (3) for a minority of our segregated mandates

(E) Their commitment to incorporating risks connected to systematic sustainability issues into their stewardship activities

Select from dropdown list

- $\circ~$  (1) for all of our segregated mandates
- $\circ$  (2) for a majority of our segregated mandates
- (3) for a minority of our segregated mandates
- ☑ (F) Exclusion list(s) or criteria

#### Select from dropdown list

- (1) for all of our segregated mandates
- (2) for a majority of our segregated mandates
- (3) for a minority of our segregated mandates

G (G) Responsible investment communications and reporting obligations, including stewardship activities and results

Select from dropdown list

- $\circ$  (1) for all of our segregated mandates
- (2) for a majority of our segregated mandates
- (3) for a minority of our segregated mandates

(H) Incentives and controls to ensure alignment of interests

Select from dropdown list

- (1) for all of our segregated mandates
- (2) for a majority of our segregated mandates
- (3) for a minority of our segregated mandates

☑ (I) Commitments on climate-related disclosure in line with internationally-recognised frameworks such as the TCFD

- Select from dropdown list
  - (1) for all of our segregated mandates
  - (2) for a majority of our segregated mandates
  - (3) for a minority of our segregated mandates

☑ (J) Commitment to respect human rights as defined in the OECD Guidelines for Multinational Enterprises and the UN Guiding Principles on Business and Human Rights

#### Select from dropdown list

- (1) for all of our segregated mandates
- (2) for a majority of our segregated mandates
- (3) for a minority of our segregated mandates

(K) Their acknowledgement that their appointment is conditional on the fulfilment of their agreed responsible investment commitments

#### Select from dropdown list

- (1) for all of our segregated mandates
- (2) for a majority of our segregated mandates
- (3) for a minority of our segregated mandates

□ (L) Other



• (M) We do not include responsible investment aspects in clauses within our contractual agreements with external investment managers for segregated mandates

## **MONITORING**

### **RESPONSIBLE INVESTMENT PRACTICES**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SAM 9	CORE	00 14, 00 21	N/A	PUBLIC	Responsible investment practices	4

For the majority of your externally managed AUM in each asset class, which aspects of your external investment managers' responsible investment practices did your organisation, or the service provider acting on your behalf, monitor during the reporting year?

	(1) Listed equity (active)	(2) Listed equity (passive)	(3) Fixed income (active)	(4) Fixed income (passive)	(5) Private equity
Organisation					
(A) Commitment to and experience in responsible investment (e.g. commitment to responsible investment principles and standards)					
(B) Responsible investment policy(ies) (e.g. the continued alignment of their responsible investment policy with the investment mandate)			Ø		
(C) Governance structure and senior level oversight and accountability (e.g. the adequacy of their governance structure and reported conflicts of interest)	Z		Ø		
People and Culture					



(D) Adequate resourcing and incentives (e.g. their team structures, operating model and remuneration structure, including alignment of interests)	V				V
(E) Staff competencies and experience in responsible investment (e.g. level of responsible investment responsibilities in their investment team, their responsible investment training and capacity building)					
Investment Process					
(F) Incorporation of material ESG factors in the investment process (e.g. detail and evidence of how such factors are incorporated into the selection of individual assets and in portfolio construction)			V	Ø	
(G) Incorporation of risks connected to systematic sustainability issues in the investment process (e.g. detail and evidence of how such risks are incorporated into the selection of individual assets and in portfolio construction)		V	Z	V	
(H) Incorporation of material ESG factors and ESG risks connected to systematic sustainability issues in portfolio risk assessment (e.g. their process to measure and report such risks, their response to ESG incidents)	<b>I</b>	Ø	Z	Ø	Ø



(I) ESG disclosure in regular client reporting (e.g. any changes in their regular client reporting)					
(J) Inclusion of ESG factors in contractual agreements					
(K) We did not monitor any of the above aspects of our external investment managers' responsible investment practices during the reporting year	O	ο	0	O	0

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SAM 12	CORE	00 14, 00 21	N/A	PUBLIC	Responsible investment practices	1

For the majority of your externally managed AUM in each asset class, how often does your organisation, or the service provider acting on your behalf, monitor your external investment managers' responsible investment practices?

	(1) Listed equity (active)	(2) Listed equity (passive)	(3) Fixed income (active)	(4) Fixed income (passive)	(5) Private equity
(A) At least annually					
(B) Less than once a year					
(C) On an ad hoc basis					



#### **STEWARDSHIP**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SAM 13	CORE	00 8, 00 21	N/A	PUBLIC	Stewardship	1, 2

For the majority of your externally managed AUM in each asset class, which aspects of your external investment managers' stewardship practices did your organisation, or the service provider acting on your behalf, monitor during the reporting year?

	(1) Listed equity (active)	(2) Listed equity (passive)	(3) Fixed income (active)	(4) Fixed income (passive)	(5) Private equity
(A) Any changes in their policy(ies) or guidelines on stewardship				V	
(B) The degree of implementation of their policy(ies) or guidelines on stewardship	V	V	V	V	
(C) How they prioritise material ESG factors					
(D) How they prioritise risks connected to systematic sustainability issues				V	
(E) Their investment team's level of involvement in stewardship activities					V
(F) Whether the results of stewardship actions were fed back into the investment process and decisions		V	V	V	V
(G) Whether they used a variety of stewardship tools and activities to advance their stewardship priorities					V



(H) The deployment of their escalation process in cases where initial stewardship efforts were unsuccessful	7				
(I) Whether they participated in collaborative engagements and stewardship initiatives					
(J) Whether they had an active role in collaborative engagements and stewardship initiatives					
(K) Other					
(L) We did not monitor our external investment managers' stewardship practices during the reporting year	0	o	0	0	0

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SAM 14	CORE	00 9, 00 21	N/A	PUBLIC	Stewardship	1, 2

For the majority of your AUM in each asset class where (proxy) voting is delegated to external investment managers, which aspects of your external investment managers' (proxy) voting practices did your organisation, or the service provider acting on your behalf, monitor during the reporting year?

	(1) Listed equity (active)	(2) Listed equity (passive)
(A) Any changes in their policy(ies) or guidelines on (proxy) voting	<b>I</b>	
(B) Whether their (proxy) voting decisions were consistent with their stewardship priorities as stated in their policy and with their voting policy, principles and/or guidelines		



(C) Whether their (proxy) voting decisions were consistent with their stated approach on the prioritisation of risks connected to systematic sustainability issues		
(D) Whether their (proxy) voting track record was aligned with our stewardship approach and expectations		
(E) The application of their policy on securities lending and any implications for implementing their policy(ies) or guidelines on (proxy) voting (where applicable)		
(F) Other		
(G) We did not monitor our external investment managers' (proxy) voting practices during the reporting year	0	Ο

#### **ENGAGEMENT AND ESCALATION**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SAM 15	PLUS	00 14, 00 21	N/A	PUBLIC	Engagement and escalation	4

## Describe how your organisation engaged with external investment managers to improve their responsible investment practices during the reporting year.

The Global Manager Research Team conducted a series of listening sessions with our equity subadvisors to learn how they approach stewardship, and specifically the decision to support or withhold support for shareholder resolutions. Following these sessions, we identified commonalities and established a list of best practices for investment firms to follow when establishing their proxy voting procedures. We then shared our findings with our equity subadvisors, and encouraged them to close any gaps between their practices and what we had identified as industry best practices.



Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SAM 16	CORE	00 14, 00 21	N/A	PUBLIC	Engagement and escalation	4

What actions does your organisation, or the service provider acting on your behalf, include in its formal escalation process to address concerns raised during monitoring of your external investment managers' responsible investment practices?

	(1) Listed equity (active)	(2) Listed equity (passive)	(3) Fixed income (active)	(4) Fixed income (passive)	(5) Private equity
(A) Engagement with their investment professionals, investment committee or other representatives		V		V	
(B) Notification about their placement on a watch list or relationship coming under review	V	V	V	V	
(C) Reduction of capital allocation to the external investment managers until any concerns have been rectified					
(D) Termination of the contract if failings persist over a (notified) period, including an explanation of the reasons for termination					
(E) Holding off selecting the external investment managers for new mandates or allocating additional capital until any concerns have been rectified					
(F) Other					



(G) Our organisation does not					
have a formal escalation process	0	0	0	0	0
to address concerns raised during	0	Ū.	Ũ	Ũ	Ũ
monitoring					

### VERIFICATION

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SAM 17	CORE	00 14, 00 21	N/A	PUBLIC	Verification	1

For the majority of your externally managed AUM in each asset class, how did your organisation, or the service provider acting on your behalf, verify that the information reported by external investment managers on their responsible investment practices was correct during the reporting year?

	(1) Listed equity (active)	(2) Listed equity (passive)	(3) Fixed income (active)	(4) Fixed income (passive)	(5) Private equity
(A) We checked that the information reported was verified through a third-party assurance process					
(B) We checked that the information reported was verified by an independent third party					
(C) We checked for evidence of internal monitoring or compliance				V	$[\mathbf{v}]$
(D) Other					
(E) We did not verify the information reported by external investment managers on their responsible investment practices during the reporting year	0	0	0	0	0

#### (D) Other - Specify:

We have an internal review process to verify information reported by external managers which utilizes third-party data.



# LISTED EQUITY (LE)

## **OVERALL APPROACH**

## **MATERIALITY ANALYSIS**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle	
LE 1	CORE	00 21	N/A	PUBLIC	Materiality analysis	1	
Does your org listed equity s	anisation have a forma trategies?	l investment proce	ess to identify a	nd incorporate	e material ESG factors	across your	
			(3)	Active - funda	mental		
	investment process material governance	(1) for all of our AUM					
(B) Yes, our investment process incorporates material environmental and social factors(1) for all of our AUM							
<ul> <li>(C) Yes, our investment process</li> <li>incorporates material ESG factors</li> <li>beyond our organisation's average</li> <li>investment holding period</li> <li>(1) for all of our AUM</li> </ul>							
process. Ou	s identify material ESG	0					
informal prod	lo not have a formal or cess to identify and material ESG factors	0					



### **MONITORING ESG TRENDS**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
LE 2	CORE	00 21	N/A	PUBLIC	Monitoring ESG trends	1
	nisation have a forma ed equity strategies?	l process for mon	itoring and rev	iewing the imp	lications of changing E	SG trends
			(3)	) Active - funda	amental	
	ave a formal process scenario analyses			(1) for all of our	AUM	
	ave a formal process, t include scenario					
process for ou strategies; ou professionals	t have a formal ur listed equity r investment monitor how ESG ver time at their			0		
• •	t monitor and review ns of changing ESG listed equity			0		

#### (A) Yes, we have a formal process that includes scenario analysis - Specify: (Voluntary)

We have multiple forums to monitor and review changing trends including regular global and regional calls on sector specific ESG issues, regular portfolio reviews with investment teams, and daily risk reporting on ESG metrics.



## **PRE-INVESTMENT**

## **ESG INCORPORATION IN RESEARCH**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
LE 3	CORE	00 21	N/A	PUBLIC	ESG incorporation in research	1
How does you	r financial analysis and	l equity valuation	or security rati	ng process inc	orporate material ESG	risks?
			(2	) Active - funda	amental	
governance- financial ana	porate material related risks into our lysis and equity security rating process			(1) in all cas	es	
<ul> <li>(B) We incorporate material environmental and social risks into our financial analysis and equity valuation or security rating process</li> </ul>				(1) in all cas	es	
environment related to co chains into o	rporate material ral and social risks mpanies' supply our financial analysis aluation or security ss			(1) in all cas	es	
ESG risks in analysis, equ	ot incorporate material to our financial uity valuation or ng processes			O		



Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
LE 4	CORE	00 21	N/A	PUBLIC	ESG incorporation in research	1

What information do you incorporate when you assess the ESG performance of companies in your financial analysis, benchmark selection and/or portfolio construction process?

	(3) Active - fundamental
(A) We incorporate qualitative and/or quantitative information on current performance across a range of material ESG factors	(1) in all cases
(B) We incorporate qualitative and/or quantitative information on historical performance across a range of material ESG factors	(1) in all cases
(C) We incorporate qualitative and/or quantitative information on material ESG factors that may impact or influence future corporate revenues and/or profitability	(1) in all cases
(D) We incorporate qualitative and/or quantitative information enabling current, historical and/or future performance comparison within a selected peer group across a range of material ESG factors	(1) in all cases



(E) We do not incorporate qualitative or quantitative information on material ESG factors when assessing the ESG performance of companies in our financial analysis, equity investment or portfolio construction process

## ESG INCORPORATION IN PORTFOLIO CONSTRUCTION

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
LE 5	PLUS	00 21	N/A	PUBLIC	ESG incorporation in portfolio construction	1

0

## Provide an example of how you incorporated ESG factors into your equity selection and research process during the reporting year.

ESG factors were considered in our analysis of a global travel technology company with a high rating by ESG agencies, reflecting strong management of data privacy and security, commitment to improving its environmental footprint through a science-based target, and decent corporate governance performance. However, our investment team identified significant transition risk for the company, given that its revenues are largely generated by airline passengers boarded and, to a much lesser extent, hotel bookings. If air travel becomes more expensive during the transition, demand could be reduced, which could have negative implications for the company's free cash flow. In our base case, the stock had a decent expected return, with an intrinsic value above its current stock price. However, in our "net zero case", the expected return was negative, making the stock much less compelling. Our team concluded the market was not yet reflecting the impact of the transition to a net zero economy on the company's business. Given the significant transition risk that the company was facing, our investment team decided not to hold this stock.

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
LE 6	CORE	00 21	N/A	PUBLIC	ESG incorporation in portfolio construction	1

How do material ESG factors contribute to your stock selection, portfolio construction and/or benchmark selection process?



(A) Material ESG factors contribute to the selection of individual assets and/or sector weightings within our portfolio construction and/or benchmark selection process	(1) for all of our AUM
(B) Material ESG factors contribute to the portfolio weighting of individual assets within our portfolio construction and/or benchmark selection process	(2) for a majority of our AUM
(C) Material ESG factors contribute to the country or region weighting of assets within our portfolio construction and/or benchmark selection process	(2) for a majority of our AUM
(D) Other ways material ESG factors contribute to your portfolio construction and/or benchmark selection process	
(E) Our stock selection, portfolio construction or benchmark selection process does not include the incorporation of material ESG factors	0



## **POST-INVESTMENT**

### ESG RISK MANAGEMENT

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
LE 9	CORE	OO 17.1 LE, OO 21	N/A	PUBLIC	ESG risk management	1

What compliance processes do you have in place to ensure that your listed equity assets subject to negative exclusionary screens meet the screening criteria?

☑ (A) We have internal compliance procedures that ensure all funds or portfolios that are subject to negative exclusionary screening have pre-trade checks

 $\Box$  (B) We have an external committee that oversees the screening implementation process for all funds or portfolios that are subject to negative exclusionary screening

☑ (C) We have an independent internal committee that oversees the screening implementation process for all funds or portfolios that are subject to negative exclusionary screening

• (D) We do not have compliance processes in place to ensure that we meet our stated negative exclusionary screens

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
LE 10	CORE	00 21	N/A	PUBLIC	ESG risk management	1

For the majority of your listed equity assets, do you have a formal process to identify and incorporate material ESG risks and ESG incidents into your risk management process?



(A) Yes, our formal process includes reviews of quantitative and/or qualitative information on material ESG risks and ESG incidents and their implications for individual listed equity holdings	
(B) Yes, our formal process includes reviews of quantitative and/or qualitative information on material ESG risks and ESG incidents and their implications for other listed equity holdings exposed to similar risks and/or incidents	
(C) Yes, our formal process includes reviews of quantitative and/or qualitative information on material ESG risks and ESG incidents and their implications for our stewardship activities	
(D) Yes, our formal process includes ad hoc reviews of quantitative and/or qualitative information on severe ESG incidents	
(E) We do not have a formal process to identify and incorporate material ESG risks and ESG incidents into our risk management process; our investment professionals identify and incorporate material ESG risks and ESG incidents at their discretion	0

#### **PERFORMANCE MONITORING**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
LE 11	PLUS	00 21	N/A	PUBLIC	Performance monitoring	1

0

## Provide an example of how the incorporation of ESG factors in your listed equity valuation or portfolio construction affected the realised returns of those assets.

Over the last few years, one of our equity analysts covering the healthcare sector monitored a provider of medical sterilization equipment and services. In regular operations, we learned the firm used Ethylene Oxide (EO), a known carcinogen. After some reports about a potential leak at one of the issuer's sites, our investment analyst recommended that we avoid the company as an investment, despite the fact that more traditional valuation methods seemed to suggest the company could be an attractive investment in the near term.

In 2022, the first verdict of nearly 800 lawsuits regarding management of this company was reached, which significantly impacted the company's valuation. Our strong ESG integration practices and analyses led us to avoid risk on behalf of clients in this instance.

### **DISCLOSURE OF ESG SCREENS**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
LE 12	CORE	OO 17 LE, OO 21	N/A	PUBLIC	Disclosure of ESG screens	6

For all your listed equity assets subject to ESG screens, how do you ensure that clients understand ESG screens and their implications?

☑ (A) We share a list of ESG screens

(B) We share any changes in ESG screens

☑ (C) We explain any implications of ESG screens, such as their deviation from a benchmark or impact on sector weightings

 $\circ$  (D) We do not share the above information for all our listed equity assets subject to ESG screens



# **FIXED INCOME (FI)**

## **OVERALL APPROACH**

## **MATERIALITY ANALYSIS**

ndicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 1	CORE	00 21	N/A	PUBLIC	Materiality ana	lysis 1
Does your organisation have a formal investment process to identify and incorporate material ESG factors acros fixed income assets?						actors across your
		(1) SSA	(2) Corp	oorate (3	3) Securitised	(4) Private debt
	investment process material governance	(1) for all of our AUM	(1) for all AUI	•	) for a minority of our AUM	(1) for all of our AUM
	investment process material environmental actors	(1) for all of our AUM	(1) for all AUI	•	) for a minority of our AUM	(1) for all of our AUM
incorporates	investment process material ESG factors on different investment s	(1) for all of our AUM	(1) for all AUI	•	) for a minority of our AUM	(1) for all of our AUM
process; our	s identify material ESG	O	0		0	ο
informal pro	lo not have a formal or cess to identify and material ESG factors	0	0		0	0



### **MONITORING ESG TRENDS**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 2	CORE	00 21	N/A	PUBLIC	Monitoring ESG trends	1
	nisation have a forma ed income assets?	l process for mon	itoring and rev	viewing the imp	lications of chang	ng ESG trends
		(1) SSA	۱.	(2) Corpora	te (3	) Securitised
	ave a formal process scenario analyses	(1) for all of ou	Ir AUM	(1) for all of our	AUM (3) for	a minority of our AUM
	ave a formal process, t include scenario					
process for ou assets; our in professionals	t have a formal ur fixed income vestment monitor how ESG ver time at their	O		o		0
the implication	t monitor and review ns of changing ESG fixed income assets	o		0		0

#### (A) Yes, we have a formal process that includes scenario analyses - Specify: (Voluntary)

We have multiple forums to monitor and review changing trends including regular global and regional calls on sector specific ESG issues, regular portfolio reviews with investment teams, and daily risk reporting on ESG metrics.



## **PRE-INVESTMENT**

## **ESG INCORPORATION IN RESEARCH**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 3	CORE	00 21	N/A	PUBLIC	ESG incorporation in research	1

For the majority of your fixed income investments, does your organisation incorporate material ESG factors when assessing their credit quality?

	(1) SSA	(2) Corporate	(3) Securitised	(4) Private debt
(A) We incorporate material environmental and social factors				
(B) We incorporate material governance-related factors	V	V		
(C) We do not incorporate material ESG factors for the majority of our fixed income investments	0	0	o	o

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 4	CORE	00 21	N/A	PUBLIC	ESG incorporation in research	1

Does your organisation have a framework that differentiates ESG risks by issuer country, region and/or sector?



	(1) SSA	(2) Corporate	(3) Securitised	(4) Private debt
(A) Yes, we have a framework that differentiates ESG risks by country and/or region (e.g. local governance and labour practices)	(1) for all of our AUM	(1) for all of our AUM	(3) for a minority of our AUM	
(B) Yes, we have a framework that differentiates ESG risks by sector	(1) for all of our AUM	(1) for all of our AUM	(3) for a minority of our AUM	(1) for all of our AUM
(C) No, we do not have a framework that differentiates ESG risks by issuer country, region and/or sector	0	o	0	o
(D) Not applicable; we are not able to differentiate ESG risks by issuer country, region and/or sector due to the limited universe of our issuers	o	٥	O	o

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 5	CORE	00 21	N/A	PUBLIC	ESG incorporation in research	1

How does your organisation incorporate material ESG factors when selecting private debt investments during the due diligence phase?

 $\blacksquare$  (A) We use a qualitative ESG checklist

Select from dropdown list:

(1) in all cases

• (2) in a majority of cases

 $\circ~$  (3) in a minority of cases

(B) We assess quantitative information on material ESG factors, such as energy consumption, carbon footprint and gender diversity

Select from dropdown list:

• (1) in all cases

(2) in a majority of cases

 $\circ$  (3) in a minority of cases

☑ (C) We check whether the target company has its own responsible investment policy, sustainability policy or ESG policy



(1) in all cases

• (2) in a majority of cases

• (3) in a minority of cases

(D) We hire third-party consultants to do technical due diligence on specific material ESG factors where internal capabilities are not available

Select from dropdown list:

• (1) in all cases

• (2) in a majority of cases

(3) in a minority of cases

## (E) We require the review and sign-off of our ESG due diligence process by our investment committee, or the equivalent function

Select from dropdown list:

(1) in all cases

 $\circ$  (2) in a majority of cases

 $\circ~$  (3) in a minority of cases

☑ (F) We use industry-recognised responsible investment due diligence questionnaire (DDQ) templates

Select from dropdown list:

(1) in all cases

 $\circ$  (2) in a majority of cases

• (3) in a minority of cases

□ (G) We use another method of incorporating material ESG factors when selecting private debt investments during the due diligence process

• (H) We do not incorporate material ESG factors when selecting private debt investments during the due diligence phase

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 6	CORE	00 21	N/A	PUBLIC	ESG incorporation in research	1

## How do you incorporate significant changes in material ESG factors over time into your fixed income asset valuation process?

	(1) SSA	(2) Corporate	(3) Private debt
(A) We incorporate it into the forecast of financial metrics or other quantitative assessments	(1) for all of our AUM	(1) for all of our AUM	
(B) We make a qualitative assessment of how material ESG factors may evolve	(1) for all of our AUM	(1) for all of our AUM	(1) for all of our AUM



Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 7	CORE	00 21	N/A	PUBLIC	ESG incorporation in research	1

At what level do you incorporate material ESG factors into the risks and/or returns of your securitised products?

#### (A) At both key counterparties' and at the underlying collateral pool's levels Explain: (Voluntary)

This depends on the asset class. When evaluating CMBS transactions, for example, it's easier to ascertain certain environmental/social aspects of deals where specific information is known about the small number of assets in a pool (e.g. LEED certification, low-income multi-family housing). For deals where collateral is more granular, we do not have the ability to make independent assessments as detailed information is not provided. In all transactions, we do evaluate underwriting guidelines of the sponsor/manager of the assets as part of our due diligence, which speaks to governance concerns.

- (B) At key counterparties' level only
- (C) At the underlying collateral pool's level only

### ESG INCORPORATION IN PORTFOLIO CONSTRUCTION

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 8	CORE	00 21	N/A	PUBLIC	ESG incorporation in portfolio construction	1

How do material ESG factors contribute to your security selection, portfolio construction and/or benchmark selection process?



	(1) SSA	(2) Corporate	(3) Securitised
(A) Material ESG factors contribute to the selection of individual assets and/or sector weightings within our portfolio construction and/or benchmark selection process	(1) for all of our AUM	(1) for all of our AUM	(3) for a minority of our AUM
(B) Material ESG factors contribute to determining the holding period of individual assets within our portfolio construction and/or benchmark selection process	(1) for all of our AUM	(1) for all of our AUM	
(C) Material ESG factors contribute to the portfolio weighting of individual assets within our portfolio construction and/or benchmark selection process	(1) for all of our AUM	(1) for all of our AUM	
(D) Material ESG factors contribute to the country or region weighting of assets within our portfolio construction and/or benchmark selection process			
(E) Material ESG factors contribute to our portfolio construction and/or benchmark selection process in other ways			
(F) Our security selection, portfolio construction or benchmark selection process does not include the incorporation of material ESG factors	O	O	O



## **POST-INVESTMENT**

## ESG RISK MANAGEMENT

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 11	CORE	00 21	N/A	PUBLIC	ESG risk management	1
How are mater	ial ESG factors incorpo	rated into your po	rtfolio risk mai	nagement pro	cess?	
		(1) SSA	(2) Corp	oorate (	3) Securitised	(4) Private debt
	the equivalent function veto investment sed on ESG	(1) for all of our AUM	(1) for all AU	•	3) for a minority of our AUM	(1) for all of our AUM
and/or currer changes in e	es, sectors, countries ncies are monitored for xposure to material and any breaches of	(1) for all of our AUM	(1) for all AU	•	3) for a minority of our AUM	
material ESC for our portfo sizing or hed made depend	xposure to specific factors is measured lio construction, and ging adjustments are ding on the individual le sensitivity to these	(1) for all of our AUM	(1) for all AU			
incorporating	nother method of material ESG factors olio's risk management					
incorporate n	ot have a process to naterial ESG factors olio's risk management	O	0		0	O



Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 12	CORE	00 21	N/A	PUBLIC	ESG risk management	1

For the majority of your fixed income assets, do you have a formal process to identify and incorporate material ESG risks and ESG incidents into your risk management process?

	(1) SSA	(2) Corporate	(3) Securitised	(4) Private debt
(A) Yes, our formal process includes reviews of quantitative and/or qualitative information on material ESG risks and ESG incidents and their implications for individual fixed income holdings			V	
(B) Yes, our formal process includes reviews of quantitative and/or qualitative information on material ESG risks and ESG incidents, and their implications for other fixed income holdings exposed to similar risks and/or incidents			V	
(C) Yes, our formal process includes reviews of quantitative and/or qualitative information on material ESG risks and ESG incidents, and their implications for our stewardship activities		V		
(D) Yes, our formal process includes ad hoc reviews of quantitative and/or qualitative information on severe ESG incidents				



(E) We do not have a formal process to identify and incorporate ESG risks and ESG incidents; our investment professionals identify and incorporate ESG risks and ESG incidents at their discretion	0	O	0	0
(F) We do not have a formal process to identify and incorporate ESG risks and ESG incidents into our risk management process	o	o	0	0

### **PERFORMANCE MONITORING**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 13	CORE	00 21	N/A	PUBLIC	Performance monitoring	1

## During the reporting year, how did your organisation incorporate material ESG factors when monitoring private debt investments?

#### ☑ (A) We used a qualitative ESG checklist

Select from dropdown list:

#### (1) in all cases

- $\circ~$  (2) in the majority of cases
- (3) in the minority of cases

(B) We assessed quantitative information on material ESG factors, such as energy consumption, carbon footprint and gender diversity

#### Select from dropdown list:

- $\circ~$  (1) in all cases
- (2) in the majority of cases
- $\circ$  (3) in the minority of cases

 $\Box$  (C) We hired third-party consultants to do technical assessment on specific material ESG factors where internal capabilities were not available

#### ☑ (D) We used industry body guidelines

Select from dropdown list:

- (1) in all cases
- $\circ$  (2) in the majority of cases
- (3) in the minority of cases

(E) We used another method to incorporate material ESG factors into the monitoring of private debt investments

• (F) We did not incorporate material ESG factors when monitoring private debt investments



#### **THEMATIC BONDS**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 16	CORE	00 17 FI, 00 21	N/A	PUBLIC	Thematic bonds	1

What pre-determined criteria does your organisation use to identify which non-labelled thematic bonds to invest in?

☑ (A) The bond's use of proceeds

☑ (B) The issuers' targets

☑ (C) The issuers' progress towards achieving their targets

**(D)** The issuer profile and how it contributes to their targets

• (E) We do not use pre-determined criteria to identify which non-labelled thematic bonds to invest in

• (F) Not applicable; we do not invest in non-labelled thematic bonds

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 17	CORE	Multiple, see guidance	N/A	PUBLIC	Thematic bonds	1, 2, 6

During the reporting year, what action did you take in the majority of cases when you felt that the proceeds of a thematic bond were not allocated appropriately or in accordance with the terms of the bond deal or prospectus?

 $\Box$  (A) We engaged with the issuer

 $\Box$  (B) We alerted thematic bond certification agencies

 $\Box$  (C) We sold the security

 $\Box$  (D) We blacklisted the issuer

□ (E) Other action

• (F) We did not take any specific actions when the proceeds of a thematic bond were not allocated according to the terms of the bond deal during the reporting year

(G) Not applicable; in the majority of cases, the proceeds of thematic bonds were allocated according to the terms of the bond deal during the reporting year



### **DISCLOSURE OF ESG SCREENS**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 18	CORE	OO 17 FI, OO 21	N/A	PUBLIC	Disclosure of ESG screens	6

For all your fixed income assets subject to ESG screens, how do you ensure that clients understand ESG screens and their implications?

☑ (A) We share a list of ESG screens

(B) We share any changes in ESG screens

☑ (C) We explain any implications of ESG screens, such as any deviation from a benchmark or impact on sector weightings

• (D) We do not share the above information for all our fixed income assets subject to ESG screens

# **REAL ESTATE (RE)**

## POLICY

#### **INVESTMENT GUIDELINES**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
RE 1	CORE	OO 21, OO 24, OO 26	N/A	PUBLIC	Investment guidelines	1 to 6

What real estate-specific ESG guidelines are currently covered in your organisation's responsible investment policy(ies)?

(A) Guidelines on our ESG approach to real estate depending on use (e.g. retail and education) and geography

**(B)** Guidelines on our ESG approach to new construction

☑ (C) Guidelines on our ESG approach to major renovations

☑ (D) Guidelines on our ESG approach to standing real estate investments

(E) Guidelines on pre-investment screening

☑ (F) Guidelines on our approach to ESG integration into short-term or 100-day plans (or equivalent)

G) Guidelines on our approach to ESG integration into long-term value creation efforts

☑ (H) Guidelines on our approach to ESG reporting

(I) Guidelines on our engagement approach related to third-party property managers

(J) Guidelines on our engagement approach related to tenants

(K) Guidelines on our engagement approach related to construction contractors

• (L) Our responsible investment policy(ies) does not cover real estate-specific ESG guidelines



## FUNDRAISING

## **COMMITMENTS TO INVESTORS**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
RE 2	CORE	00 21	N/A	PUBLIC	Commitments to investors	1, 4

For all of the funds that you closed during the reporting year, what type of formal responsible investment commitments did you make in Limited Partnership Agreements (LPAs), side letters, or other constitutive fund documents?

(A) We incorporated responsible investment commitments in LPAs (or equivalent) as a standard default procedure

- $\circ~$  (B) We added responsible investment commitments in LPAs (or equivalent) upon a client's request
- (C) We added responsible investment commitments in side letters upon a client's request
- (D) We did not make any formal responsible investment commitments for the relevant reporting year
- $\circ~$  (E) Not applicable; we have not raised funds in the last five years

## **PRE-INVESTMENT**

### MATERIALITY ANALYSIS

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
RE 3	CORE	00 21	RE 3.1	PUBLIC	Materiality analysis	1

During the reporting year, how did you conduct ESG materiality analysis for your potential real estate investments?

(A) We assessed ESG materiality for each property, as each case is unique

Select from dropdown list:

- (1) for all of our potential real estate investments
- $\circ$  (2) for a majority of our potential real estate investments
- $\circ$  (3) for a minority of our potential real estate investments
- (B) We performed a mix of property level and property type or category level ESG materiality analysis
- (C) We assessed ESG materiality at the property type or category level only

• (D) We did not conduct ESG materiality analysis for our potential real estate investments

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
RE 3.1	CORE	RE 3	N/A	PUBLIC	Materiality analysis	1



## During the reporting year, what tools, standards and data did you use in your ESG materiality analysis of potential real estate investments?

- ☑ (A) We used GRI standards to inform our real estate ESG materiality analysis
- ☑ (B) We used SASB standards to inform our real estate ESG materiality analysis
- (C) We used the UN Sustainable Development Goals (SDGs) to inform our real estate ESG materiality analysis
- (D) We used GRESB Materiality Assessment (RC7) or similar to inform our real estate ESG materiality analysis

(E) We used climate disclosures, such as the TCFD recommendations or other climate risk and/or exposure analysis tools, to inform our real estate ESG materiality analysis

□ (F) We used the UN Guiding Principles on Business and Human Rights (UNGPs) to inform our real estate ESG materiality analysis

□ (G) We used geopolitical and macro-economic considerations in our real estate ESG materiality analysis

(H) We used green building certifications to inform our real estate ESG materiality analysis

☑ (I) We engaged with the existing owners and/or managers (or developers for new properties) to inform our real estate ESG materiality analysis

□ (J) Other

### **DUE DILIGENCE**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
RE 4	CORE	00 21	N/A	PUBLIC	Due diligence	1

During the reporting year, how did material ESG factors influence your selection of real estate investments?

#### (A) Material ESG factors were used to identify risks

Select from dropdown list:

- (1) for all of our potential real estate investments
- (2) for a majority of our potential real estate investments
- (3) for a minority of our potential real estate investments
- (B) Material ESG factors were discussed by the investment committee (or equivalent)
- Select from dropdown list:
  - (1) for all of our potential real estate investments
  - (2) for a majority of our potential real estate investments
  - (3) for a minority of our potential real estate investments
- C) Material ESG factors were used to identify remedial actions for our 100-day plans (or equivalent) Select from dropdown list:
  - (1) for all of our potential real estate investments
  - (2) for a majority of our potential real estate investments
  - (3) for a minority of our potential real estate investments

(D) Material ESG factors were used to identify opportunities for value creation

- Select from dropdown list:
  - (1) for all of our potential real estate investments
  - (2) for a majority of our potential real estate investments
  - (3) for a minority of our potential real estate investments

(E) Material ESG factors informed our decision to abandon potential investments in the due diligence phase in cases where ESG risks were considered too high to mitigate

#### Select from dropdown list:

- (1) for all of our potential real estate investments
- (2) for a majority of our potential real estate investments
- (3) for a minority of our potential real estate investments

(F) Material ESG factors impacted investments in terms of the price offered and/or paid



- (1) for all of our potential real estate investments
- $\circ$  (2) for a majority of our potential real estate investments
- (3) for a minority of our potential real estate investments

• (G) Material ESG factors did not influence the selection of our real estate investments

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
RE 5	CORE	OO 21	N/A	PUBLIC	Due diligence	1

Once material ESG factors have been identified, what processes do you use to conduct due diligence on these factors for potential real estate investments?

(A) We conduct a high-level or desktop review against an ESG checklist for initial red flags

Select from dropdown list:

- (1) for all of our potential real estate investments
- (2) for a majority of our potential real estate investments
- (3) for a minority of our potential real estate investments
- □ (B) We send detailed ESG questionnaires to target properties
- ☑ (C) We hire third-party consultants to do technical due diligence on specific material ESG factors
  - Select from dropdown list:

(1) for all of our potential real estate investments

- (2) for a majority of our potential real estate investments
- (3) for a minority of our potential real estate investments
- ☑ (D) We conduct site visits

Select from dropdown list:

- (1) for all of our potential real estate investments
- (2) for a majority of our potential real estate investments
- $\circ$  (3) for a minority of our potential real estate investments
- (E) We conduct in-depth interviews with management and/or personnel
  - Select from dropdown list:
    - (1) for all of our potential real estate investments
    - (2) for a majority of our potential real estate investments
    - $\circ$  (3) for a minority of our potential real estate investments
- ☑ (F) We conduct detailed external stakeholder analysis and/or engagement
  - Select from dropdown list:
    - (1) for all of our potential real estate investments
    - $\circ$  (2) for a majority of our potential real estate investments
    - (3) for a minority of our potential real estate investments

☑ (G) We incorporate ESG due diligence findings in all of our relevant investment process documentation in the same manner as for other key due diligence, e.g. commercial, accounting and legal

- Select from dropdown list:
  - (1) for all of our potential real estate investments
  - (2) for a majority of our potential real estate investments
  - (3) for a minority of our potential real estate investments

(H) Our investment committee (or an equivalent decision-making body) is ultimately responsible for ensuring all ESG due diligence is completed in the same manner as for other key due diligence, e.g. commercial, accounting and legal



- (1) for all of our potential real estate investments
- (2) for a majority of our potential real estate investments
- (3) for a minority of our potential real estate investments

□ (I) Other

• (J) We do not conduct due diligence on material ESG factors for potential real estate investments

## SELECTION, APPOINTMENT AND MONITORING OF THIRD-PARTY PROPERTY MANAGERS

## SELECTION PROCESS OF THIRD-PARTY PROPERTY MANAGERS

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
RE 6	CORE	00 21, 00 26	N/A	PUBLIC	Selection process of third-party property managers	1, 4

## During the reporting year, how did you include material ESG factors in all of your selections of third-party property managers?

☑ (A) We requested information from potential third-party property managers on their overall approach to material ESG factors

☑ (B) We requested track records and examples from potential third-party property managers on their management of material ESG factors

□ (C) We requested information from potential third-party property managers on their engagement process(es) with stakeholders

 $\Box$  (D) We requested documentation from potential third-party property managers on their responsible procurement practices, including responsibilities, approach and incentives

 $\Box$  (E) We requested the assessment of current and planned availability and aggregation of metering data from potential third-party property managers

□ (F) Other

• (G) We did not include material ESG factors in our selection of third-party property managers

## APPOINTMENT PROCESS OF THIRD-PARTY PROPERTY MANAGERS

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
RE 7	CORE	OO 21, OO 26	N/A	PUBLIC	Appointment process of third-party property managers	1, 4

How did you include material ESG factors when appointing your current third-party property managers?

☑ (A) We set dedicated ESG procedures in all relevant property management phases

Select from dropdown list:

- (1) for all of our third-party property managers
- (2) for a majority of our third-party property managers
- (3) for a minority of our third-party property managers
- ☑ (B) We set clear ESG reporting requirements



- (1) for all of our third-party property managers
- (2) for a majority of our third-party property managers
- (3) for a minority of our third-party property managers
- ☑ (C) We set clear targets on material ESG factors

#### Select from dropdown list:

#### • (1) for all of our third-party property managers

- (2) for a majority of our third-party property managers
- (3) for a minority of our third-party property managers
- $\Box$  (D) We set incentives related to targets on material ESG factors

#### (E) We included responsible investment clauses in property management contracts

Select from dropdown list:

- (1) for all of our third-party property managers
- (2) for a majority of our third-party property managers
- (3) for a minority of our third-party property managers

□ (F) Other

• (G) We did not include material ESG factors in the appointment of third-party property managers

### MONITORING PROCESS OF THIRD-PARTY PROPERTY MANAGERS

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
RE 8	CORE	OO 21, OO 26	N/A	PUBLIC	Monitoring process of third-party property managers	1, 4

#### How do you include material ESG factors when monitoring current third-party property managers?

☑ (A) We monitor the performance of quantitative and/or qualitative targets on material environmental factors Select from dropdown list:

- (1) for all of our third-party property managers
- (2) for a majority of our third-party property managers
- $\circ$  (3) for a minority of our third-party property managers
- Image: B) We monitor the performance of quantitative and/or qualitative targets on material social factors Select from dropdown list:
  - (1) for all of our third-party property managers
  - (2) for a majority of our third-party property managers
  - (3) for a minority of our third-party property managers
- ☑ (C) We monitor the performance of quantitative and/or qualitative targets on material governance factors Select from dropdown list:
  - (1) for all of our third-party property managers
  - (2) for a majority of our third-party property managers
  - (3) for a minority of our third-party property managers
- (D) We monitor progress reports on engagement with tenants Select from dropdown list:
  - (1) for all of our third-party property managers
  - (2) for a majority of our third-party property managers
  - (3) for a minority of our third-party property managers
- (E) We require formal reporting at least yearly



- (1) for all of our third-party property managers
- (2) for a majority of our third-party property managers
- (3) for a minority of our third-party property managers
- (F) We have discussions about material ESG factors with all relevant stakeholders at least yearly

### Select from dropdown list:

- (1) for all of our third-party property managers
- $\circ~$  (2) for a majority of our third-party property managers
- $\circ$  (3) for a minority of our third-party property managers

□ (G) We conduct a performance review of third-party property managers against targets on material ESG factors and/or a financial incentive structure linked to material ESG factors

(H) We have internal or external parties conduct site visits at least yearly

Select from dropdown list:

- (1) for all of our third-party property managers
- $\circ~$  (2) for a majority of our third-party property managers
- (3) for a minority of our third-party property managers

□ (I) Other

• (J) We do not include material ESG factors in the monitoring of third-party property managers

## **CONSTRUCTION AND DEVELOPMENT**

## CONSTRUCTION REQUIREMENTS

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
RE 9	CORE	00 21, 00 24	N/A	PUBLIC	Construction requirements	1

#### What ESG requirements do you currently have in place for all development projects and major renovations?

☑ (A) We require the management of waste by diverting materials (e.g. from construction and demolition, reusable vegetation, rocks and soil) from disposal

(B) We require the minimisation of light and noise pollution that would affect the surrounding community

 $\Box$  (C) We require the performance of an environmental and social site impact assessment

(D) We require the protection of the air quality during construction

(E) We require the protection and restoration of the habitat and soils disturbed during construction and/or during previous development

☑ (F) We require the protection of surface water, groundwater and aquatic ecosystems by controlling and retaining construction pollutants

G) We require constant monitoring of health and safety at the construction site

☑ (H) We require engagement with local communities and other stakeholders during the design and/or planning process
 □ (I) Other

• (J) We do not have ESG requirements in place for development projects and major renovations



## MINIMUM BUILDING REQUIREMENTS

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
RE 10	CORE	00 21, 00 24	N/A	PUBLIC	Minimum building requirements	1

What minimum building requirements do you have in place for development projects and major renovations?

(A) We require the implementation of the latest available metering and internet of things (IoT) technology

Select from dropdown list:

- (1) for all development projects and major renovations
- (2) for a majority of our development projects and major renovations
- $\circ$  (3) for a minority of our development projects and major renovations

(B) We require the building to be able to obtain a recognised green and/or healthy building certification for new buildings

Select from dropdown list:

- (1) for all development projects and major renovations
- (2) for a majority of our development projects and major renovations
- (3) for a minority of our development projects and major renovations
- (C) We require the use of certified (or labelled) sustainable building materials

Select from dropdown list:

- $\circ~$  (1) for all development projects and major renovations
- (2) for a majority of our development projects and major renovations
- $\circ~$  (3) for a minority of our development projects and major renovations
- $\blacksquare$  (D) We require the installation of renewable energy technologies where feasible

Select from dropdown list:

- (1) for all development projects and major renovations
- (2) for a majority of our development projects and major renovations
- (3) for a minority of our development projects and major renovations

(E) We require that development projects and major renovations become net-zero carbon emitters within five years of completion of the construction

Select from dropdown list:

- $\circ$  (1) for all development projects and major renovations
- (2) for a majority of our development projects and major renovations
- (3) for a minority of our development projects and major renovations
- ☑ (F) We require water conservation measures

Select from dropdown list:

- (1) for all development projects and major renovations
- (2) for a majority of our development projects and major renovations
- (3) for a minority of our development projects and major renovations

 $\ensuremath{\square}$  (G) We require common health and well-being measures for occupants

- Select from dropdown list:
  - (1) for all development projects and major renovations
  - (2) for a majority of our development projects and major renovations
  - $\circ$  (3) for a minority of our development projects and major renovations
- □ (H) Other

• (I) We do not have minimum building requirements in place for development projects and major renovations



## **POST-INVESTMENT**

## MONITORING

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle			
RE 11	CORE	00 21	RE 11.1	PUBLIC	Monitoring	1			
During the reporting year, did you track one or more KPIs on material ESG factors across your real estate investments?									

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
RE 11.1	PLUS	RE 11	N/A	PUBLIC	Monitoring	1

## Provide examples of KPIs on material ESG factors you tracked across your real estate investments during the reporting year.

### (A) ESG KPI #1

Annual waste diversion rate

### (B) ESG KPI #2

Annual water reductions



(C) ESG KPI #3

Annual energy reductions

(D) ESG KPI #4

Annual GHG reductions

(E) ESG KPI #5

Green building certification

(F) ESG KPI #6

Climate risk and resilience measures

(G) ESG KPI #7

Health and wellness programs and building certifications

- (H) ESG KPI #8
- (I) ESG KPI #9
- (J) ESG KPI #10

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
RE 12	CORE	00 21	N/A	PUBLIC	Monitoring	1

During the reporting year, what ESG building performance data did you collect for your real estate assets?

- ☑ (A) Energy consumption
  - Select from dropdown list:
    - $\circ$  (1) for all of our real estate assets
    - (2) for a majority of our real estate assets
    - $\circ$  (3) for a minority of our real estate assets

### ☑ (B) Water consumption

- Select from dropdown list:
  - (1) for all of our real estate assets
  - (2) for a majority of our real estate assets
  - $\circ~$  (3) for a minority of our real estate assets

### ☑ (C) Waste production

- Select from dropdown list:
  - $\circ~$  (1) for all of our real estate assets
  - (2) for a majority of our real estate assets
  - $\circ~$  (3) for a minority of our real estate assets
- 🗆 (D) Other
- $\circ~$  (E) We did not collect ESG building performance data for our real estate assets



Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
RE 13	CORE	OO 21, OO 26	RE 13.1	PUBLIC	Monitoring	1, 2

What processes do you have in place to support meeting your targets on material ESG factors for your real estate investments?

☑ (A) We use operational-level benchmarks to assess and analyse the performance of assets against sector performance

Select from dropdown list:

- (1) for all of our real estate assets
- (2) for a majority of our real estate assets
- (3) for a minority of our real estate assets
- (B) We implement certified environmental and social management systems across our portfolio
  - Select from dropdown list:
    - (1) for all of our real estate assets
    - (2) for a majority of our real estate assets
    - (3) for a minority of our real estate assets

Image: C) We make sufficient budget available to ensure that the systems and procedures needed are established Select from dropdown list:

(1) for all of our real estate assets

- (2) for a majority of our real estate assets
- (3) for a minority of our real estate assets
- (D) We hire external verification services to audit performance, systems, and procedures
  - Select from dropdown list:
    - (1) for all of our real estate assets
    - (2) for a majority of our real estate assets
    - (3) for a minority of our real estate assets

(E) We collaborate and engage with our third-party property managers and/or tenants to develop action plans Select from dropdown list:

(1) for all of our real estate assets

- (2) for a majority of our real estate assets
- (3) for a minority of our real estate assets
- (F) We develop minimum health and safety standards

#### Select from dropdown list:

(1) for all of our real estate assets

- (2) for a majority of our real estate assets
- (3) for a minority of our real estate assets

☑ (G) We conduct ongoing engagement with all key stakeholders, e.g. local communities, NGOs, governments, and endusers

Select from dropdown list:

- (1) for all of our real estate assets
- (2) for a majority of our real estate assets
- $\circ$  (3) for a minority of our real estate assets

□ (H) Other

• (I) We do not have processes in place to help meet our targets on material ESG factors for our real estate investments



Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
RE 13.1	PLUS	RE 13	N/A	PUBLIC	Monitoring	1, 2

## Describe up to two processes you put in place during the reporting year to support meeting your targets on material ESG factors.

(A) Process one

We held trainings with our Property Management and Operations Teams to provide an overview of our sustainability program and objectives. The goal of the training was to detail why sustainability matters, outline Manulife Investment Management's approach to real estate sustainability integration, outline programs and expectations and targets.

(B) Process two

We utilized a dedicated energy manager to support the identification of efficiency opportunities across our Canadian portfolio. In addition, we implemented an energy management tracker to monitor efficiency program savings and support scaling successful projects across the portfolio to support meeting our environmental targets.

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
RE 14	CORE	00 21	N/A	PUBLIC	Monitoring	1, 2

## Post-investment, how do you manage material ESG risks and ESG opportunities to create value during the holding period?

☑ (A) We develop property-specific ESG action plans based on pre-investment research, due diligence and materiality findings

Select from dropdown list:

- (1) for all of our real estate investments
- $\circ~$  (2) for a majority of our real estate investments
- (3) for a minority of our real estate investments

(B) We adjust our ESG action plans based on performance monitoring findings at least yearly

Select from dropdown list:

• (1) for all of our real estate investments

- $\circ~$  (2) for a majority of our real estate investments
- $\circ~$  (3) for a minority of our real estate investments

☑ (C) We, or the external advisors that we hire, support our real estate investments with specific ESG value-creation opportunities

Select from dropdown list:

- (1) for all of our real estate investments
- $\circ$  (2) for a majority of our real estate investments
- $\circ~$  (3) for a minority of our real estate investments

□ (D) Other

 $\circ~$  (E) We do not manage material ESG risks and opportunities post-investment



Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
RE 15	PLUS	OO 21	N/A	PUBLIC	Monitoring	1, 2

## Describe how you ensure that material ESG risks are adequately addressed in the real estate investments where you hold a minority stake.

At Manulife Investment Management, the same ESG approach is taken whether we hold a majority or minority stake in an investment. For us, sustainable investing involves assessing ESG factors in our investment analysis to encourage adoption and sustainable markets. Systematically considering sustainability during the investment stage of real estate portfolio management mitigates sustainability-related risks and supports long-term value creation.

Our real estate investment teams have access to a set of sustainable investing tools that help them assess both environmental and social factors that are potentially material to new acquisitions. This includes considerations as part of initial screening, initial underwriting, due diligence, and finalizing the deal. The outputs includes quantitative and qualitative assessments on various material ESG topics such as energy and greenhouse gases, climate risk and resilience, health and wellness, alternative transportation, indoor air quality, nature and biodiversity, and affordable housing.

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
RE 16	PLUS	00 21	N/A	PUBLIC	Monitoring	1, 2

#### Describe how your ESG action plans are currently defined, implemented and monitored throughout the investment period.

As long-term managers of real estate properties, we seek to generate attractive returns for both Manulife and our third-party investors through current income and long-term capital appreciation. We recognize that ESG factors can significantly influence returns, and the assessment of the risk and opportunities of ESG factors is a key part of our business strategy. Our Real Estate Sustainability Framework outlines our commitments to address environmental, social and governance aspects in our real estate management practices. Our real estate activities are also guided by Manulife Investment Management's Climate Change Statement, which defines our principles to manage climate-related risks and opportunities across our businesses and investments to appropriately price climate risk.

When it comes to real estate investing, key sustainability decisions related to business-wide policy and commitments are taken by the private markets sustainable investing committee, with direction from the private markets chief sustainability officer and support from the real estate sustainability team. Sustainability decisions affecting specific areas of the business are taken collaboratively through the participation of sustainability team members in decision-making bodies, such as investment committees or strategy working groups.

Manulife Investment Management's Sustainable Building Standards act as our guide to advancing sustainability within all buildings and regions. The Standards define requirements and best practices to property teams and encourage improvement on areas such as environmental risks, energy and water consumption, waste diversion, greenhouse gases, climate risks, nature and biodiversity, and social impact. Our standards allow us to:



• Meet industry and stakeholder expectations such as supporting requirements for certifications, GRESB, and Principles for Responsible Investment

- Drive leadership across their five sustainable real estate commitments
- · Enable benchmarking of sustainability performance and understanding of business outcomes
- Provide tools and resources for third-party property managers

In 2022, we updated our Sustainable Building Standards to adapt to industry changes and ensure continuous improvement across our global portfolio. To ensure its sustainability practices are upheld, we include the Sustainable Building Standards in our property management agreements and require them to report on their progress on an annual basis.

We produce an annual Real Estate Sustainability Report and communicate material ESG-related information to our investors in our quarterly reports. We report to industry standards such as GRESB and PRI on an annual basis.

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
RE 17	CORE	00 21	N/A	PUBLIC	Monitoring	1

#### What proportion of your real estate assets has obtained a green or sustainable building certification?

• (A) All of our real estate assets have obtained a green or sustainable building certification

(B) A majority of our real estate assets have obtained a green or sustainable building certification

• (C) A minority of our real estate assets have obtained a green or sustainable building certification

 $\circ\,$  (D) None of our real estate assets have obtained a green or sustainable building certification

## STAKEHOLDER ENGAGEMENT

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
RE 18	CORE	OO 21	N/A	PUBLIC	Stakeholder engagement	1, 2

#### How does your third-party property manager(s) engage with tenants?

 $\blacksquare$  (A) They engage with real estate tenants on energy, water consumption and/or waste production

### Select from dropdown list:

- (1) for all of our buildings or properties
- $\circ~$  (2) for a majority of our buildings or properties
- (3) for a minority of our buildings or properties

(B) They engage with real estate tenants by organising tenant events focused on increasing sustainability awareness, ESG training and guidance

### Select from dropdown list:

- (1) for all of our buildings or properties
- (2) for a majority of our buildings or properties
- (3) for a minority of our buildings or properties
- (C) They engage with real estate tenants by offering green leases



- (1) for all of our buildings or properties
- (2) for a majority of our buildings or properties
- (3) for a minority of our buildings or properties

(D) They engage with real estate tenants by identifying collaboration opportunities that support targets related to material ESG factors

Select from dropdown list:

- (1) for all of our buildings or properties
- (2) for a majority of our buildings or properties
- (3) for a minority of our buildings or properties

(E) They engage with real estate tenants by offering shared financial benefits from equipment upgrades

Select from dropdown list:

- $\circ$  (1) for all of our buildings or properties
- (2) for a majority of our buildings or properties
- (3) for a minority of our buildings or properties
- □ (F) Other

#### • (G) Our third-party property manager(s) do not engage with tenants

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
RE 19	PLUS	00 21	N/A	PUBLIC	Stakeholder engagement	1, 2

## During the reporting year, how did you or the organisations operating on your behalf engage with the local community above and beyond what is required by relevant regulations for asset design, use and/or repurposing?

Integrating sustainability into developments is a key first step to support the sustainability commitments and objectives of both our standing real estate portfolio and Manulife Investment Management more broadly. To support implementation, we created a suite of proprietary tools for our development teams, including responsible contracting and procurement practices, which include the following community engagement requirements:

• Implement a community engagement plan that outlines how impact on the local community will be monitored and addressed throughout the entire development. The plan identifies relevant stakeholders and impacted groups, identifies community nuisances, disruptions and risks and outlines mitigation methods. The plan also includes a formal process to respond to complaints and concerns.

• Log and provide monthly any formally received complaints from the community surrounding the construction site or complaints received from other stakeholders impacted by construction activities. The complaint log will detail date, name, and contact of issuer, compliant description and follow-up actions taken.

• Implement a safety management plan that identifies safety hazards associated with construction activities and site and outlines methods to protect workers, the community and other stakeholders that could be potentially harmed.

• Request the approximate number of local employees the contractor will employ for construction (e.g., employees that live within the same municipality of the construction site)



## EXIT

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
RE 20	CORE	00 21	N/A	PUBLIC	Exit	4, 6

## During the reporting year, what responsible investment information was shared with potential buyers of real estate investments?

(A) Our firm's high-level commitment to responsible investment, e.g. that we are a PRI signatory

- Select from dropdown list:
  - (1) for all of our real estate investments
  - $\circ~$  (2) for a majority of our real estate investments
  - $\circ~$  (3) for a minority of our real estate investments
- ☑ (B) A description of what industry and asset class standards our firm aligns with, e.g. TCFD or GRESB Select from dropdown list:
  - (1) for all of our real estate investments
  - (2) for a majority of our real estate investments
  - (3) for a minority of our real estate investments
- C) Our firm's responsible investment policy (at minimum, a summary of key aspects and firm-specific approach) Select from dropdown list:
  - (1) for all of our real estate investments
  - $\circ$  (2) for a majority of our real estate investments
  - $\circ$  (3) for a minority of our real estate investments
- (D) Our firm's ESG risk assessment methodology (topics covered in-house and/or with external support)
  - Select from dropdown list:
    - $\circ$  (1) for all of our real estate investments
    - $\circ$  (2) for a majority of our real estate investments
    - (3) for a minority of our real estate investments
- (E) The outcome of our latest ESG risk assessment of the property(s)
  - Select from dropdown list:
    - (1) for all of our real estate investments
    - $\circ$  (2) for a majority of our real estate investments
    - (3) for a minority of our real estate investments
- ☑ (F) Key ESG performance data on the property(s) being sold
  - Select from dropdown list:
    - (1) for all of our real estate investments
    - (2) for a majority of our real estate investments
    - (3) for a minority of our real estate investments
- □ (G) Other

• (H) No responsible investment information was shared with potential buyers of real estate investments during the reporting year

• (I) Not applicable; we had no sales process (or control over the sales process) during the reporting year



## **DISCLOSURE OF ESG PORTFOLIO INFORMATION**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
RE 21	CORE	00 21	N/A	PUBLIC	Disclosure of ESG portfolio information	6

During the reporting year, how did you report on your targets on material ESG factors and related data to your investors?

- ☑ (A) We reported through a publicly disclosed sustainability report
- ☑ (B) We reported in aggregate through formal reporting to investors
- ☑ (C) We reported at the property level through formal reporting to investors
- ☑ (D) We reported through a limited partners advisory committee (or equivalent)
- (E) We reported at digital or physical events or meetings with investors
- (F) We had a process in place to ensure that serious ESG incidents were reported
- □ (G) Other
- (H) We did not report our targets on material ESG factors and related data to our investors during the reporting year

# **INFRASTRUCTURE (INF)**

## POLICY

### **INVESTMENT GUIDELINES**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
INF 1	CORE	OO 21, OO 29, OO 30	N/A	PUBLIC	Investment guidelines	1 to 6

## What infrastructure-specific ESG guidelines are currently covered in your organisation's responsible investment policy(ies)?

### (A) Guidelines on our ESG approach tailored to each infrastructure sector and geography where we invest

 $\Box$  (B) Guidelines on our ESG approach to greenfield investments

- □ (C) Guidelines on our ESG approach to brownfield investments
- (D) Guidelines on pre-investment screening
- (E) Guidelines on our approach to ESG integration into short-term or 100-day plans (or equivalent)
- (F) Guidelines on our approach to ESG integration into long-term value-creation efforts
- ☑ (G) Guidelines on our approach to ESG reporting
- (H) Guidelines on our engagement approach related to the workforce
- $\Box$  (I) Guidelines on our engagement approach related to third-party operators
- ☑ (J) Guidelines on our engagement approach related to contractors

☑ (K) Guidelines on our engagement approach related to other external stakeholders, e.g. governments, local communities, and end-users

(L) Our responsible investment policy(ies) does not cover infrastructure-specific ESG guidelines



## FUNDRAISING

## **COMMITMENTS TO INVESTORS**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
INF 2	CORE	00 21	N/A	PUBLIC	Commitments to investors	1, 4

For all of the funds that you closed during the reporting year, what type of formal responsible investment commitments did you make in Limited Partnership Agreements (LPAs), side letters, or other constitutive fund documents?

(A) We incorporated responsible investment commitments in LPAs (or equivalent) as a standard default procedure

- (B) We added responsible investment commitments in LPAs (or equivalent) upon a client's request
- (C) We added responsible investment commitments in side letters upon a client's request
- (D) We did not make any formal responsible investment commitments for the relevant reporting year
- (E) Not applicable; we have not raised funds in the last five years

## **PRE-INVESTMENT**

## MATERIALITY ANALYSIS

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
INF 3	CORE	00 21	INF 3.1	PUBLIC	Materiality analysis	1

During the reporting year, how did you conduct ESG materiality analysis for your potential infrastructure investments?

(A) We assessed ESG materiality at the asset level, as each case is unique

Select from dropdown list

- (1) for all of our potential infrastructure investments
- (2) for a majority of our potential infrastructure investments
- (3) for a minority of our potential infrastructure investments
- (B) We performed a mix of industry-level and asset-level ESG materiality analyses
- (C) We assessed ESG materiality at the industry level only

• (D) We did not conduct ESG materiality analysis for our potential infrastructure investments

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
INF 3.1	CORE	INF 3	N/A	PUBLIC	Materiality analysis	1



## During the reporting year, what tools, standards and data did you use in your ESG materiality analysis of potential infrastructure investments?

 $\Box$  (A) We used GRI standards to inform our infrastructure ESG materiality analysis

☑ (B) We used SASB standards to inform our infrastructure ESG materiality analysis

□ (C) We used the UN Sustainable Development Goals (SDGs) to inform our infrastructure ESG materiality analysis

(D) We used the GRESB Materiality Assessment (RC7) or similar to inform our infrastructure ESG materiality analysis

 $\Box$  (E) We used the environmental and social factors detailed in the IFC Performance Standards (or similar standards used by development finance institutions) in our infrastructure ESG materiality analysis

☑ (F) We used climate disclosures, such as the TCFD recommendations or other climate risk and/or exposure analysis tools, to inform our infrastructure ESG materiality analysis

□ (G) We used the UN Guiding Principles on Business and Human Rights (UNGPs) to inform our infrastructure ESG materiality analysis

(H) We used geopolitical and macro-economic considerations in our infrastructure ESG materiality analysis

☑ (I) We engaged with existing owners and/or managers (or developers for new infrastructure assets) to inform our infrastructure ESG materiality analysis

□ (J) Other

### DUE DILIGENCE

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
INF 4	CORE	00 21	N/A	PUBLIC	Due diligence	1

During the reporting year, how did material ESG factors influence the selection of your infrastructure investments?

#### ☑ (A) Material ESG factors were used to identify risks

Select from dropdown list

- (1) for all of our potential infrastructure investments
- $\circ$  (2) for a majority of our potential infrastructure investments
- (3) for a minority of our potential infrastructure investments
- (B) Material ESG factors were discussed by the investment committee (or equivalent)
  - Select from dropdown list

• (1) for all of our potential infrastructure investments

- $\circ$  (2) for a majority of our potential infrastructure investments
- $\circ$  (3) for a minority of our potential infrastructure investments

(c) Material ESG factors were used to identify remedial actions for our 100-day plans (or equivalent)

### Select from dropdown list

(1) for all of our potential infrastructure investments

- (2) for a majority of our potential infrastructure investments
- (3) for a minority of our potential infrastructure investments

#### (D) Material ESG factors were used to identify opportunities for value creation

- Select from dropdown list
  - o (1) for all of our potential infrastructure investments
  - (2) for a majority of our potential infrastructure investments
  - (3) for a minority of our potential infrastructure investments

(E) Material ESG factors informed our decision to abandon potential investments in the due diligence phase in cases where ESG risks were considered too high to mitigate



- (1) for all of our potential infrastructure investments
- (2) for a majority of our potential infrastructure investments
- (3) for a minority of our potential infrastructure investments
- (F) Material ESG factors impacted investments in terms of the price offered and/or paid

Select from dropdown list

- (1) for all of our potential infrastructure investments
- (2) for a majority of our potential infrastructure investments
- (3) for a minority of our potential infrastructure investments
- (G) Material ESG factors did not influence the selection of our infrastructure investments

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
INF 5	CORE	OO 21	N/A	PUBLIC	Due diligence	1

## Once material ESG factors have been identified, what processes do you use to conduct due diligence on these factors for potential infrastructure investments?

(A) We conduct a high-level or desktop review against an ESG checklist for initial red flags

Select from dropdown list

- (1) for all of our potential infrastructure investments
- $\circ$  (2) for a majority of our potential infrastructure investments
- $\circ$  (3) for a minority of our potential infrastructure investments

#### ☑ (B) We send detailed ESG questionnaires to target assets

#### Select from dropdown list

- (1) for all of our potential infrastructure investments
- $\circ$  (2) for a majority of our potential infrastructure investments
- (3) for a minority of our potential infrastructure investments
- (C) We hire third-party consultants to do technical due diligence on specific material ESG factors
- Select from dropdown list
  - (1) for all of our potential infrastructure investments
  - (2) for a majority of our potential infrastructure investments
  - (3) for a minority of our potential infrastructure investments
- ☑ (D) We conduct site visits

#### Select from dropdown list

- (1) for all of our potential infrastructure investments
- (2) for a majority of our potential infrastructure investments
- $\circ$  (3) for a minority of our potential infrastructure investments
- (E) We conduct in-depth interviews with management and/or personnel

#### Select from dropdown list

- (1) for all of our potential infrastructure investments
- (2) for a majority of our potential infrastructure investments
- (3) for a minority of our potential infrastructure investments
- $\Box$  (F) We conduct detailed external stakeholder analyses and/or engagement

G) We incorporate ESG due diligence findings in all of our relevant investment process documentation in the same manner as other key due diligence, e.g. commercial, accounting and legal



- (1) for all of our potential infrastructure investments
- (2) for a majority of our potential infrastructure investments
- (3) for a minority of our potential infrastructure investments

Image: (H) Our investment committee (or an equivalent decision-making body) is ultimately responsible for ensuring all ESG due diligence is completed in the same manner as for other key due diligence, e.g. commercial, accounting and legal Select from dropdown list

- (1) for all of our potential infrastructure investments
- (2) for a majority of our potential infrastructure investments
- (3) for a minority of our potential infrastructure investments

□ (I) Other

• (J) We do not conduct due diligence on material ESG factors for potential infrastructure investments

## SELECTION, APPOINTMENT AND MONITORING OF THIRD-PARTY OPERATORS

## SELECTION PROCESS OF THIRD-PARTY OPERATORS

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
INF 6	CORE	00 21, 00 30	N/A	PUBLIC	Selection process of third-party operators	1, 4

#### During the reporting year, how did you include material ESG factors in all of your selections of third-party operators?

□ (A) We requested information from potential third-party operators on their overall approach to material ESG factors
 □ (B) We requested track records and examples from potential third-party operators on how they manage material ESG factors factors

□ (C) We requested information from potential third-party operators on their engagement process(es) with stakeholders
 ☑ (D) We requested documentation from potential third-party operators on their responsible procurement and/or contractor practices, including responsibilities, approach, and incentives

□ (E) Other

• (F) We did not include material ESG factors in our selection of third-party operators



## **APPOINTMENT PROCESS OF THIRD-PARTY OPERATORS**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
INF 7	CORE	OO 21, OO 30	N/A	PUBLIC	Appointment process of third-party operators	1, 4

#### How did you include material ESG factors when appointing your current third-party operators?

□ (A) We set clear and detailed expectations for incorporating material ESG factors into all relevant elements of infrastructure asset management

#### (B) We set clear ESG reporting requirements

Select from dropdown list

- (1) for all of our third-party operators
- $\circ~$  (2) for a majority of our third-party operators
- $\circ$  (3) for a minority of our third-party operators
- $\Box$  (C) We set clear targets for material ESG factors
- $\Box$  (D) We set incentives related to targets on material ESG factors

□ (E) Other

• (F) We did not include material ESG factors when appointing third-party operators

### MONITORING PROCESS OF THIRD-PARTY OPERATORS

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
INF 8	CORE	OO 21, OO 30	N/A	PUBLIC	Monitoring process of third-party operators	1, 4

#### How do you include material ESG factors when monitoring current third-party operators?

- ☑ (A) We monitor the performance of quantitative and/or qualitative targets on material environmental factors Select from dropdown list
  - $\circ$  (1) for all of our third-party operators
  - (2) for a majority of our third-party operators
  - $\circ~$  (3) for a minority of our third-party operators

(B) We monitor the performance of quantitative and/or qualitative targets on material social factors

- Select from dropdown list
  - (1) for all of our third-party operators
  - (2) for a majority of our third-party operators
  - $\circ$  (3) for a minority of our third-party operators
- ☑ (C) We monitor the performance of quantitative and/or qualitative targets on material governance factors Select from dropdown list
  - (1) for all of our third-party operators
  - (2) for a majority of our third-party operators
  - $\circ~$  (3) for a minority of our third-party operators
- ☑ (D) We require formal reporting at least yearly



• (1) for all of our third-party operators

- (2) for a majority of our third-party operators
- $\circ$  (3) for a minority of our third-party operators
- $\Box$  (E) We have discussions about material ESG factors with all relevant stakeholders at least yearly

□ (F) We conduct a performance review of third-party operators against targets on material ESG factors and/or a financial incentive structure linked to material ESG factors

(G) We have internal or external parties conduct site visits at least yearly

Select from dropdown list

- (1) for all of our third-party operators
- (2) for a majority of our third-party operators
- (3) for a minority of our third-party operators

□ (H) Other

• (I) We do not include material ESG factors in the monitoring of third-party operators

## **POST-INVESTMENT**

### MONITORING

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
INF 9	CORE	00 21	INF 9.1	PUBLIC	Monitoring	1

## During the reporting year, did you track one or more KPIs on material ESG factors across your infrastructure investments?

### ☑ (A) Yes, we tracked KPIs on environmental factors

Percentage of infrastructure assets this applies to:

- (1) >0 to 10%
- (2) >10 to 50%
- (3) >50 to 75%
- (4) >75 to 95%
- (5) >95%

#### (B) Yes, we tracked KPIs on social factors

Percentage of infrastructure assets this applies to:

- (1) >0 to 10%
- (2) >10 to 50%
- (3) >50 to 75%
- (4) >75 to 95%
- (5) >95%

#### (C) Yes, we tracked KPIs on governance factors

Percentage of infrastructure assets this applies to:

- (1) >0 to 10%
- (2) >10 to 50%
- (3) >50 to 75%
- (4) >75 to 95%

 $\circ~$  (D) We did not track KPIs on material ESG factors across our infrastructure investments



Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
INF 10	CORE	OO 21, OO 30	INF 10.1	PUBLIC	Monitoring	1, 2

What processes do you have in place to support meeting your targets on material ESG factors for your infrastructure investments?

☑ (A) We use operational-level benchmarks to assess and analyse the performance of assets against sector performance

Select from dropdown list

- (1) for all of our infrastructure investments
- (2) for a majority of our infrastructure investments
- (3) for a minority of our infrastructure investments

 $\Box$  (B) We implement international best practice standards such as the IFC Performance Standards to guide ongoing assessments and analyses

□ (C) We implement certified environmental and social management systems across our portfolio

- (D) We make sufficient budget available to ensure that the systems and procedures needed are established
  - Select from dropdown list
    - (1) for all of our infrastructure investments
    - (2) for a majority of our infrastructure investments
    - (3) for a minority of our infrastructure investments
- $\Box$  (E) We hire external verification services to audit performance, systems, and procedures
- ☑ (F) We collaborate and engage with our third-party operators to develop action plans

Select from dropdown list

- $\circ$  (1) for all of our infrastructure investments
- $\circ$  (2) for a majority of our infrastructure investments
- (3) for a minority of our infrastructure investments
- $\hfill\square$  (G) We develop minimum health and safety standards

 $\Box$  (H) We conduct ongoing engagement with all key stakeholders, e.g. local communities, NGOs, governments, and end-users  $\Box$  (I) Other

• (J) We do not have processes in place to help meet our targets on material ESG factors for our infrastructure investments

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
INF 11	CORE	00 21	N/A	PUBLIC	Monitoring	1, 2

## Post-investment, how do you manage material ESG risks and ESG opportunities to create value during the holding period of your investments?

## ☑ (A) We develop asset-specific ESG action plans based on pre-investment research, due diligence and materiality findings

Select from dropdown list

- (1) for all of our infrastructure investments
- $\circ$  (2) for a majority of our infrastructure investments
- (3) for a minority of our infrastructure investments
- (B) We adjust our ESG action plans based on performance monitoring findings at least yearly



- (1) for all of our infrastructure investments
- (2) for a majority of our infrastructure investments
- (3) for a minority of our infrastructure investments

## ☑ (C) We, or the external advisors that we hire, support our infrastructure investments with specific ESG value-creation opportunities

Select from dropdown list

- (1) for all of our infrastructure investments
- (2) for a majority of our infrastructure investments
- (3) for a minority of our infrastructure investments

□ (D) Other

• (E) We do not manage material ESG risks and opportunities post-investment

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
INF 14	CORE	00 21	INF 14.1	PUBLIC	Monitoring	1, 2

#### How do you ensure that adequate ESG-related competence exists at the asset level?

#### ☑ (A) We assign our board responsibility for ESG matters

Select from dropdown list

- (1) for all of our infrastructure investments
- (2) for a majority of our infrastructure investments
- (3) for a minority of our infrastructure investments
- (B) We ensure that material ESG matters are discussed by our board at least yearly

#### Select from dropdown list

- (1) for all of our infrastructure investments
- (2) for a majority of our infrastructure investments
- (3) for a minority of our infrastructure investments

□ (C) We provide training on ESG aspects and management best practices relevant to the asset to C-suite executives only

 $\Box$  (D) We provide training on ESG aspects and management best practices relevant to the asset to employees (excl. C-suite executives)

#### (E) We support the asset by finding external ESG expertise, e.g. consultants or auditors

Select from dropdown list

- (1) for all of our infrastructure investments
- (2) for a majority of our infrastructure investments
- (3) for a minority of our infrastructure investments

☑ (F) We share best practices across assets, e.g. educational sessions and the implementation of environmental and social management systems

Select from dropdown list

- (1) for all of our infrastructure investments
- (2) for a majority of our infrastructure investments
- (3) for a minority of our infrastructure investments

#### (G) We apply penalties or incentives to improve ESG performance in management remuneration schemes

Select from dropdown list

- (1) for all of our infrastructure investments
- (2) for a majority of our infrastructure investments
- (3) for a minority of our infrastructure investments

### □ (H) Other

 $\circ\,$  (I) We do not ensure that adequate ESG-related competence exists at the asset level



## EXIT

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
INF 16	CORE	00 21	N/A	PUBLIC	Exit	4, 6

During the reporting year, what responsible investment information was shared with potential buyers of infrastructure investments?

(A) Our firm's high-level commitment to responsible investment, e.g. that we are a PRI signatory

- Select from dropdown list
  - (1) for all of our infrastructure investments
  - $\circ~$  (2) for a majority of our infrastructure investments
  - $\circ~$  (3) for a minority of our infrastructure investments
- ☑ (B) A description of what industry and asset class standards our firm aligns with, e.g. TCFD or GRESB
  - Select from dropdown list
    - (1) for all of our infrastructure investments
    - (2) for a majority of our infrastructure investments
    - (3) for a minority of our infrastructure investments

☑ (C) Our firm's responsible investment policy (at minimum, a summary of key aspects and firm-specific approach) Select from dropdown list

- (1) for all of our infrastructure investments
- (2) for a majority of our infrastructure investments
- (3) for a minority of our infrastructure investments
- □ (D) Our firm's ESG risk assessment methodology (topics covered in-house and/or with external support)
- $\square$  (E) The outcome of our latest ESG risk assessment on the asset or portfolio company
- ☑ (F) Key ESG performance data on the asset or portfolio company being sold

Select from dropdown list

- (1) for all of our infrastructure investments
- $\circ$  (2) for a majority of our infrastructure investments
- (3) for a minority of our infrastructure investments
- □ (G) Other

• (H) No responsible investment information was shared with potential buyers of infrastructure investments during the reporting year

• (I) Not applicable; we had no sales process (or control over the sales process) during the reporting year



## **DISCLOSURE OF ESG PORTFOLIO INFORMATION**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
INF 17	CORE	00 21	N/A	PUBLIC	Disclosure of ESG portfolio information	6

During the reporting year, how did you report your targets on material ESG factors and related data to your investors?

- ☑ (A) We reported through a publicly-disclosed sustainability report
- ☑ (B) We reported in aggregate through formal reporting to investors
- ☑ (C) We reported at the asset level through formal reporting to investors
- □ (D) We reported through a limited partners advisory committee (or equivalent)
- (E) We reported at digital or physical events or meetings with investors
- ☑ (F) We had a process in place to ensure that reporting on serious ESG incidents occurred
- □ (G) Other
- (H) We did not report our targets on material ESG factors and related data to our investors during the reporting year

# **PRIVATE EQUITY (PE)**

## POLICY

### **INVESTMENT GUIDELINES**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PE 1	CORE	00 21	N/A	PUBLIC	Investment guidelines	1 to 6

## What private equity-specific ESG guidelines are currently covered in your organisation's responsible investment policy(ies)?

(A) Guidelines on our ESG approach tailored to the sector(s) and geography(ies) where we invest

(B) Guidelines on our ESG approach tailored to the strategy(ies) and company stage(s) where we invest, e.g. venture capital, buy-out and distressed

☑ (C) Guidelines on pre-investment screening

(D) Guidelines on minimum ESG due diligence requirements

(c) Guidelines on our approach to ESG integration into short-term or 100-day plans (or equivalent)

(F) Guidelines on our approach to ESG integration into long-term value-creation efforts

(G) Guidelines on our approach to monitoring ESG risks, ESG opportunities and ESG incidents

(H) Guidelines on our approach to ESG reporting

• (I) Our responsible investment policy(ies) does not cover private equity-specific ESG guidelines



## FUNDRAISING

## **COMMITMENTS TO INVESTORS**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PE 2	CORE	00 21	N/A	PUBLIC	Commitments to investors	1, 4

For all of the funds that you closed during the reporting year, what type of formal responsible investment commitments did you make in Limited Partnership Agreements (LPAs), side letters or other constitutive fund documents?

• (A) We incorporated responsible investment commitments in LPAs (or equivalent) as a standard default procedure

 $\circ~$  (B) We added responsible investment commitments in LPAs (or equivalent) upon clients' request

(C) We added responsible investment commitments in side letters upon clients' request

• (D) We did not make any formal responsible investment commitments for the relevant reporting year

 $\circ$  (E) Not applicable; we have not raised funds in the last five years

## **PRE-INVESTMENT**

## **MATERIALITY ANALYSIS**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PE 3	CORE	00 21	PE 3.1	PUBLIC	Materiality analysis	1

During the reporting year, how did you conduct ESG materiality analysis for your potential private equity investments?

(A) We assessed ESG materiality at the portfolio company level, as each case is unique

Select from dropdown list

- (1) for all of our potential private equity investments
- $\circ$  (2) for the majority of our potential private equity investments
- (3) for a minority of our potential private equity investments
- (B) We performed a mix of industry-level and portfolio company-level ESG materiality analyses
- (C) We assessed ESG materiality at the industry level only

• (D) We did not conduct ESG materiality analyses for our potential private equity investments

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PE 3.1	CORE	PE 3	N/A	PUBLIC	Materiality analysis	1



## During the reporting year, what tools, standards and data did you use in your ESG materiality analysis of potential private equity investments?

- $\Box$  (A) We used GRI standards to inform our private equity ESG materiality analysis
- ☑ (B) We used SASB standards to inform our private equity ESG materiality analysis

□ (C) We used the UN Sustainable Development Goals (SDGs) to inform our private equity ESG materiality analysis

□ (D) We used environmental and social factors detailed in the IFC Performance Standards (or other similar standards used by development-focused financial institutions) in our private equity ESG materiality analysis

(E) We used climate disclosures, such as the TCFD recommendations or other climate risk and/or exposure analysis tools, to inform our private equity ESG materiality analysis

□ (F) We used the UN Guiding Principles on Business and Human Rights (UNGPs) to inform our private equity ESG materiality analysis

(G) We used geopolitical and macro-economic considerations in our private equity ESG materiality analysis

- (H) We engaged with the prospective portfolio company to inform our private equity ESG materiality analysis
- ☑ (I) Other

Specify:

PRI LP Due Diligence Questionnaire, additional expertise from Sustainable Investing team

## DUE DILIGENCE

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PE 4	CORE	00 21	N/A	PUBLIC	Due diligence	1

During the reporting year, how did material ESG factors influence the selection of your private equity investments?

#### (A) Material ESG factors were used to identify risks

### Select from dropdown list

- (1) for all of our potential private equity investments
- $\circ$  (2) for the majority of our potential private equity investments
- (3) for a minority of our potential private equity investments
- (B) Material ESG factors were discussed by the investment committee (or equivalent)

#### Select from dropdown list

- (1) for all of our potential private equity investments
- (2) for the majority of our potential private equity investments
- (3) for a minority of our potential private equity investments
- □ (C) Material ESG factors were used to identify remedial actions for our 100-day plans (or equivalent)

#### (D) Material ESG factors were used to identify opportunities for value creation

#### Select from dropdown list

- o (1) for all of our potential private equity investments
- (2) for the majority of our potential private equity investments
- (3) for a minority of our potential private equity investments

## (E) Material ESG factors informed our decision to abandon potential investments in the due diligence phase in cases where ESG risks were considered too high to mitigate

#### Select from dropdown list

- (1) for all of our potential private equity investments
- (2) for the majority of our potential private equity investments
- (3) for a minority of our potential private equity investments
- $\Box$  (F) Material ESG factors impacted investments in terms of the price offered and/or paid
- (G) Material ESG factors did not influence the selection of our private equity investments



Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PE 5	CORE	OO 21	N/A	PUBLIC	Due diligence	1
	I ESG factors have been ate equity investments?	identified, what pro	ocesses do you	use to conduct	due diligence on	these factors fo
<ul> <li>✓ (A) We do Select from         <ul> <li>(1) f</li> <li>(2) f</li> <li>(3) f</li> </ul> </li> <li>✓ (B) We set Select from             <ul> <li>(3) f</li> <li>✓ (B) We set Select from                     <ul> <li>(1) f</li> <li>(2) f</li> <li>(3) f</li> <li>✓ (C) We him Select from                     <ul> <li>(2) f</li></ul></li></ul></li></ul></li></ul>	a high-level or desktop r m dropdown list or all of our potential priv or a majority of our potenti ind detailed ESG question m dropdown list or all of our potential priv or a majority of our potenti or a minority of our potenti e third-party consultants m dropdown list or all of our potential privat or a majority of our potenti or a minority of our potenti or a minority of our potenti or a minority of our potenti or all of our potential privat or all of our potential privat or a majority of our potenti or a minority of our potenti or a majority of our potenti or a minority of our potenti or a majority of our potenti or a minority of our potenti or a majority of our potenti or a majority of our potenti or a minority of our potenti or a minority of our potenti or a majority of our potenti or a minority of our potenti	vate equity investm al private equity invest inaires to target co vate equity investm al private equity invest al private equity invest to do technical du vate equity investments al private equity invest al private equity invest al private equity invest al private equity invest intial private equity inves	ents estments estments estments estments estments e diligence on sp ents estments estments estments investments and/or personn s estments investments s and/or engage s estments investments s of our relevant ir	pecific material el ment		on in the same
<ul> <li>(1) f</li> <li>(2) f</li> <li>(3) f</li> </ul>	m dropdown list for all of our potential priv for a majority of our potenti for a minority of our potenti vestment committee (or a	al private equity inve al private equity inve	estments estments			



(1) for all of our potential private equity investments

- (2) for a majority of our potential private equity investments
- (3) for a minority of our potential private equity investments

(I) Other

• (J) We do not conduct due diligence on material ESG factors for potential private equity investments

## **POST-INVESTMENT**

## MONITORING

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PE 6	CORE	00 21	PE 6.1	PUBLIC	Monitoring	1

During the reporting year, did you track one or more KPIs on material ESG factors across your private equity investments?

# (A) Yes, we tracked KPIs on environmental factors Percentage of portfolio companies this applies to: (1) >0 to 10%

- (2) >10 to 50%
- (2) > 10 to 00 %
- (4) >75 to 95%
- (4) > 75 10 3
- o **(5) >95%**

☑ (B) Yes, we tracked KPIs on social factors

Percentage of portfolio companies this applies to:

- (1) >0 to 10%
- (2) >10 to 50%
- (3) >50 to 75%
- (4) >75 to 95%
- (5) >95%

☑ (C) Yes, we tracked KPIs on governance factors

Percentage of portfolio companies this applies to:

- (1) >0 to 10%
- (2) >10 to 50%
- (3) >50 to 75%
- (4) >75 to 95%
- (5) >95%

 $\circ$  (D) We did not track KPIs on material ESG factors across our private equity investments

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PE 6.1	PLUS	PE 6	N/A	PUBLIC	Monitoring	1

Provide examples of KPIs on material ESG factors you tracked across your private equity investments during the reporting year.



(A) ESG KPI #1

GHG emissions (Scope 1 & 2 emissions)

(B) ESG KPI #2

Renewable Energy Consumption

(C) ESG KPI #3

Gender and minority representation on the board

(D) ESG KPI #4

Gender and minority representation in executive positions

(E) ESG KPI #5

Annual attrition (%)

(F) ESG KPI #6

Rate of work-related injuries

(G) ESG KPI #7

- (H) ESG KPI #8
- (I) ESG KPI #9
- (J) ESG KPI #10

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PE 7	CORE	00 21	PE 7.1	PUBLIC	Monitoring	1, 2

## What processes do you have in place to support meeting your targets on material ESG factors for your private equity investments?

## ☑ (A) We use operational-level benchmarks to assess and analyse the performance of portfolio companies against sector performance

Select from dropdown list

- $\circ~$  (1) for all of our private equity investments
- (2) for a majority of our private equity investments
- $\circ~$  (3) for a minority of our private equity investments

## $\Box$ (B) We implement international best practice standards, such as the IFC Performance Standards, to guide ongoing assessments and analyses

- □ (C) We implement certified environmental and social management systems across our portfolio
- (D) We make sufficient budget available to ensure that the systems and procedures needed are established
- □ (E) We hire external verification services to audit performance, systems, and procedures

□ (F) We conduct ongoing engagement with all key stakeholders at the portfolio company level, e.g. local communities, NGOs, governments, and end-users

☑ (G) We implement 100-day plans, ESG roadmaps and similar processes

Select from dropdown list

- $\circ$  (1) for all of our private equity investments
- (2) for a majority of our private equity investments
- $\circ$  (3) for a minority of our private equity investments

□ (H) Other



• (I) We do not have processes in place to help meet our targets on material ESG factors for our private equity investments

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PE 9	CORE	OO 21	N/A	PUBLIC	Monitoring	1, 2

Post-investment, how do you manage material ESG risks and ESG opportunities to create value during the holding period of your investments?

☑ (A) We develop company-specific ESG action plans based on pre-investment research, due diligence and materiality findings

Select from dropdown list

- $\circ~$  (1) for all of our private equity investments
- (2) for a majority of our private equity investments
- $\circ$  (3) for a minority of our private equity investments
- (B) We adjust our ESG action plans based on performance monitoring findings at least yearly
  - Select from dropdown list
    - $\circ$  (1) for all of our private equity investments
    - (2) for a majority of our private equity investments
    - $\circ~$  (3) for a minority of our private equity investments

☑ (C) We, or the external advisors that we hire, support our private equity investments with specific ESG value-creation opportunities

#### Select from dropdown list

- (1) for all of our private equity investments
- (2) for a majority of our private equity investments
- $\circ~$  (3) for a minority of our private equity investments
- ☑ (D) We engage with the board to manage ESG risks and ESG opportunities post-investment

### Select from dropdown list

- $\circ$  (1) for all of our private equity investments
- (2) for a majority of our private equity investments
- (3) for a minority of our private equity investments

□ (E) Other

• (F) We do not manage material ESG risks and opportunities post-investment

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PE 10	PLUS	OO 21	N/A	PUBLIC	Monitoring	1, 2

Describe how you ensure that material ESG risks are adequately addressed in the private equity investments in which you hold a minority stake.



Where we hold minority stakes in private equity investments, we diligence and monitor the sponsors' execution of post-investment ESG action plans addressing key ESG findings from diligence. Specifically, we look for ESG action plans related to material ESG risks and opportunities assessed during diligence, performance monitoring process (e.g., KPIs, ESG initiatives and target) and the tracking & management of material ESG incidents. We look for sponsors' annual reviews on monitoring of key ESG findings, how adjustments are made to ESG action plans to reflect progress, including management of ESG risks and opportunities through board positions. Annually, we collect data from sponsors and portfolio companies to benchmark and monitor ESG performance.

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PE 12	CORE	00 21	PE 12.1	PUBLIC	Monitoring	1, 2

#### How do you ensure that adequate ESG-related competence exists at the portfolio company level?

#### ☑ (A) We assign the board responsibility for ESG matters

#### Select from dropdown list

- $\circ$  (1) for all of our private equity investments
- (2) for a majority of our private equity investments
- (3) for a minority of our private equity investments
- (B) We ensure that material ESG matters are discussed by the board at least yearly

#### Select from dropdown list

- (1) for all of our private equity investments
- (2) for a majority of our private equity investments
- $\circ$  (3) for a minority of our private equity investments

 $\Box$  (C) We provide training on ESG aspects and management best practices relevant to the portfolio company to C-suite executives only

☑ (D) We provide training on ESG aspects and management best practices relevant to the portfolio company to employees (excl. C-suite executives)

Select from dropdown list

- $\circ$  (1) for all of our private equity investments
- (2) for a majority of our private equity investments
- $\circ$  (3) for a minority of our private equity investments
- (E) We support the portfolio company in developing and implementing its ESG strategy
- Select from dropdown list
  - (1) for all of our private equity investments
  - (2) for a majority of our private equity investments
  - $\circ$  (3) for a minority of our private equity investments

#### (F) We support portfolio companies by finding external ESG expertise, e.g. consultants or auditors

Select from dropdown list

- $\circ$  (1) for all of our private equity investments
- (2) for a majority of our private equity investments
- $\circ$  (3) for a minority of our private equity investments

☑ (G) We share best practices across portfolio companies, e.g. educational sessions or the implementation of environmental and social management systems

Select from dropdown list

- (1) for all of our private equity investments
- (2) for a majority of our private equity investments
- $\circ$  (3) for a minority of our private equity investments
- □ (H) We include penalties or incentives to improve ESG performance in management remuneration schemes

(I) Other

• (J) We do not ensure that adequate ESG-related competence exists at the portfolio company level



## EXIT

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PE 13	CORE	00 21	N/A	PUBLIC	Exit	4, 6

## During the reporting year, what responsible investment information was shared with potential buyers of private equity investments?

□ (A) Our firm's high-level commitment to responsible investment, e.g. that we are a PRI signatory

□ (B) A description of what industry and asset class standards our firm aligns with, e.g. TCFD

□ (C) Our firm's responsible investment policy (at minimum, a summary of key aspects and firm-specific approach)

□ (D) Our firm's ESG risk assessment methodology (topics covered in-house and/or with external support)

 $\square$  (E) The outcome of our latest ESG risk assessment on the asset or portfolio company

 $\Box$  (F) Key ESG performance data on the asset or portfolio company being sold

□ (G) Other

• (H) No responsible investment information was shared with potential buyers of private equity investments during the reporting year

(I) Not applicable; we had no sales process (or control over the sales process) during the reporting year

## DISCLOSURE OF ESG PORTFOLIO INFORMATION

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
PE 14	CORE	00 21	N/A	PUBLIC	Disclosure of ESG portfolio information	6

#### During the reporting year, how did you report your targets on material ESG factors and related data to your investors?

☑ (A) We used a publicly disclosed sustainability report

(B) We reported in aggregate through formal reporting to investors

□ (C) We reported at the portfolio company level through formal reporting to investors

(D) We reported through a limited partners advisory committee (or equivalent)

(E) We reported back at digital or physical events or meetings with investors

(F) We had a process in place to ensure that reporting on serious ESG incidents occurred

□ (G) Other

• (H) We did not report our targets on material ESG factors and related data to our investors during the reporting year



# **CONFIDENCE-BUILDING MEASURES (CBM)**

## **CONFIDENCE-BUILDING MEASURES**

## APPROACH TO CONFIDENCE-BUILDING MEASURES

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
CBM 1	CORE	N/A	Multiple indicators	PUBLIC	Approach to confidence-building measures	6

### How did your organisation verify the information submitted in your PRI report this reporting year?

□ (A) We conducted independent third-party assurance of selected processes and/or data related to the responsible investment processes reported in our PRI report, which resulted in a formal assurance conclusion

 $\Box$  (B) We conducted a third-party readiness review and are making changes to our internal controls or governance processes to be able to conduct independent third-party assurance next year

C) We conducted an internal audit of selected processes and/or data related to the responsible investment processes reported in our PRI report

☑ (D) Our board, trustees (or equivalent), senior executive-level staff (or equivalent), and/or investment committee (or equivalent) signed off on our PRI report

 $\Box$  (E) We conducted an external ESG audit of our holdings to verify that our funds comply with our responsible investment policy  $\Box$  (F) We conducted an external ESG audit of our holdings as part of risk management, engagement identification or investment decision-making

G) Our responses in selected sections and/or the entirety of our PRI report were internally reviewed before submission to the PRI

• (H) We did not verify the information submitted in our PRI report this reporting year

## **INTERNAL AUDIT**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
CBM 4	CORE	OO 21, CBM 1	N/A	PUBLIC	Internal audit	6

What responsible investment processes and/or data were audited through your internal audit function?

☑ (A) Policy, governance and strategy

Select from dropdown list:

• (1) Data internally audited

• (2) Processes internally audited

(3) Processes and data internally audited

□ (B) Manager selection, appointment and monitoring

□ (C) Listed equity

□ (D) Fixed income

 $\Box$  (E) Private equity

🗆 (F) Real estate

□ (G) Infrastructure



Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
CBM 5	PLUS	CBM 1	N/A	PUBLIC	Internal audit	6

#### Provide details of the internal audit process regarding the information submitted in your PRI report.

All our ESG processes are open for review and audit by our second and third line of defense functions which include compliance and internal audit. Internal Audit periodically schedules reviews of particular aspects of our ESG processes on an ongoing basis.

### **INTERNAL REVIEW**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
CBM 6	CORE	CBM 1	N/A	PUBLIC	Internal review	6

Who in your organisation reviewed the responses submitted in your PRI report this year?

 $\Box$  (A) Board, trustees, or equivalent

☑ (B) Senior executive-level staff, investment committee, head of department, or equivalent

Sections of PRI report reviewed

(1) the entire report

 $\circ$  (2) selected sections of the report

 $\circ~$  (C) None of the above internal roles reviewed selected sections or the entirety of the responses submitted in our PRI report this year

